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AGENDA  
KANSAS LOTTERY GAMING FACILITY REVIEW BOARD  
10 am, Friday, April 24, 2009  
Eisenhower State Office Building, Auditorium B  
700 SW Harrison, Topeka, Kansas

- A. CALL TO ORDER
- B. APPROVAL OF THE AGENDA
- C. BOARD ITEMS
  - 1. Discussion, consideration and possible action on a Review Board meeting schedule  
  
Staff Presentation: Jay Hall, Review Board liaison  
Attached: Staff Agenda Memorandum
  - 2. Discussion, consideration and possible action on Review Board performance and financial matrixes  
  
Staff Presentation: Jay Hall, Review Board liaison  
Attached: Staff Agenda Memorandum
- D. EXECUTIVE SESSION – Attorney-client communication
- E. OTHER MOTIONS
- F. STAFF REPORTS
  - 1. Executive Director
  - 2. Assistant Attorney General
  - 3. Review Board liaison
  - 4.. Director of Administration
- F. ADJOURNMENT

*Kansas Lottery Gaming Facility Review Board*

**STAFF AGENDA MEMORANDUM**

DATE OF MEETING: April 24, 2009

AGENDA ITEM: Discussion, consideration and possible action of a Review Board meeting schedule

PRESENTER: Jay Hall, Review Board liaison, KRGC

ISSUE SUMMARY: During the first application round, the Review Board used a four-meeting schedule to consider each zone's submissions.

**Meeting 1:** Gaming zone visit

- Applicant proposal presentations, with questions from the board
- Kansas Lottery Commission presentation, with questions from the board
- Public comments

**Meeting 2:** Topeka

- Review Board experts' presentations
- Applicant responses

**Meeting 3:** Conference call

- Follow-up questions to applicants, applicants' experts, board consultants, staff

**Meeting 4:** Topeka

- Follow-up reports, if any, from applicants, applicants' experts, board experts, staff
- Applicants final statements
- Background and security fitness reports
- Vote

Staff recommends that the Review Board discuss this format and determine whether this or some other schedule be used for this round of application review.

BOARD ACTION REQUESTED/REQUIRED: Adopt a meeting format.

*Kansas Lottery Gaming Facility Review Board*

**STAFF AGENDA MEMORANDUM**

DATE OF MEETING: April 24, 2009

AGENDA ITEM: Discussion, consideration and possible action on Review Board performance and financial matrixes

PRESENTER: Jay Hall, Review Board Liaison

ISSUE SUMMARY: During the initial review process, the Review Board sent performance and financial matrixes to each applicant to complete with information about the applicant's proposal. These matrixes were used by the board, staff and consultants to provide a reliable means of comparison.

Staff is presenting the matrixes used during the initial process for Board consideration, amendment, if desired, and approval.

BOARD ACTION REQUIRED/REQUESTED: Amend and/or approve the proposed evaluation matrixes.

## Instructions to Proposers

- 1 Proposers are required, at the minimum, to submit information requested in the accompanying Worksheets, in the format provided. The Pro Forma worksheet follows the general format of the Nevada Gaming Abstracts and NGC-17 Filings for the State of Nevada.
- 2 Proposers are allowed to supplement the mandatory submissions with additional information and references to their original submissions to th Lottery Commission.
- 3 Proposals shall provide projected information for 5 complete calendar years following opening, starting from the projected calendar date of opening.
- 4 All data and information provided shall be supported with material assumptions upon which the projections are based, as well as any documentary evidence, publications or studies that could support the assumptions
- 5 When consolidated and totalled, the respective values in the various Worksheets should be internally consistent.
- 6 Instructions and notes which are specific to the worksheets are contained within the relevant worksheets themselves

<b>Glossary of Terms</b>	
<b>Terms</b>	<b>Definition</b>
Resident Gaming Visitors	This refers to residents within a 100-mile radius of the Lottery Gaming Facility (LGF) who visit the LGF and gamble. This represents the proposer's view of the total number of resident gambling visitors will have over the period under consideration
Resident Non-Gaming Visitors	This refers to residents within a 100-mile radius of the site who visit the LGF and do not gamble. This represents the proposer's view of the total number of resident non-gambling visitors will have over the period under consideration
Tourist Gaming Visitors	This refers to visitors who reside outside a 100-mile radius of the LGF who visit the LGF and gamble. This represents the proposer's view of the total number of tourist gambling visitors over the period under consideration
Tourist Non-Gaming Visitors	This refers to visitors who reside outside a 100-mile radius of the LGF who visit the LGF and do not gamble. This represents the proposer's view of the total number of tourist non-gambling visitors over the period under consideration
Visit per Resident Ratio	The number of times a resident visits the LGF on a per year basis
Additional length of stay	The additional number of days that a tourist visitor stays in the region (within a 100-mile radius) because of the LGF
Market Penetration Rate	Percentage of total adult resident population that is likely to visit the LGF (on a head-count basis)
Per Diem Gaming Resident	The expenditure of a Gaming Resident visitor on a per day basis
Per Diem Non-Gaming Resident	The expenditure of a Non-Gaming Resident visitor on a per day basis
Per Diem Gaming Tourist	The expenditure of a Gaming Tourist visitor on a per day basis
Per Diem Non-Gaming Tourist	The expenditure of a Non-Gaming Tourist visitor on a per day basis
Leisure Hotel Guest	A hotel guest whose primary motivation for staying at the hotel is leisure, vacation, or holiday
Business Hotel Guest	A hotel guest whose primary motivation for staying at the hotel is business, convention, or other commercial pursuits

