

AGENDA  
KANSAS RACING AND GAMING COMMISSION  
10:00 a.m., Friday, October 16, 2020

TELECONFERENCE  
PHONE NUMBER: 1-888-321-5815  
CONFERENCE ID: 3141239

A. CALL TO ORDER

B. APPROVAL OF AGENDA

C. APPROVAL OF MINUTES

1. [Minutes of September 11, 2020](#)

D. CONSENT AGENDA

*Items listed on the consent agenda are routine in nature. If requested by a commissioner, an item may be removed from the Consent Agenda and placed under Commission Items for further discussion and consideration.*

1. Approvals and revocations for certain lottery facility games and related components
  - a. [GLI Approval Letters October 2020](#)
  - b. [GLI Revoked Letters October 2020](#)
  - c. [BMM Approval Letters October 2020](#)
2. Internal Control amendment approvals
  - a. [Boot Hill Casino internal control amendment approvals](#)
  - b. [Kansas Crossing Casino internal control amendment approvals](#)

E. LOTTERY GAMING FACILITY REPORTS/ITEMS

1. Boot Hill Casino and Resort
  - a. [September Monthly Report](#)
  - b. [September Revenue Report](#)
2. Kansas Star Casino
  - a. [September Monthly Report](#)
  - b. [September Revenue Report](#)

3. Hollywood Casino at Kansas Speedway

a. [September Monthly Report](#)

b. [September Revenue Report](#)

4. Kansas Crossing Casino

a. [September Monthly Report](#)

b. [September Revenue Report](#)

F. COMMISSION ITEMS – OLD BUSINESS

NONE

G. COMMISSION ITEMS – NEW BUSINESS

NONE

H. PUBLIC COMMENTS

I. STAFF REPORTS

1. Sarah Lynch-Chaput, Paralegal

a. [Voluntary Exclusion Program Report](#)

2. Don Brownlee, Executive Director

J. EXECUTIVE SESSIONS

*The Commission conducts executive sessions in accordance with the Kansas Open Meetings Act and all discussions are limited to the specified purposes listed in K.S.A. 75-4319. The Commission utilizes executive sessions to consult with the Commission's attorney on confidential legal matters, to discuss confidential personnel matters, to protect the confidentiality of necessarily closed information including licensee background reports, and to protect the integrity of gaming information and the confidentiality of lottery gaming facility manager finances. **Note: Due to logistical issues with convening a closed executive session mid-meeting and reconvening the meeting to take agency action, the closed executive session will take place immediately prior to the meeting. This procedure will be in place for commission meetings held during the COVID-19 closures and will be discontinued once the commission resumes in-person meetings. The following items will be discussed:***

1. Attorney/Client Privilege

2. Background Reports

K. OTHER BUSINESS/FURTHER COMMISSION ACTION

1. Consideration of proposed gaming licenses and renewals

L. ADJOURNMENT

## KANSAS RACING AND GAMING COMMISSION

### MINUTES – SEPTEMBER 11, 2020

CALL TO ORDER  
(A.)

Chairman Brandon Jones called the September 11, 2020 meeting to order at 10:03 a.m. The meeting was held via teleconference. Notice of this teleconference was given to the public via the KRGC website, Public Square website, and social media. Commissioners David Moses, Kelly Kultala, Larry Turnquist, and Dave Myres were also present. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Audit, and Finance Brandi White, Director of Electronic Security and IT Dennis Bachman, Director of Security Joe Herridge, Recording Secretary Sarah Lynch-Chaput, and other staff.

MOTION, APPROVE  
AGENDA  
(B.)

Commissioner Moses (Myres) moved to approve the agenda. Motion carried unanimously.

MOTION, APPROVE  
AUGUST 14, 2020  
MEETING MINUTES  
(C.1.)

Commissioner Kultala (Turnquist) moved to approve the minutes of the August 14, 2020 meeting. Motion carried unanimously.

MOTION, APPROVE  
CONSENT AGENDA  
(D.)

Commissioner Myres (Kultala) moved to approve the consent agenda. Motion carried unanimously.

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; BOOT  
HILL CASINO & RESORT  
(E.1.a.)

Diane Giardine, General Manager, reported:

- August 2020 revenue numbers compared to August 2019:
  - Total gaming revenue down 10.32%
  - Total slot revenue down 8.40%
  - Table games revenue down 24.93%
- Events and Promotions:
  - Weekly Food and Beverage Specials
  - Gift of the Week – Fridays and Saturdays
  - \$100,000 Big Draw Saturdays
  - Bridal & Women’s Day Out Expo, Sept. 13<sup>th</sup>
  - 2020 KSHSAA State Volleyball, Oct. 30<sup>th</sup> and 31<sup>st</sup>
  - Jeff Dunham, December 11<sup>th</sup>
- Boot Hill Casino’s COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING  
FACILITY

Jeff Babinski, Vice President and General Manager, reported:

REPORTS/ITEMS; KANSAS  
STAR  
(E.2.a.)

- August 2020 revenue numbers compared to August 2019:
  - Admissions down 37.4%
  - Total gross gaming revenue down 12.1%
  - Slot coin-in down 9.9%
  - Slot hold up 0.6 points
  - Table games drop down 13.4%
  - Table games hold down 2.8 points
  - Poker room remains closed
- Events and Promotions:
  - Wichita Flea Market, August 22<sup>nd</sup> and 23<sup>rd</sup>
  - Draft Horse Show, August 28<sup>th</sup> and 29<sup>th</sup>
  - Marauders Car Show, September 11<sup>th</sup> to 13<sup>th</sup>
  - Wichita Flea Market, September 26<sup>th</sup> and 27<sup>th</sup>
  - Wichita Flea Market, October 24<sup>th</sup> and 25<sup>th</sup>
- Kansas Star Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS;  
HOLLYWOOD CASINO AT  
KANSAS SPEEDWAY  
(E.3.a.)

Rick Skinner, Vice President and General Manager, reported:

- August 2020 revenue numbers compared to August 2019:
  - Admissions down 41%
  - Total gaming revenue \$9.3 million, a decrease of 29%
  - Slot revenue \$8.8 million, a decrease of 24.4%
  - Table games revenue \$572,000, a decrease of 57%
  - Poker room remains closed
- Events and Promotions:
  - Yeti Giveaway, August 28<sup>th</sup>
  - Gas Stove Giveaway, September 3<sup>rd</sup>
  - Pigskin Payoff 2020, September 8<sup>th</sup>
  - Winning Hand Promotion, September 11<sup>th</sup> and 18<sup>th</sup>
  - VIP High Limit Pull Party, September 12<sup>th</sup>
  - Raid the Vault Giveaway, September 19<sup>th</sup>
  - Risky Bonus Promotion, September 25<sup>th</sup> and 26<sup>th</sup>
  - Red Enamel Continuity Giveaway, October 2<sup>nd</sup>
  - Hollywood Hi-Lo, October 3<sup>rd</sup>
- Hollywood Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
CROSSING CASINO  
(E.4.a.)