<b>TIMELINE OF PROJECT</b>	<b>DATE</b>	<b>COMMENTS OR DESCRIPTIONS</b>
Estimated date of awarding of License		
Estimated date for approval of all building plans and variances		
Estimated date for Ground-breaking		
If project is to be phased, please describe the phases		
Completion date for Phase 1		
Completion date for Phase 2		
If project is going to involve a temporary gaming facility, please note estimated date of opening of the temporary and the permanent facility		
Estimated Opening Date for temporary facility		
Estimated Opening Date for permanent facility		

DESCRIPTION OF CASINO AND OTHER PHYSICAL FACILITIES					
			Units of Measure	COMMENTS	
<b>CASINO</b>					
Square footage			#		
Number of slot machines			#		
Number of table games			#		
Types of table games offered:					
	Blackjack		#		
	Craps		#		
	Roulette		#		
	Pai Gow Poker		#		
	Other games		#		
Other gaming offerings (specify):					
<b>HOTEL</b>					
Total square footage of public areas			#		
Number of standard rooms			#		
Number of premium rooms			#		
Square footage of standard room			#		
Square footage of premium room (average)			#		
				DESCRIPTION	
Amenities in standard rooms (specify):					
Additional amenities in premium rooms (specify):					
Additional amenities in public areas (specify):					

<b>RESTAURANTS</b>						
Number of restaurants and eating outlets			#			
<b>Specify theme, avg daily covers, and avg spend per cover of each restaurant:</b>			<b>SEATING CAPACITY</b>	<b>THEME</b>	<b>Covers</b>	<b>Avg Spend per cover</b>
Restaurant #1			#			
Restaurant #2			#			
Restaurant #3			#			
Restaurant #4			#			
Restaurant #5			#			
Restaurant #6			#			
Restaurant #7			#			
<b>BARS AND LOUNGES</b>						
Number of bars and lounges			#			
<b>Specify theme &amp; size of each bar</b>			<b>SQUARE FOOTAGE</b>	<b>THEME</b>		
Bar #1			#			
Bar #2			#			
Bar #3			#			
Bar #4			#			
Bar #5			#			
Bar #6			#			
Bar #7			#			

<b>ENTERTAINMENT VENUES</b>						
Number of Entertainment Venues			#			
<b>Describe and note size of each venue</b>			<b>SQUARE FOOTAGE</b>	<b>DESCRIPTION</b>		
Venue #1			#			
Venue #2			#			
Venue #3			#			
Venue #4			#			
Venue #5			#			
<b>EVENT VENUES</b>						
Number of Event Venues			#			
<b>Describe and note size of each venue</b>			<b>SQUARE FOOTAGE</b>	<b>DESCRIPTION</b>		
Venue #1			#			
Venue #2			#			
Venue #3			#			
Venue #4			#			
<b>CONVENTION FACILITIES</b>						
Square footage of Convention Space			#			
Square footage of Pre Function & Back of House Space			#			
Number of Break-out Rooms			#	<b>Assume the maximum number of possible break-out rooms</b>		
<b>Capacity of Break-out rooms</b>		<b>School-room seating</b>	<b>Theater seating</b>			
Room #1		#	#			
Room #2		#	#			
Room #3		#	#			
Room #4		#	#			
Room #5		#	#			
Room #6		#	#			
Room #7		#	#			

<b>SPORTS AND RECREATION FACILITIES</b>					
<b>Description of Sports/Recreation Offerings</b>		<b>SQUARE FOOTAGE</b>	<b>DESCRIPTION</b>		
Offering #1		#			
Offering #2		#			
Offering #3		#			
Offering #4		#			
Offering #5		#			
<b>RETAIL OUTLETS</b>					
<b>Description and size of Retail Outlets</b>		<b>SQUARE FOOTAGE</b>	<b>DESCRIPTION</b>		
Outlet #1		#			
Outlet #2		#			
Outlet #3		#			
Outlet #4		#			
Outlet #5		#			
<b>PARKING FACILITIES</b>					
<b>Number of surface parking spaces</b>		#			
<b>Total paved square footage for surface parking</b>		#	<b>Include ingress and egress coverage</b>		
<b>Number of enclosed parking spaces</b>		#			
<b>Total square footage for enclosed parking</b>		#	<b>Include all square footage within parking structures</b>		
<b>Number of valet parking spaces</b>		#			
<b>Number of employee parking spaces</b>		#			
<b>Number of parking spaces for Recreational Vehicles</b>		#			

VISITATION AND SPENDING PATTERNS DURING OPERATIONS PHASE OF LOTTERY GAMING FACILITY									
Company's Name									
Please submit 5-year projections, starting from the date of opening									
	Unit of Measure								
PROJECTED DATE OF OPENING:	DD/MM/YYYY								
		2009	2010	2011	2012	2013	2014	2015	
<b>RESIDENTS</b>									
Resident population (within 100 miles)									
Number of adult residents	#								
Residential gaming penetration rate *	%								* Indicates only resident gaming customers
Market penetration rate**	%								** Includes all residents
Visits per gaming resident per year	#								
Total resident gaming visits per year	#								
Resident non-gaming visits per year***	#								*** Resident non-gaming visitors
Total Residential visits per year	#								
Residential gaming spend per visit	\$								
Residential gamer non-gaming spend per diem	\$								
Per diem gaming resident									
Per diem non-gaming resident									
Total Residential Gaming Spend per annum	\$								
Total Residential Non-Gaming Spend per annum	\$								

<b>Company's Name</b>										
Please submit 5-year projections, starting from the date of opening										
	<b>Unit of Measure</b>									
<b>PROJECTED DATE OF OPENING:</b>	<b>DD/MM/YYYY</b>									
		2009	2010	2011	2012	2013	2014	2015		
<b>TOURISTS (residence more than 100 miles away)</b>										
Tourist gaming visits per year*	#								* Indicates gaming customers	
Tourist non-gaming visits per year**	#								** Customers who do not game	
Total Tourist visits per year	#									
Tourist gaming spend per diem	\$									
Tourist gamer non-gaming spend per diem	\$									
Tourist non-gamer spend per diem	\$									
Total Tourist Gaming Spend per annum	\$									
Total Tourist Non-Gaming Spend per annum	\$									
<b>TOTAL VISITATION PER YEAR</b>	<b>#</b>									
<b>TOTAL GAMING SPEND PER YEAR</b>	<b>\$</b>									
<b>TOTAL NON-GAMING SPEND PER YEAR</b>	<b>\$</b>									

<b>Company's Name</b>										
Please submit 5-year projections, starting from the date of opening										
	<b>Unit of Measure</b>									
<b>PROJECTED DATE OF OPENING:</b>	<b>DD/MM/YYYY</b>									
		2009	2010	2011	2012	2013	2014	2015		
<b>Tourist Visitors</b>										
<b>Total number of tourists</b>										
Leisure tourists	#									
Business/conference tourists	#									
Leisure tourists - Please specify top five source markets										
Other Kansas	#									
Oklahoma	#									
Nebraska	#									
Colorado	#									
Missouri	#									
Other	#									
Business/Conference Tourists - Please specify top five source markets										
Other Kansas	#									
Oklahoma	#									
Nebraska	#									
Colorado	#									
Missouri	#									
Other	#									

<b>Company's Name</b>														
<b>Please submit 5-year projections, starting from the date of opening</b>														
	<b>Unit of Measure</b>													
<b>PROJECTED DATE OF OPENING:</b>	<b>DD/MM/YYYY</b>													
		2009	2010	2011	2012	2013	2014	2015						
<b>HOTEL GUESTS</b>														
Number of hotel rooms	#													
Occupancy rate	%													
Visitors per room	#													
Total hotel guests per year	#													
Average room rate	\$													
Percentage of hotel guests who are residents (within 100 miles)	%													
Percentage of hotel guests who are tourists	%													
Total hotel revenues per year	\$													
Total gaming spend by hotel guests per year	\$													
Total non-gaming non-hotel spend by hotel guests per year	\$													
<b>TOTAL SPEND BY HOTEL GUESTS PER YEAR</b>	<b>\$</b>													

<b>Company's Name</b>										
Please submit 5-year projections, starting from the date of opening										
	Unit of Measure									
<b>PROJECTED DATE OF OPENING:</b>	DD/MM/YYYY									
		2009	2010	2011	2012	2013	2014	2015		
<b>LEISURE HOTEL GUESTS</b>										
Visitors per room	#									
Total leisure guests per year	#									
Average room rate	\$									
Percentage of leisure guests who are residents	%									
Percentage of leisure guests who are tourists	%									
Total leisure hotel revenues per year	\$									
Total gaming spend by leisure guests per year	\$									
Total other non-gaming leisure spend by leisure guests per year	\$								Separate from Leisure Hotel Spend	
<b>TOTAL SPEND BY LEISURE HOTEL GUESTS PER YEAR</b>	\$									
<b>BUSINESS HOTEL GUESTS</b>										
Visitors per room	#									
Total business hotel guests per year	#									
Average room rate	\$									
Percentage of business hotel guests who are residents	%									
Percentage of business hotel guests who are tourists	%									
Total business hotel revenues per year	\$									
Total gaming spend by business hotel guests per year	\$									
Total other non-gaming spend by business hotel guests per year	\$								Separate from Business Hotel Spend	
<b>TOTAL SPEND BY BUSINESS HOTEL GUESTS PER YEAR</b>	\$									