Jeff McCain, General Manager, reported:

- August 2020 revenue numbers compared to August 2019:
  - Admissions down 28.9%
  - Net slot revenue down 18.8%
  - Table games drop down 39%
  - Net gaming revenue down 19.9%

- Events and Promotions:
  - Point Multiplier Kiosk Game, September Tuesdays
  - Camp 49 Hot Seats, September Wednesdays
  - Casino Hot Seats, September Fridays
  - Casino Gifts, September Saturdays
  - Hide and Seek \$100K Kiosk Game, September Sundays
  - \$500.00 “Frenzie” Promotion, September 26<sup>th</sup>
  - Bank Account Bonanza Drawing, September 31<sup>st</sup>
- Kansas Crossing Casino’s COVID-19 precautions and the impact on staff and patrons

COMMISSION ITEMS –  
OLD BUSINESS  
(F.)

There were no old business items.

COMMISSION ITEMS –  
NEW BUSINESS  
(G.)

Brandi White, Director of Administration, Finance and Audit, presented on the KRGC fiscal year 2021 and 2022 annual budgets. Stephanie Nickoley, Director of Human Resources and Finance for the State Gaming Agency, presented on the Kansas State Gaming Agency budget for the same years.

MOTION – APPROVE  
FISCAL YEAR 2021 AND  
2022 BUDGETS  
(G.)

Commissioner Moses (Myres) moved to approve the fiscal year 2021 and 2022 proposed budgets for the Kansas Racing and Gaming Commission and Kansas State Gaming Agency. Motion carried unanimously.

PUBLIC COMMENTS  
(H.)

There were no public comments.

STAFF REPORTS  
(I.1.a. and I.2)

Sarah Lynch-Chaput, Paralegal, reported on the Voluntary Exclusion Program statistics for the month of August 2020.

Executive Director Brownlee reported:

- Hollywood Casino at Kansas Speedway is working on their debt setoff agreement with the state.

EXECUTIVE SESSION;  
ATTORNEY-CLIENT  
PRIVILEGE AND  
BACKGROUND REPORTS  
(J.)

Due to the logistical issues of holding an executive session in the middle of the teleconference, the executive session was held immediately prior to the meeting. Prior notice of this change was given in the meeting agenda posted on the KRGC website and on the Public Square website. This procedure will only be used while the commissioners and KRGC staff are working from home due to the COVID-19 pandemic. The executive session was held for the purpose

of confidential attorney-client privileged communications and reviewing the list of confidential backgrounds for licensing. The commissioners, executive director and general counsel were included in the executive session portion for attorney-client privilege. The commissioners, executive director, general counsel and director of security were included in the executive session portion for reviewing the list of confidential backgrounds for licensing. No action was taken in executive session, and the subjects discussed were limited as previously described.

MOTIONS ON LICENSE  
APPLICATIONS  
(K.)

Commissioner Turnquist (Kultala) moved to *table* one license application, *conditionally approve* one license application, and *approve* the remaining 122 license applications from the September 11, 2020 list of background reports referred to the commission for action. Motion carried unanimously.

OTHER BUSINESS  
(L.)

No other business.

ADJOURN  
(M.)

The next meeting of the commission is on October 16, 2020 at 10:00 a.m. The meeting format will be decided and announced at a later time. Commissioner Myres (Turnquist) moved to adjourn the meeting. Motion carried unanimously. The meeting was adjourned at 10:41 a.m.

SUBMITTED BY:

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Larry Turnquist  
Secretary

APPROVED BY:

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Brandon Jones  
Chairman

<b>Manufacturer</b>	<b>File Number</b>	<b>Game Name</b>
Ainsworth Game Technology Limited	MO-22-AWG-20-40	Captain's Quest
Aristocrat Technologies, Inc.	MO-73-ARI-18-61	Gold
Aristocrat Technologies, Inc.	SY-394-ARI-20-06	N/A
Aristocrat Technologies, Inc.	SY-73-ARI-20-15	N/A
Aristocrat Technologies, Inc.	SY-73-ARI-20-16	N/A
Bally West	SY-66-SHU-19-02	Fusion Hybrid 13.5
Bally West	SY-73-SHU-17-04	Fusion Hybrid - Stadium Casino WAR
Bally West	SY-73-SHU-20-01	Fusion Hybrid 13.5.1.0
CADILLAC JACK	MO-22-CAD-15-05	Gen4 CJ2015GP Gaming Platform 8GB/8MB
CADILLAC JACK	MO-22-CAD-16-57	Button Deck Assembly
CADILLAC JACK	MO-22-CAD-17-36	N/A
CADILLAC JACK	MO-22-CAD-17-42	LCD Topper Assembly
CADILLAC JACK	MO-22-CAD-19-35	JCM GEN5 PRINTER SOFTWARE
CADILLAC JACK	MO-22-CAD-20-04	MEI SC ADVANCE BILL VALIDATOR FIRMWARE
CADILLAC JACK	MO-22-CAD-20-08	OPERATING SYSTEM
CADILLAC JACK	MO-294-CAD-14-39	N/A
CADILLAC JACK	MO-294-CAD-16-03	N/A
CADILLAC JACK	MO-394-CAD-15-09	N/A
CADILLAC JACK	MO-73-CAD-12-42	MEI CASHFLOW
CADILLAC JACK	MO-73-CAD-13-02	Power/SATA SSD combo backplane
CADILLAC JACK	PA-22-CAD-16-01	N/A
CADILLAC JACK	PA-22-CAD-18-01	N/A
CADILLAC JACK	PA-294-CAD-15-01	N/A
'Everi (formerly Micro Gaming Technologies, Inc.)	SY-394-MRT-20-02	N/A
'Everi (formerly Micro Gaming Technologies, Inc.)	SY-394-MRT-20-03	N/A
Global Payments Gaming Services Inc	SY-22-GPG-20-01	Kiosk.exe
IGT	MO-73-IGT-20-46	Hexbreak3r
IGT	MO-73-IGT-20-68	FORTUNE COIN BOOST PEAKSLANT49 LED SIGN CONTROLLER
IGT	MO-73-IGT-20-71	Five Star Poker 2.0
KONAMI GAMING INC.	MO-73-KON-20-72	Concerto Stack & Crescent 4K Conversion Kit K-2809
KONAMI GAMING INC.	MO-73-KON-20-86	KP3.5 Game Common
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-20-101	Install
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-20-105	Money Link The Great Immortals
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-20-106	Money Link Gifts of Odin
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-20-117	Invaders Attack From The Planet Moolah