CHANGES IN SPENDING PATTERNS DUE TO LOTTERY GAMING FACILITY DURING OPERATIONS PHASE								
<b>Company's Name</b>								
<i>Please submit 5-year projections, starting from the date of opening</i>	Unit of Measure							
<b>PROJECTED DATE OF OPENING:</b>	<b>DD/MM/YYYY</b>							
		2009	2010	2011	2012	2013	2014	2015
<b>Annual Spending by Residents at the Lottery Gaming Facility</b>								
								Note: Resident visitors here includes both Leisure and Business Resident visitors
<b>Total spending by residents per year (Note: distinguish between residents who gamble (Resident Gaming Visitors) and residents who do not gamble (Resident Non-Gaming Visitors))</b>								
<b>Resident Gaming Visitors</b>								
Accommodation	\$							
Food & Beverage	\$							
Retail	\$							
Gaming	\$							
Tickets to events, concerts, shows	\$							
Other spending	\$							
<b>TOTAL spending by gaming visitors (residents)</b>	<b>\$</b>	-	-	-	-	-	-	-
<b>Resident Non-Gaming Visitors</b>								
Accommodation	\$							
Food & Beverage	\$							
Retail	\$							
Tickets to events, concerts, shows	\$							
Ticketed attractions	\$							
Other spending	\$							
<b>TOTAL spending by non gaming visitors (residents)</b>	<b>\$</b>							
<b>Total Spending by Residents</b>								
Gaming	\$							
Non Gaming	\$							
<b>TOTAL SPENDING BY RESIDENTS AT LOTTERY GAMING FACILITY</b>	<b>\$</b>							

Company's Name									
Please submit 5-year projections, starting from the date of opening		Unit of Measure							
<b>PROJECTED DATE OF OPENING:</b>		<b>DD/MM/YYYY</b>							
			2009	2010	2011	2012	2013	2014	2015
<b>SOURCES OF EXPENDITURES AT LOTTERY GAMING FACILITY: For the following questions, provide your best estimates, based on your economic models</b>									
Percent of Spend that would have occurred within the region*		%							* What percent of residents' total spend would have taken place within the 100-mile radius if the LGF facility did not exist
Percent of Spend that would have taken place outside the region**		%							**Without an LGF, what percent would have been spent outside the 100-mile radius
Percent of Spend that comes from new income generated in the region***		%							***Percent of total spending by residents that comes from income generated by the LGF and its multiplier effects
		No.							
		No.							
<b>Tourist Gaming Visitors</b>									
Accommodation		\$							
Food & Beverage		\$							
Retail		\$							
Gaming		\$							
Tickets to events, concerts, shows		\$							
Other spending		\$							
TOTAL spending by gaming visitors (tourists)		\$							
<b>Tourist Non-Gaming Visitors</b>									
Accommodation		\$							
Food & Beverage		\$							
Retail		\$							
Gaming		\$							
Tickets to events, concerts, shows		\$							
Other spending		\$							
TOTAL spending by non-gaming visitors (tourists)		\$	-	-	-	-	-	-	-
<b>TOTAL SPENDING BY TOURISTS AT LOTTERY GAMING FACILITY</b>									Note: Tourist visitors here includes both Leisure and Business Tourist visitors

Company's Name									
<i>Please submit 5-year projections, starting from the date of opening</i>		Unit of Measure							
<b>PROJECTED DATE OF OPENING:</b>		<b>DD/MM/YYYY</b>							
			2009	2010	2011	2012	2013	2014	2015
<b>SOURCES OF EXPENDITURES AT LOTTERY GAMING FACILITY: For the following questions, provide your best estimates, based on your economic models</b>									
What proportion of Tourist visitors would not have visited the region if the Lottery Gaming Facility did not exist?	%								
What proportion of Tourist visitor spending would not have occurred within the region if the Lottery Gaming Facility did not exist?	%								
Please provide your estimate of induced spending by resident visitors to the LGF (import substitution)	\$								
Please provide your estimate of direct spending by tourist visitors to the LGF (newly injected spending)	\$								
Please provide your estimate of induced spending by tourist visitors to the LGF (newly injected spending to the region but not at the LGF)	\$								
Please provide your estimate of an appropriate expenditure multiplier for the region	#								
<b>TOTAL DIRECT, INDIRECT,, AND INDUCED INCREASES IN SPENDING IN THE REGION, PER YEAR (SPEND)</b>	\$								
<b>ESTIMATED AGGREGATE PERSONAL INCOME IN THE REGION (API)</b>	\$								
<b>RATIO OF SPEND/API</b>	#								

<b>Company's Name</b>									
<i>Please submit 5-year projections, starting from the date of opening</i>	Unit of Measure								
<b>PROJECTED DATE OF OPENING:</b>	<b>DD/MM/YYYY</b>								
		2009	2010	2011	2012	2013	2014	2015	
<b>Instructions to Proposers</b>									
The intent of this section is to provide a foundation to estimate the amount of new direct spending (from import substitution by residents and newly injected spending by tourists), and then to estimate the indirect increases in expenditure brought about in the region via a regional expenditure multiplier process									
INDUCED SPENDING BY RESIDENTS is incremental spending that results from residents who are in the region because of the LGF (rather than visiting other regions) and the additional expenditures they make in the region as a result. <u>(This does not include substitution or "cannibalization" of spending that would have shifted from other businesses in the region to the LGF.)</u>									
INDUCED SPENDING is incremental spending that results from tourists who stay longer in the region because of the LGF and the additional expenditures they make in the region, <u>not at the LGF</u> , as a result of their longer stays.									

<b>EMPLOYMENT INFORMATION DURING OPERATIONS' PHASE OF LOTTERY GAMING FACILITY</b>										
<b>Company's Name</b>										
<i>Please submit 5-year projections, starting from the date of opening</i>	Unit of Measure									
<b>PROJECTED DATE OF OPENING:</b>	DD/MM/YYYY									
		2009	2010	2011	2012	2013	2014	2015		
<b>No. of FTE Workers employed within the Lottery Gaming Facility</b>	#									
<b>General and Administrative</b>										
Professionals, Managers, Executives and Technicians	#									
Clerical Workers, Sales and Service Workers	#									
Production and Transport Operators, Laborers and Cleaners	#									
<b>Casino</b>										
Professionals, Managers, Executives and Technicians	#									
Dealers and game supervisors	#									
Clerical Workers, Sales and Hosts	#									
Security and surveillance	#									
Cleaners	#									
Other	#									
<b>Hotel</b>										
Professionals, Managers, Executives and Technicians	#									
Clerical Workers, Sales and Marketing Staff	#									
Room cleaners, housekeeping supervisors	#									
Other	#									

Company's Name													
<i>Please submit 5-year projections, starting from the date of opening</i>	Unit of Measure												
<b>PROJECTED DATE OF OPENING:</b>	DD/MM/YYYY												
		2009	2010	2011	2012	2013	2014	2015					
<b>No. of FTE Workers employed within the Lottery Gaming Facility</b>	#												
<b>Food and Beverage</b>													
Professionals, Chefs, Managers, Executives and Technicians	#												
Clerical Workers, Sales and Service Workers	#												
Food preparers and servers, Hosting staff, and Cleaners	#												
Other	#												
<b>Other (including convention, entertainment, retail, etc.)</b>													
Professionals, Managers, Executives and Technicians	#												
Clerical Workers, Compliance, Accounting, and Sales	#												
Human Resources	#												
Other	#												
<b>Others (please specify)</b>													
Professionals, Managers, Executives and Technicians	#												
Clerical Workers, Sales and Service Workers	#												
Production and Transport Operators, Laborers and Cleaners	#												
<b>TOTAL EMPLOYED BY THE LGF</b>	#												
<b>FTE=full time equivalent</b>													

<b>PAYROLL INFORMATION DURING OPERATIONS' PHASE OF LOTTERY GAMING FACILITY</b>									
<b>Company's Name</b>									
<i>Please submit 5-year projections, starting from the date of opening</i>	Unit of Measure								
<b>PROJECTED DATE OF OPENING:</b>	DD/MM/YYYY								
	Y								
		2009	2010	2011	2012	2013	2014	2015	
<b>Total Payroll of Workers employed within the Lottery Gaming Facility, including cost of paid benefits such as health insurance, unemployment insurance, worker's compensation, retirement.</b>									
<b>General and Administrative</b>									
Professionals, Managers, Executives and Technicians									
Clerical Workers, Sales and Service Workers									
Production and Transport Operators, Laborers and Cleaners									
<b>Casino</b>									
Professionals, Managers, Executives and Technicians									
Dealers and game supervisors									
Clerical Workers, Sales and Hosts									
Security and surveillance									
Cleaners									
Other									