Manufacturer	Old File Number	Old Version	Game Name	New File Number	New Version
Aristocrat Technologies, Inc.	MO-73-ARI-18-61	1.01.66151	Gold	MO-73-ARI-18-61	1.01.66151
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.4000.7	Oasis S2S	SY-52-ARI-20-02	12.11.5000.8
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.2100.2	Oasis S2S	SY-52-ARI-20-02	12.11.5000.8
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.2000.2	S2S Client Server	SY-52-ARI-20-02	12.11.5000.8
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.10.3020.6	S2S Client Server	SY-52-ARI-20-02	12.11.5000.8
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.4000.11	Patron Balance Service	SY-52-ARI-20-02	12.11.5000.7
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.2100.3	Patron Balance Service	SY-52-ARI-20-02	12.11.5000.7
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.2000.2	Patron Balance Service	SY-52-ARI-20-02	12.11.5000.7
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.11.1000.11	Patron Balance Service	SY-52-ARI-20-02	12.11.5000.7
Aristocrat Technologies, Inc. *	SY-52-ARI-20-02	12.10.3020.21	Patron Balance Service	SY-52-ARI-20-02	12.11.5000.7
Bally West	SY-73-SHU-17-03	W4INS63D	Fusion Hybrid - Stadium Casino WAR	SY-66-SHU-19-02	W4INS64F
Bally West	SY-73-SHU-17-03	6RLDISP23	Fusion Hybrid - Stadium Casino WAR	SY-73-SHU-17-04	6RLDISP28
Bally West	SY-73-SHU-17-03	1REBAR32	Fusion Hybrid - Stadium Casino WAR	SY-73-SHU-20-01	1REALL94
KONAMI GAMING INC.	MO-73-KON-20-42	KGI_MWPGCMC211WD0F	KP3.5 Game Common	MO-73-KON-20-86	KGI_MWPGCMC224WD0F
SG Gaming, Inc. f/k/a Bally Gaming, Inc.	MO-73-BAL-19-147	A1F7-000-1040	Invaders Attack From The Planet Moolah	MO-73-BAL-20-117	A1F7-000-1050
* Executive Approval - 10-03-2020 *					

<b>Manufacturer</b>	<b>Report Number</b>	<b>Game Name</b>
Aristocrat	AT114201KS	Cash Xtreme - Phoenix Dynasty
Aristocrat	AT114211KS	Cash Xtreme - Imperial Beauty

Eisenhower State Office Building  
700 SW Harrison, Suite 500  
Topeka, KS 66603



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Don Brownlee, Executive Director

Laura Kelly, Governor

**Boot Hill Casino Internal Control Amendments**

October 16<sup>th</sup>, 2020

<b><u>Item #/ (Description)</u></b>	<b><u>Regulation Waiver?</u></b>	<b><u>Regulation/IC Reference</u></b>	<b><u>Staff Recommendation</u></b>
BH580 – Player Membership Cards	No	KAR 112-104-8 / IC 260.020	Approval

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Donald Brownlee, Executive Director

Laura Kelly., Governor

**Kansas Crossing Casino Internal Control Amendments**

October 16, 2020

<b><u>Item #/ (Description)</u></b>	<b><u>Regulation Waiver?</u></b>	<b><u>Regulation/IC Reference</u></b>	<b><u>Staff Recommendation</u></b>
KC 91- Age Change to F&B Positions	No	Supplemental Job Descriptions	Approval
KC 92- \$25,000 Jackpot Signature	No	KAR 112-104-21; KCC 701	Approval

BOOT HILL CASINO & RESORT  
REPORT PRESENTED TO  
THE KANSAS RACING AND GAMING COMMISSION  
October 16, 2020

By: Diane Giardine

- 1) For the month of September 2020, BHCR experienced a decrease in Total Gaming Revenue of 3.14% over prior year September 2019. Total Slot Revenue was down 0.94% and Table Games Revenue was down 18.69%.

Upcoming Promotions & Events

- Weekly Kiosk Games
- Weekly Food and Beverage Specials
- Gift of the Week – Fridays and Sundays
- Monster Merchandise Hot Seats

Upcoming Entertainment & Events

- 2020 KSHSAA State Volleyball October 30-31
- Jeff Dunham December 11
- Fairy Tales on Ice April 9
- Everclear with Fastball April 24
- Lee Brice May 14

## BOOT HILL CASINO & RESORT

### Lottery Gaming Facility Revenue-Unaudited\*

	September 2020	September 2019	Fiscal YTD 2021	Fiscal YTD 2020
Electronic gaming machines	2,884,465.49	2,912,246.62	8,825,319.63	9,065,779.72
Table games	336,863.29	414,070.25	949,065.07	1,343,131.86
Other #	<u>2,270.19</u>	<u>1,951.28</u>	<u>2,435.33</u>	<u>2,087.85</u>
Total Lottery Gaming Facility Revenue	<u><u>3,223,598.97</u></u>	<u><u>3,328,268.15</u></u>	<u><u>9,776,820.03</u></u>	<u><u>10,410,999.43</u></u>
State Share 22%	709,191.77	732,218.99	2,150,900.41	2,290,419.87
Local Share 3%	96,707.97	99,848.04	293,304.60	312,329.98
Problem Gambling Share 2%	64,471.98	66,565.36	195,536.40	208,219.99
Casino Share 73%	2,353,227.25	2,429,635.75	7,137,078.62	7,600,029.58

***\*Unaudited-as reported by the Kansas Lottery Central Computer system.***

***#Other sweeps, principally lost and found funds.***

**KANSAS STAR CASINO  
REPORT PRESENTED TO  
THE KANSAS RACING AND GAMING COMMISSION  
October 16, 2020**

**BY:**

**Jeff Babinski – Vice President & General Manager**

**Operational Notes**

- September admissions down 23.3% from September 2019

**September 2020 Gaming Revenue**

- Total Gross Gaming Revenue down 1.3% to September 2019
- Slot Coin-In (Handle) down 2.7% to September 2019
- Slot hold (gross) up 0.3 pts from September 2019
- Table Game drop down 11.8% from September 2019
- Table Game hold is up 1.2 pts from September 2019
- Poker Room revenue down 100% from September 2019 – Remains closed