<b>Hotel</b>											
Professionals, Managers, Executives and Technicians											
Clerical Workers, Sales and Marketing Staff											
Room cleaners, housekeeping supervisors											
Other											
<b>Food and Beverage</b>											
Professionals, Chefs, Managers, Executives and Technicians											
Clerical Workers, Sales and Service Workers											
Food preparers and servers, Hosting staff, and Cleaners											
Other											
<b>Other (including convention, entertainment, retail, etc.)</b>											
Professionals, Managers, Executives and Technicians											
Clerical Workers, Compliance, Accounting, and Sales											
Human Resources											
Other											
<b>Others</b>											
Professionals, Managers, Executives and Technicians											
Clerical Workers, Sales and Service Workers											
Production and Transport Operators, Laborers and Cleaners											
<b>TOTAL PAYROLL (INCLUDING BENEFITS) FOR THE LGF</b>											

Company's Name							
Consolidated Pro-Forma Income and Expenditure Statement for the LGF							
<i>Amounts in thousands of dollars</i>							
<i>Please submit 5-year projections, starting from the date of opening</i>							
<b>PROJECTED DATE OF OPENING:</b>		Unit of Measure					
		DD/MM/YYYY					
	2009	2010	2011	2012	2013	2014	2015
<b>REVENUE (from below)</b>							
Casino							
Hotel							
Food							
Beverage							
Convention							
Entertainment							
Retail							
Other							
<b>Gross Revenues</b>							
less: cost of sales							
<b>Gross Margin</b>							
<b>DEPARTMENTAL EXPENSES (from below)</b>							
<b>DEPARTMENTAL INCOME</b>							
<b>GENERAL AND ADMINISTRATIVE EXPENDITURE</b>							
Advertising and Promotion							
Bad debt expense							
Complementary expense (not reported in departments)							
Depreciation - Buildings							
Depreciation and Amortization							
Energy Expense (electricity, gas, etc.)							
Equipment rental or lease							
Interest expense							
Payroll taxes							
Payroll - Employee benefits							
Payroll - officers							
Rent of Premises							
Taxes - Real Estate							
Taxes and Licenses - Other							
Utilities (other than Energy Expenses)							
Other General and Administrative expenses							
<b>TOTAL GENERAL AND ADM. EXPENDITURE</b>							
<b>NET INCOME BEFORE FEDERAL INCOME TAX</b>							



<b>HOTEL DEPARTMENT</b>							
<b>REVENUE</b>							
Room Sales							
Complementary rooms							
<b>TOTAL REVENUE</b>							
<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complementary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL HOTEL INCOME</b>							
<b>FOOD DEPARTMENT</b>							
<b>REVENUE</b>							
Food Sales							
Complementary Food Sales							
<b>TOTAL REVENUE</b>							
Cost of sales							
<b>GROSS MARGIN</b>							
<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complimentary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL HOTEL INCOME</b>							

<b>BEVERAGE DEPARTMENT</b>							
<b>REVENUE</b>							
Beverage Sales							
Complementary Beverage Sales							
<b>TOTAL REVENUE</b>							
Cost of sales							
<b>GROSS MARGIN</b>							
<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complimentary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL BEVERAGE INCOME</b>							
<b>CONVENTION DEPARTMENT</b>							
<b>REVENUE</b>							
Total Sales							
Complementary Sales							
<b>TOTAL REVENUE</b>							
Cost of sales							
<b>GROSS MARGIN</b>							
<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complimentary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL CONVENTION INCOME</b>							

<b>ENTERTAINMENT DEPARTMENT</b>							
<b>REVENUE</b>							
Total Sales							
Complementary Sales							
<b>TOTAL REVENUE</b>							
Cost of sales							
<b>GROSS MARGIN</b>							
<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complimentary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL ENTERTAINMENT INCOME</b>							
<b>RETAIL</b>							
<b>REVENUE</b>							
Total Sales							
Complementary Sales							
<b>TOTAL REVENUE</b>							
Cost of sales							
<b>GROSS MARGIN</b>							

<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complimentary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL RETAIL INCOME</b>							
<b>OTHER DEPARTMENTAL INCOME (please specify)</b>							
<b>REVENUE</b>							
Total Sales							
Complementary Sales							
<b>TOTAL REVENUE</b>							
Cost of sales							
<b>GROSS MARGIN</b>							
<b>DEPARTMENTAL EXPENSES</b>							
Bad debt expenses							
Complimentary expenses							
Payroll taxes							
Payroll - Employee Benefits							
Payroll - Officers							
Payroll - Other Employees							
Other Departmental Expenses							
Payroll taxes							
<b>TOTAL EXPENSES</b>							
<b>TOTAL OTHER DEPARTMENTAL INCOME</b>							