**Past Arena Events**

- September 11 to 13 - Marauders Car Show
- September 26 & 27 - Wichita Flea Market

**Upcoming Events**

- October 24 & 25 - Wichita Flea Market

**KANSAS STAR CASINO & RESORT**

**Lottery Gaming Facility Revenue-Unaudited\***

	September 2020	September 2019	Fiscal YTD 2021	Fiscal YTD 2020
Electronic gaming machines	12,502,336.04	11,878,047.66	37,319,216.05	38,772,246.21
Table games	1,472,332.51	1,709,883.00	4,602,762.36	6,119,910.96
Other #	<u>3,059.02</u>	<u>7,430.85</u>	<u>3,158.93</u>	<u>7,528.97</u>
Total Lottery Gaming Facility Revenue	<u><u>13,977,727.57</u></u>	<u><u>13,595,361.51</u></u>	<u><u>41,925,137.34</u></u>	<u><u>44,899,686.14</u></u>
State Share 22% (Tier 1)**	3,075,100.07	2,990,979.53	9,223,530.21	9,877,930.95
State Share 2% marginal (Tier 2)**	-	-	-	-
Local Share 3%	419,331.83	407,860.85	1,257,754.12	1,346,990.58
Problem Gambling Share 2%	279,554.55	271,907.23	838,502.75	897,993.72
Casino Share 73%	10,203,741.13	9,924,613.90	30,605,350.26	32,776,770.88

***\*Unaudited-as reported by the Kansas Lottery Central Computer system.***

***#Other sweeps, principally lost and found funds.***

***\*\* During Kansas Star's Fiscal Year of January 1, 2019 to December 31, 2019, revenue exceeded the tax Tier 1 as stated in their contract. The Tier 2 tax rate was applied to the revenue above Tier 1.***

HOLLYWOOD CASINO AT KANSAS SPEEDWAY  
REPORT PRESENTED TO  
THE KANSAS RACING AND GAMING COMMISSION  
October 16, 2020

BY: RICK SKINNER – VICE PRESIDENT & GENERAL MANAGER

**September 2020**

**Admissions**

- September 2020 admissions were down 39% compared to September of 2019

**September 2020 Revenue Numbers**

- Total Gaming Revenue was \$9.3M – a decrease of 21.6% compared to last year
- Slot Revenue came in at \$8.6M – a decrease of 20.1%
- Table Games Revenue was \$651K – a decrease of 21.4%
- The Poker room remains closed

**Recent/Upcoming Events**

- September 19 – Raid the Vault giveaway
- September 25 & 26 - \$250,000 Risky Bonus promotion
- October 2 – Red Enamel continuity giveaway
- October 3 – Hollywood Hi-Lo
- Tonight – Hollywood Casino 400 giveaway
- Sunday – *Monster Energy NASCAR Cup Series Hollywood Casino 400*
- November 7 – Gobble up the Cash
- November 21 - \$35K VIP Shopping Spree
- November 25 – Pie Giveaway
- November 27 – Treasure Chest

## HOLLYWOOD CASINO & RESORT

### Lottery Gaming Facility Revenue-Unaudited\*

	September 2020	September 2019	Fiscal YTD 2021	Fiscal YTD 2020
Electronic gaming machines	8,636,841.09	10,803,051.86	25,418,802.16	33,748,066.02
Table games	641,947.25	1,034,117.51	1,714,211.72	3,879,821.68
Other #	<u>8,978.23</u>	<u>7,329.38</u>	<u>9,088.48</u>	<u>7,433.80</u>
Total Lottery Gaming Facility Revenue	<u>9,287,766.57</u>	<u>11,844,498.75</u>	<u>27,142,102.36</u>	<u>37,635,321.50</u>
State Share 22%	2,043,308.65	2,605,789.73	5,971,262.52	8,279,770.73
Local Share 3%	278,633.00	355,334.96	814,263.07	1,129,059.65
Problem Gambling Share 2%	185,755.33	236,889.98	542,842.05	752,706.43
Casino Share 73%	6,780,069.60	8,646,484.09	19,813,734.72	27,473,784.70

***\*Unaudited-as reported by the Kansas Lottery Central Computer system.***

***#Other sweeps, principally lost and found funds.***

KANSAS CROSSING CASINO + HOTEL  
REPORT PRESENTED TO  
THE KANSAS RACING AND GAMING COMMISSION  
October 16, 2020  
BY: Jeff McKain

Year over year, Kansas Crossing Casino is reporting the following preliminary results for September;

- - 33.7% Decrease in Admissions
- - 12.8% Decrease in Coin-In
- - 37% Decrease in Table Drop
- -8.1% Decrease in Net Slot Revenue
- - 10.3% Overall decrease in Net Gaming Revenue

### **Promotions + Events**

- September
  - Kiosk game every Tuesday.
  - Camp 49 Hot Seats, and lunch specials on Wednesdays.
  - Casino Hot Seats every Friday.
  - Bank Account Bonanza Grand Prize drawing on Friday the 31st. Possible \$90,000 top prize.
  - \$500 Frenzy promotion on the Saturday 26<sup>th</sup>.
  - Casino gifts every Saturday.
  - \$100K Hide and Seek promotion and kiosk games on Sundays.
- October
  - Casino Hot Seats on Monday the 5<sup>th</sup> and 19<sup>th</sup>.
  - Kiosk games every Tuesday.
  - Camp 49 Hot Seats and lunch specials on Wednesdays.
  - Casino Hot Seats on Thursday the 1<sup>st</sup>, 15<sup>th</sup> and 29<sup>th</sup>.
  - Monster Smash promotion every Friday.

- Bank Account Bonanza Grand Prize drawing on Friday the 30th.  
Possible \$100,000 top prize.
- Cauldrons of Cash promotion every Saturday.
- Casino Gifts every Saturday.
- Kiosk games every Sunday.