Company's Name										
PUBLIC SECTOR IMPACTS OF LGF										
			<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	
<b>Population Growth</b>		<b>Units of Measure</b>								
# of Construction Employees or LGF Employees who will be new residents to the area		#								
<b>Infrastructure Costs</b>										
Roads/Streets Improvements		\$								
% Paid by Developer		%								
% Paid by Public Sector		%								
Water/Sewer Improvements		\$								
% Paid by Developer		%								
% Paid by Public Sector		%								
Storm Drains		\$								
% Paid by Developer		%								
% Paid by Public Sector		%								
Law Enforcement Building, New or Improved		\$								
% Paid by Developer		%								
% Paid by Public Sector		%								
Fire Station, New or Improved		\$								
% Paid by Developer		%								
% Paid by Public Sector		%								

<b>Operating Costs</b>										
<u>School System</u>										
# of Additional K-12 students		#								
Estimated number of additional K-12 teachers		#								
K-12 support staff		#								
Add't salary cost-teachers		\$								
Add't salary cost-support staff		\$								
Estimated number of additional classrooms needed		#								
Estimated add't sq. footage of ancillary K-12 needed (gyms, cafeterias, etc.)		#								
Estimated cost of additional rolling stock		\$								
<u>Law Enforcement</u>										
Estimated # of add't personnel										
Uniform		#								
Non-Uniform		#								
Estimated salary/benefits										
Uniform		\$								
Non-Uniform		\$								
Estimated add't non-salary expense (services/supplies)		\$								
Estimated add't rolling stock expense		\$								
Estimated add't capital outlay expense (computers, equipment)		\$								

<u>Fire Protection</u>										
Estimated # of add't personnel										
Uniform		#								
Non-Uniform		#								
Estimated salary/benefits										
Uniform		\$								
Non-Uniform		\$								
Estimated add't non-salary expense (services/supplies)		\$								
Estimated add't rolling stock expense		\$								
Estimated add't capital outlay expense (computers, equipment)		\$								
<u>Ambulance Service</u>										
Estimated # of add't personnel										
Uniform		#								
Non-Uniform		#								
Estimated salary/benefits										
Uniform		\$								
Non-Uniform		\$								
Estimated add't non-salary expense (services/supplies)		\$								
Estimated add't rolling stock expense		\$								
Estimated add't capital outlay expense (computers, equipment)		\$								

			<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	
<b>Public Sector Revenue</b>										
Change in Ad Valorem Tax (Property Tax)										Attributable to this project and its consequences
State		\$								
County		\$								
City		\$								
Sales and Use Tax										
County		\$								
City		\$								
LGF Gaming Revenue										
Exp. Lottery Act Revenue Fund		\$								
Problem Gambling Fund		\$								
Cities		\$								
County		\$								

**PLEASE NOTE WHAT YOU CONSIDER TO BE THE TEN MOST IMPORTANT FEATURES OF YOUR PROPOSAL.**

**What factors of your proposal are most distinctive in making it more attractive to Kansas and its residents than a "generic" gaming facility that could be developed within this zone?**

**Please provide descriptions of ten (or fewer) features in 250 words or less for each.**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

<b>SUMMARY OF PROPOSAL DATA</b>					
<b>Proposer:</b>					
<b><u>Project Description</u></b>		<b><u>Unit of Measure</u></b>			
<b>From award of license to opening (in months)</b>		<b>#</b>			
<b>Temporary facility if applicable</b>		<b>#</b>			
<b>Permanent facility</b>		<b>#</b>			
<b>Total investment in project</b>		<b>\$</b>			
<b>Casino square footage</b>		<b>#</b>			
<b>No. of hotel rooms</b>		<b>#</b>			
<b># food and beverage outlets</b>		<b>#</b>			
<b>Convention center square footage</b>		<b>#</b>			
<b>Retail square footage</b>		<b>#</b>			
<b>Event/entertainment facility square footage</b>		<b>#</b>			
<b>No. of covered parking spaces</b>		<b>#</b>			
<b>No. of surface parking spaces</b>		<b>#</b>			

					1st Full Year of Operation
<b>No. of annual visitors</b>			#		XXX
<b>% within 100 miles</b>			%		XXX
<b>% of overnight visitors</b>			%		XXX
<b>Annual gross gaming revenue</b>			\$		XXX
<b>Annual hotel occupancy</b>			%		XXX
<b>Annual hotel revenue</b>			\$		XXX
<b>Annual food and beverage revenue</b>			\$		XXX
<b>Net income before federal income taxes</b>			\$		XXX
<b>Employment and Payroll</b>					
<b>No. of FTE operating employees-total project</b>			#		XXX
<b>Annual operating payroll-total project</b>			\$		XXX
<b>Economic and Fiscal Impacts</b>					
<b>Total economic impact-construction</b>			\$		
<b>Total economic impact-operating</b>			\$		XXX
<b>Total incremental public sector revenue-construction</b>			\$		
<b>Total incremental public sector costs-construction</b>			\$		
<b>Total incremental public sector revenue-operating</b>			\$		XXX
<b>Total incremental public sector costs-operating</b>			\$		XXX
<b>Three Most Important Features</b>					
1					
2					
3					