## KANSAS CROSSING CASINO & RESORT

### Lottery Gaming Facility Revenue-Unaudited\*

	September 2020	September 2019	Fiscal YTD 2021	Fiscal YTD 2020
Electronic gaming machines	2,208,887.24	2,389,659.56	7,270,258.39	7,980,214.93
Table games	108,290.50	192,624.00	389,165.50	666,807.50
Other #	<u>417.34</u>	<u>531.11</u>	<u>536.49</u>	<u>592.54</u>
Total Lottery Gaming Facility Revenue	<u><u>2,317,595.08</u></u>	<u><u>2,582,814.67</u></u>	<u><u>7,659,960.38</u></u>	<u><u>8,647,614.97</u></u>
State Share 22%	509,870.92	568,219.23	1,685,191.28	1,902,475.29
Local Share 3%	69,527.85	77,484.44	229,798.81	259,428.45
Problem Gambling Share 2%	46,351.90	51,656.29	153,199.21	172,952.30
Casino Share 73%	1,691,844.41	1,885,454.71	5,591,771.08	6,312,758.93

***\*Unaudited-as reported by the Kansas Lottery Central Computer system.***

***#Other sweeps, principally lost and found funds.***

**September 2020 Casino Financials**

Casino Gaming Revenue for Month Ending September 30, 2020					
Revenue Source	Boot Hill Casino	Kansas Star Casino	Hollywood Casino	Kansas Crossing Casino	Total All Casinos
EGM	\$ 2,884,465	\$ 12,502,336	\$ 8,636,841	\$ 2,208,887	\$ 26,232,530
Table Games	336,863	1,472,333	641,947	108,291	2,559,434
Other #	2,270	3,059	8,978	417	14,725
<b>Total</b>	<b>\$ 3,223,599</b>	<b>\$ 13,977,728</b>	<b>\$ 9,287,767</b>	<b>\$ 2,317,595</b>	<b>\$ 28,806,688</b>

Cumulative Gaming Revenue per Fiscal Year					
Fiscal Year	Boot Hill	Kansas Star	Hollywood	Kansas Crossing	Total All Casinos
2010	\$ 20,663,987	\$ -	\$ -	\$ -	\$ 20,663,987
2011	40,055,280	-	-	-	40,055,280
2012	43,886,501	98,855,928	54,622,687	-	197,365,116
2013	43,353,504	192,187,166	124,993,721	-	360,534,391
2014	39,906,275	181,079,650	132,036,392	-	353,022,317
2015	40,513,186	181,754,051	142,759,065	-	365,026,302
2016	38,937,088	181,600,677	143,833,330	-	364,371,095
2017	40,222,932	178,105,968	144,582,037	8,206,260	371,117,197
2018	41,186,638	182,084,527	148,770,984	32,465,853	404,508,001
2019	41,589,906	184,157,835	150,790,865	34,489,213	411,027,819
2020	32,971,510	150,355,262	122,114,403	28,620,752	334,061,926
2021	9,776,820	41,925,137	27,142,102	7,659,960	86,504,020
<b>Total Since Opening</b>	<b>\$ 433,063,626</b>	<b>\$ 1,572,106,202</b>	<b>\$ 1,191,645,586</b>	<b>\$ 111,442,038</b>	<b>\$ 3,308,257,452</b>

Fund Distribution FY 2021					
Recipients	Boot Hill	Kansas Star	Hollywood	Kansas Crossing	Total All Casinos
State of Kansas	2,150,900	9,223,530	5,971,263	1,685,191	19,030,884
Local Governments	293,305	1,257,754	814,263	229,799	2,595,121
Problem Gambling and Addictions Fund	195,536	838,503	542,842	153,199	1,730,080
Casino Manager	7,137,079	30,605,350	19,813,735	5,591,771	63,147,935
<b>Total</b>	<b>9,776,820</b>	<b>41,925,137</b>	<b>27,142,102</b>	<b>7,659,960</b>	<b>86,504,020</b>

Fund Distribution Since Opening					
Recipients	Boot Hill	Kansas Star	Hollywood	Kansas Crossing	Total All Casinos
State of Kansas	95,273,998	345,992,042	262,162,029	24,517,248	727,945,317
Local Governments	12,991,909	47,163,186	35,749,368	3,343,261	99,247,724
Problem Gambling and Addictions Fund	8,661,273	31,442,124	23,832,912	2,228,841	66,165,149
Casino Manager	316,136,447	1,147,508,850	869,901,278	81,352,688	2,414,899,262
<b>Total</b>	<b>433,063,626</b>	<b>1,572,106,202</b>	<b>1,191,645,586</b>	<b>111,442,038</b>	<b>3,308,257,452</b>

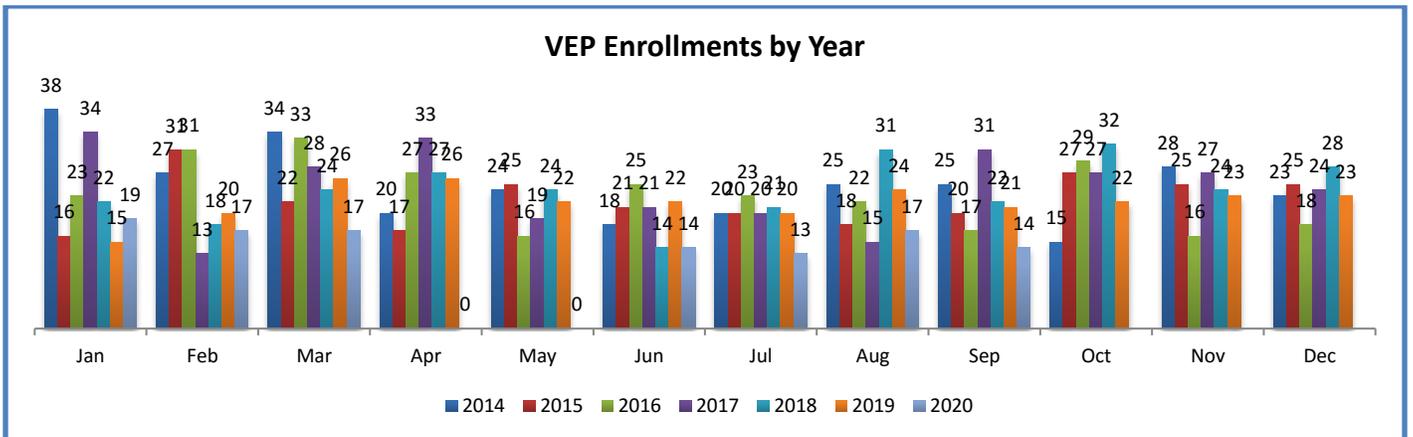
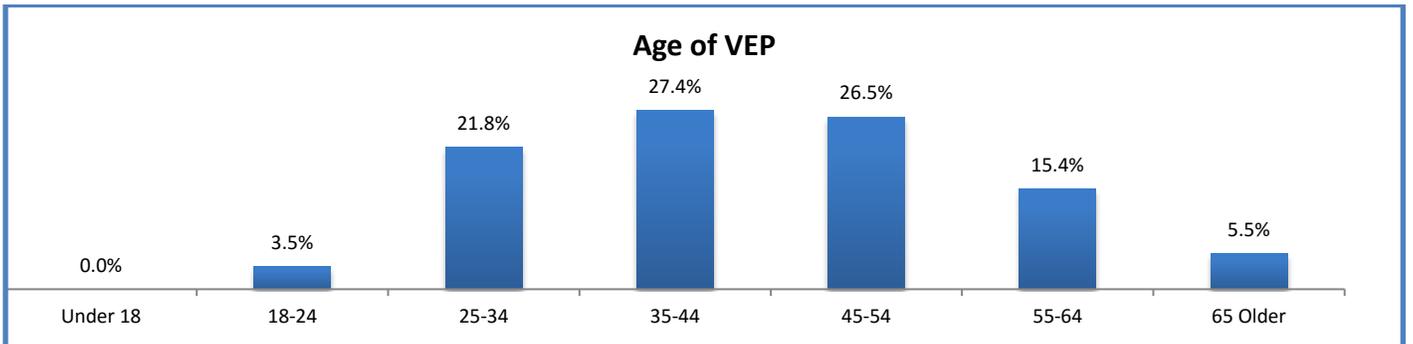
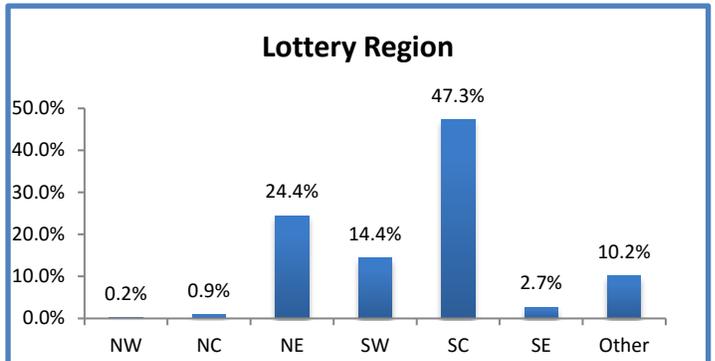
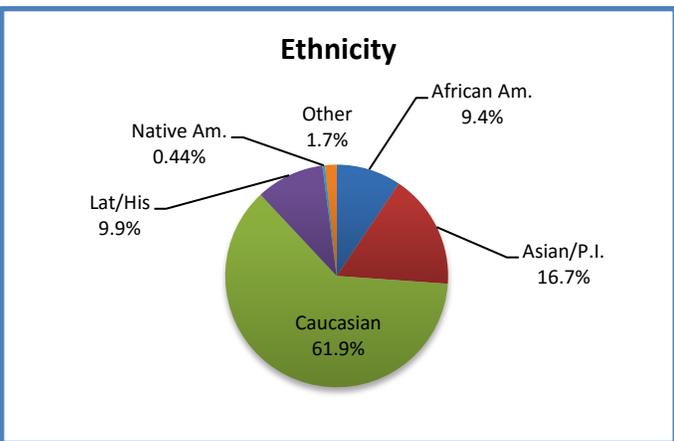
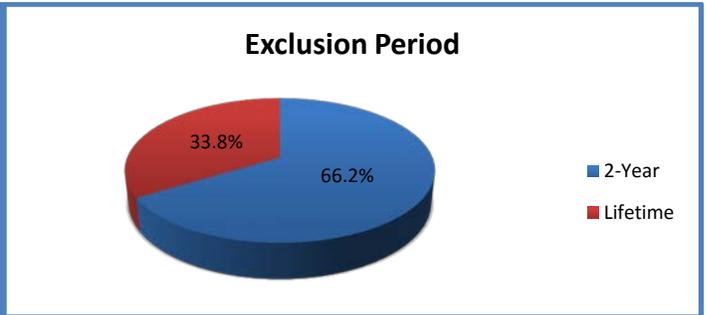
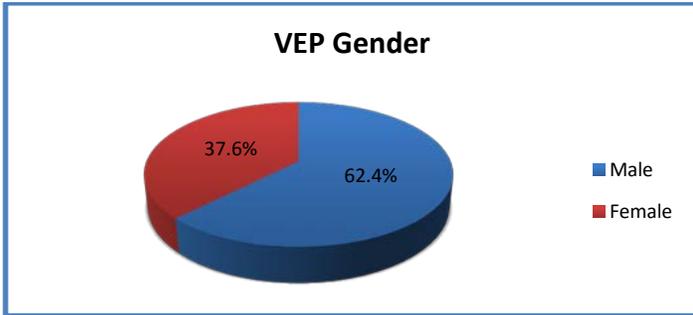
*\*Unaudited-as reported by the Kansas Lottery Central Computer system.*

*#Other sweeps, principally lost and found funds.*



## Voluntary Exclusion Program January 2010 – September 2020

Voluntary Exclusions = 2439  
Violation Incidents = 320 (277 individuals)







**Kansas Racing and Gaming Commission**  
 700 SW Harrison, Suite 500, Topeka, Kansas 66603  
 (785) 296-5800, Fax (785) 296-0900

**STAFF AGENDA MEMORANDUM**

**MEETING DATE:** October 16, 2020  
**AGENDA ITEM:** Quarterly Reports on (1) staff out-of-state travel, (2) licensing and (3) illegal gambling  
**PRESENTER:** Don Brownlee

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To ensure that it is being consistent and efficient, the commission has requested quarterly updates on out-of-state travel, licensing matters, and illegal gambling efforts.

**I. OUT-OF-STATE TRAVEL**

The quarterly out-of-state travel report includes the employees who traveled and the purpose of the trip and the total expenses incurred for the trip. Because the Commission maintains its background investigation details as highly confidential, the quarterly travel report does not include out-of-state trips for investigative or targeted purposes.

For the third quarter (July through October) of 2020, commission staff out-of-state travel includes:

<b>Purpose of Trip</b>	<b>Traveler</b>	<b>Dates</b>	<b>Destination</b>	<b>Registration</b>	<b>Total</b>
MOCIC CONFERENCE	Thomas Sipp	08/10/2020 – 08-14/2020	Branson, Missouri	\$275.00	\$684.60
MOCIC CONFERENCE	Darin Altenburg	08/10/2020 – 08-14/2020	Branson, Missouri	\$0	\$647.12

## II. LICENSING

Objectives of the commission include conducting timely, but thorough, background investigations on all gaming employees, management contractors, manufacturers and distributors seeking licensure at lottery gaming facilities located in this state. Background investigations are conducted to protect the public interest by maintaining a legitimate and viable gaming industry assuring honesty, good character and integrity of racing and gaming facility operators, employees, and vendors. Following is the licensing report for the July through September 2020 quarter. The three previous quarters are included for comparison purposes.