<b>Provide Corporate Structure of Entity</b>	LLC, Corporation, Joint Venture, Etc.			
<b>Initial equity contributions at 12/31/2007</b>				
Equity contributions: Identify Each	Interest %	Dollars		
<b>Total equity contributions</b>	100%	\$		
<b>Anticipated Additional Equity Contributions</b>	Interest %	Dollars		
<b>Total initial and additional Equity Contributions</b>				
<b>Identify Specific Guarantees</b>	<b>For Construction of Property</b>			
	<b>To Cover Possible negative cash flows</b>			



	1st Quarter 2009		1st quarter 2008		Year 2008		Year 2007		Year 2006		Year 2005	
	Dollars	Percent			Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent
Consolidated Balance Sheet for :												
BALANCE SHEET (\$000s):												
Current Assets:												
Cash and equivalents												
Casino Receivables												
Trade Receivables												
Notes Receivables												
Inventory												
Prepaid Expenses												
Other												
Total Current Assets:												
Fixed Assets:												
Land												
Land Improvements												
Building & Improvements												
Furniture & Fixtures												
Leasehold Improvements												
Construction in Progress												
Total Fixed Assets:												
Other Assets												

Total Assets:													
Current Liabilities:													
Accounts Payable - Trade													
Accounts Payable - Other													
Current Portion LTD													
Accrued Expenses													
Other Current Liabilities													
Total Current Liabilities:													
Long Term Debt:													
Mortgages													
Debentures & Bonds													
Notes													
Contracts													
Other													
Total Long Term Debt:													
Other Liabilities													
Total Liabilities													
Capital													
Owners Capital Accounts													
Capital Stock & Other Capital													
Retained Earnings													
Total Capital													
Total Liabilities and Capital													

	1st Quarter 2008		1st quarter 2007		Year 2007		Year 2006		Year 2005		Year 2004	
	Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent	Dollars	Percent
<b>REVENUE</b>												
Casino												
Hotel												
Food												
Beverage												
Entertainment												
Retail												
Other												
<b>Gross Revenue</b>												
Cost of Sales												
Gross Margin												
Departmental Expenses												
Departmental Income (loss)												

General & Administrative Expenses												
Advertising and Promotion												
Bad Debt Expense												
Complimentary Expense												
Depreciation - Buildings												
Depreciation and Amortization												
Energy Expense												
Equipment rental or lease												
Interest expense												
Payroll taxes												
Payroll- Employee Benefits												
Payroll - officers												
Rent of Premises												
Taxes - Real Estate												
Taxes and Licenses												
Utilities (other than Energy)												
Other (G&A)												
<b>Total General and Administrative</b>												
NET INCOME BEFORE FEDERAL INCOME TAXES												

<b>Cash flow information</b>				
	1st Quarter 2008		1st quarter 2007	
	Dollars	Percent	Dollars	Percent
<b>Net Cash Provided by (Used in) Operating Activities (from CF Statement)</b>				
<b>Cash flows from investing activities:</b>				
Expenditures for property and equipment				
Proceeds from disposition of property and equipment				
Expenditures to acquire business entities				
Net short term investments				
Proceeds from short-term debt				
Other investments, loans and advances made				
Proceeds from other investments, loans and advances				
<b>Net Cash Provided (Used) By Investing Activities</b>				
<b>Cash flows from financing activities:</b>				
Proceeds from short-term debt				
Payments to settle short-term debt				
Proceeds from Long-Term Debt				
Costs of Issuing Debt				
Payments to Settle Long-Term Debt				
Cash Proceeds from Issuing Stock or Capital Contributions....				
Purchases of Treasury Stock				
Payments of Dividends or Capital Withdrawals				
Net Cash Provided (Used) By Financing Activities				
<b>Net Cash Provided (Used) by Financing Activities</b>				
Increase (decrease) in cash and cash equivalents				
<b>Cash and cash equivalents at the beginning of the year</b>				
<b>Cash and cash equivalents at the end of the year</b>				







				<b>Future Cash Outflows</b>					
				2008	2009	2010	2011	2012	Future Years
Name of Project #5	Construction period	Financing for Project	Location of Project						
Identify source				Dollars	Dollars	Dollars	Dollars	Dollars	Dollars
Cash flow from parent Company		\$							
Bank Construction Loan		\$							
Equity capital issuance		\$							
Other source:		\$							
Other source:		\$							
<b>Total Cost of Project</b>									
				<b>Future Cash Outflows</b>					
				2008	2009	2010	2011	2012	Future Years
Name of Project #6	Construction period	Financing for Project	Location of Project						
Identify source				Dollars	Dollars	Dollars	Dollars	Dollars	Dollars
Cash flow from parent Company		\$							
Bank Construction Loan		\$							
Equity capital issuance		\$							
Other source:		\$							
Other source:		\$							
<b>Total Cost of Project</b>									