	Jul-Sep 2020	Apr-Jun 2020	Jan-Mar 2020	Oct-Dec 2019
<b>VENDORS, SUPPLIERS, MANAGERS:</b>				
Corporate permanent licenses approved	0	0	1	5
Corporate temporary licenses approved*	0	1	0	0
Corporate employee licenses approved	39	20	121	81
Corporate renewal licenses approved	8	1	4	17
Corporate employee licenses renewed	73	47	73	128
Corporate employee licenses denied	0	0	0	1
<b>BOOT HILL CASINO EMPLOYEE LICENSES</b>				
Permanent license approvals	17	10	24	24
Temporary license approvals*	24	5	25	14
Renewal license approvals	19	13	34	32
Licenses denied	0	0	0	2
<b>HOLLYWOOD CASINO EMPLOYEE LICENSES</b>				
Permanent license approvals	24	42	48	55
Temporary license approvals*	9	1	58	66
Renewal license approvals	33	35	41	87
Licenses denied	0	0	3	5
<b>KANSAS STAR CASINO EMPLOYEE LICENSES</b>				
Permanent license approvals	29	11	38	96
Temporary license approvals*	41	1	46	76
Renewal license approvals	90	11	77	97
Licenses denied	0	0	0	0
<b>KANSAS CROSSING CASINO EMPLOYEE LICENSES</b>				
Permanent license approvals	22	6	23	39
Temporary license approvals*	22	10	25	31
Renewal license approvals	18	7	18	17
Licenses denied	0	0	1	0

\*Temporary licenses approved will still need to be permanently approved in future quarter(s) once all backgrounding activities are completed.

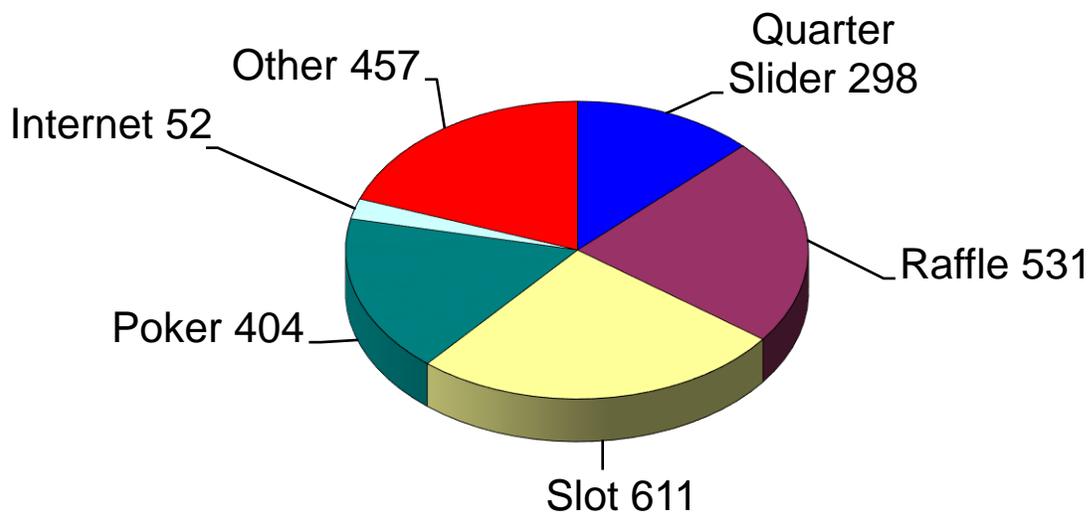
**III. ILLEGAL GAMBLING**

The Kansas Racing and Gaming Commission (KRG) provides resources and assistance to local law enforcement, prosecutors, and the public on illegal gambling questions, education, and complaints. The KRG responds to email and phone complaints and inquiries, conducts continuing legal education seminars for prosecutors, assists local law enforcement agencies with illegal gambling investigations, and conducts civil seizures of illegal gambling devices for forfeiture, all in an effort to curtail illegal gambling in bars, restaurants, convenience stores, and other venues throughout Kansas.

Since 2008, the Commission has received 2,353 total illegal gambling-related questions or complaints from the general public. During the third quarter (Q-3) of 2020, the Commission received forty-five (45) calls and emails from the general public, up fourteen (14) from the previous quarter and up ten (10) from the third quarter of 2019.

Of the forty-five (45) calls and emails received in Q-3, thirteen (13) involved raffles; twenty (20) involved slot machines; one (1) involved internet gambling; one (1) involved a quarter slider; and ten (10) involved other types of gambling. Of the ten (10) other calls received, one (1) involved bingo; four (4) involved the legality of different fundraising ideas; two (2) involved fantasy sports; one (1) involved keno; one (1) involved pull tabs; and one (1) was a general inquiry.

**Breakdown of illegal gambling inquiries and complaints to-date:**



The above chart does not reflect calls and activity related to the following:

- Reports made to KRG agents by other law enforcement officers around the state.
- Discussions with local law enforcement and district and county attorneys regarding the legal aspects of illegal gambling and the services that KRG can provide.
- Time spent by agents and legal counsel to assist in active local investigations and prosecutions.

- Time spent defending gambling-related actions against the agency.
- Time spent pursuing seizures and forfeitures of illegal gambling devices.
- Inquiries from the public that are answered through access to KRGCC's Illegal Gambling Frequently Asked Questions (FAQs) web page.

KRGCC updated the Illegal Gambling FAQs portion of the webpage in late January 2014. Since KRGCC began tracking the new page, there have been a total of 21,072 unique page views. A total of 709 unique page views were made during the third quarter of 2020, up 52 from the previous quarter and down 60 from the previous year. The Illegal Gambling FAQs page can be found here: <http://www.krgc.ks.gov/index.php/racing-gaming-law/illegal-gambling/faq-s-2> . It may also be accessed from the KRGCC main page ([www.krgc.ks.gov](http://www.krgc.ks.gov)) by selecting Public Info/Illegal Gambling FAQ's from the drop down menu option.

All Departments		Cash Fund Balances as of September 30, 2020															
DeptID	All	ELARF				Backgrounds				Illegal Gambling				Racing			
All Funds		Beg. Balance	2,362,003			Beg. Balance	177,334			Beg. Balance	127,051			Beg. Balance	69,885		
		Revenue	2,418,891			Revenue	106,969			Revenue	-			Revenue	1,075		
		Expenses	1,388,891			Expenses	53,509			Expenses	17			Expenses	717		
		End Balance	3,392,003			End Balance	230,794			End Balance	127,034			End Balance	70,243		
Fund		Grand Total															
BudgetUnit		All Funding Sources															
		YTD FY2020	YTD FY2021	\$ VARIANCE	% VARIANCE	September	September	\$ VARIANCE	% VARIANCE	YTD FY2021	YTD FY2021	\$ VARIANCE	% VARIANCE				
		ACTUALS	ACTUALS			ACTUALS	ACTUALS			BUDGET	ACTUALS						
51000	Payroll	1,279,041	1,247,504	-31,537	-2%	431,934	406,918	-25,016	-6%	1,590,455	1,247,504	-342,951	-22%				
10	Shrinkage	0	0	0	0%	0	0	0	0%	-39,761	0	39,761	-100%				
	<b>Net Salaries and Wages</b>	<b>1,279,041</b>	<b>1,247,504</b>	<b>-31,537</b>	<b>-2%</b>	<b>431,934</b>	<b>406,918</b>	<b>-25,016</b>	<b>-6%</b>	<b>1,550,694</b>	<b>1,247,504</b>	<b>-303,190</b>	<b>-20%</b>				
52000	Communication	11,577	14,451	2,874	25%	4,688	4,717	28	1%	21,300	14,451	-6,849	-32%				
52100	Freight and Express	1,007	295	-712	-71%	203	64	-139	-69%	325	295	-30	-9%				
52200	Printing and Advertising	0	0	0	0%	0	0	0	0%	363	0	-363	-100%				
52300	Rents	55,117	58,332	3,215	6%	3,065	4,985	1,920	63%	60,538	58,332	-2,205	-4%				
52400	Repair/Service/Mainten	1,799	111	-1,688	-94%	1,784	111	-1,673	-94%	13,927	111	-13,816	-99%				
52510	InState Travel and Subsistence	7,916	4,837	-3,079	-39%	3,305	3,384	79	2%	23,086	4,837	-18,249	-79%				
52520	Out of State Travel and Subsistence	9,354	1,057	-8,297	-89%	2,087	410	-1,678	-80%	14,823	1,057	-13,766	-93%				
52530	International Travel and Subsistence	0	0	0	0%	0	0	0	0%	0	0	0	0%				
52600	Fees-Other Services	100,621	82,520	-18,101	-18%	19,266	11,771	-7,495	-39%	78,298	82,520	4,223	5%				
52700	Fee-Professional Services	24,941	433	-24,507	-98%	24,520	353	-24,167	-99%	31,013	433	-30,579	-99%				
52900	Other Contractual Services	2,459	7,024	4,566	186%	12	3,860	3,848	32063%	4,636	7,024	2,389	52%				
	<b>Subtotal Contractual Services</b>	<b>214,789</b>	<b>169,060</b>	<b>-45,729</b>	<b>-21%</b>	<b>58,929</b>	<b>29,653</b>	<b>-29,276</b>	<b>-50%</b>	<b>248,306</b>	<b>169,060</b>	<b>-79,246</b>	<b>-32%</b>				
53200	Food for Human Consumption	0	0	0	0%	0	0	0	0%	25	0	-25	-100%				
53400	Maint Constr Material Supply	146	30	-116	-80%	96	0	-96	-100%	850	30	-820	-97%				
53500	Vehicle Part Supply Accessory	1,896	968	-928	-49%	724	283	-441	-61%	7,164	968	-6,195	-86%				
53600	Pro Science Supply Material	99	2,485	2,386	2399%	82	3,284	3,202	3900%	7,190	2,485	-4,705	-65%				
53700	Office and Data Supplies	4,106	2,045	-2,060	-50%	3,464	699	-2,765	-80%	18,639	2,045	-16,593	-89%				
53900	Other Supplies and Materials	4,245	3,389	-856	-20%	2,689	183	-2,507	-93%	1,075	3,389	2,314	215%				
	<b>Subtotal Commodities</b>	<b>10,492</b>	<b>8,918</b>	<b>-1,575</b>	<b>-15%</b>	<b>7,055</b>	<b>4,449</b>	<b>-2,607</b>	<b>-37%</b>	<b>34,943</b>	<b>8,918</b>	<b>-26,025</b>	<b>-74%</b>				
54000	<b>TOTAL Capital Outlay</b>	<b>21,299</b>	<b>17,653</b>	<b>-3,646</b>	<b>-17%</b>	<b>1,500</b>	<b>2,244</b>	<b>745</b>	<b>50%</b>	<b>33,825</b>	<b>17,653</b>	<b>-16,172</b>	<b>-48%</b>				
55960	Vol Retirement Incentive	0	0	0	0%	0	0	0	0%	0	0	0	0%				
56000	Debt Service - Principal	0	0	0	0%	0	0	0	0%	0	0	0	0%				
56100	Payments for Interest and Service	0	0	0	0%	0	0	0	0%	0	0	0	0%				
	<b>Subtotal VRIP and Debt Service</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>				
	<b>Grand Total</b>	<b>1,525,622</b>	<b>1,443,134</b>	<b>-82,487</b>	<b>-5%</b>	<b>499,417</b>	<b>443,264</b>	<b>-56,154</b>	<b>-11%</b>	<b>1,867,768</b>	<b>1,443,134</b>	<b>-424,633</b>	<b>-23%</b>				

\*This report has not been audited by the State of Kansas and is intended solely for the use of the Executive Director of the Kansas Racing and Gaming Commission.

# October 2020 - September 2021

## Kansas Racing and Gaming Commission Planner

Oct 2020						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Nov 2020						
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Dec 2020						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Jan 2021						
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10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Feb 2021						
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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

Mar 2021						
S	M	T	W	T	F	S
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7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

### OCTOBER

*16 Commission Meeting*

### NOVEMBER

*13 Commission Meeting*

### DECEMBER

*11 Commission Meeting*

### JANUARY

*15 Commission Meeting*

### FEBRUARY

*12 Commission Meeting*

### MARCH

*12 Commission Meeting*

### APRIL

*16 Commission Meeting*

### MAY

*14 Commission Meeting*

### JUNE

*11 Commission Meeting*

### JULY

*16 Commission Meeting*

### AUGUST

*13 Commission Meeting*

### SEPTEMBER

*17 Commission Meeting*

Apr 2021						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

May 2021						
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						1
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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Jun 2021						
S	M	T	W	T	F	S
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Jul 2021						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Aug 2021						
S	M	T	W	T	F	S
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8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Sep 2021						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		