

AGENDA
KANSAS RACING AND GAMING COMMISSION
10:00 a.m., Friday, February 21, 2014

AUDITORIUM A
Dwight D. Eisenhower State Office Building
700 SW Harrison, Suite 450
Topeka, KS 66603

A. CALL TO ORDER

B. APPROVAL OF AGENDA

C. APPROVAL OF MINUTES

1. [Minutes of January 17, 2014](#)

D. CONSENT AGENDA

Items listed on the consent agenda are routine in nature. If requested by a commissioner, an item may be removed from the Consent Agenda and placed under Commission Items for further discussion and consideration.

1. Approvals and revocations for certain lottery facility games and related components
 - a. [GLI Approval Letters February 2014](#)
2. Internal control amendment approvals
 - a. [Boot Hill Casino & Resort internal control amendment approvals](#)

E. LOTTERY GAMING FACILITY REPORTS/ITEMS

1. Boot Hill Casino and Resort
 - a. [Monthly Report](#)
 - b. [January 2014 Gaming Revenue Report](#)
 - c. [Semi-annual Responsible Gambling Report](#)
2. Kansas Star Casino
 - a. [Monthly Report](#)
 - b. [January 2014 Gaming Revenue Report](#)
 - c. [Semi-annual Responsible Gambling Report](#)

3. Hollywood Casino at Kansas Speedway
 - a. [Monthly Report](#)
 - b. [January 2014 Gaming Revenue Report](#)
 - c. [Semi-annual Responsible Gambling Report](#)

F. COMMISSION ITEMS

1. Kansas Voluntary Exclusion Program Options
Commission Action: Commission review and discussion
Staff Presentation: Rick Petersen-Klein, Executive Director
Staff Recommendation: No action required
 - a. [Staff Memo](#)

G. PUBLIC COMMENTS

H. STAFF REPORTS

1. Executive Director
 - a. [Voluntary Exclusion Report](#)
 - b. [KRGK Financial Report](#)

I. EXECUTIVE SESSIONS

The Commission conducts executive sessions in accordance with the Kansas Open Meetings Act and all discussions are limited to the specified purposes listed in K.S.A. 75-4319. The Commission utilizes executive sessions to consult with the Commission's attorney, to discuss personnel matters, to protect the confidentiality of necessarily closed information, and to protect the integrity of gaming and finances.

1. Attorney/Client privilege
2. Personnel – Tribal Gaming
3. Background reports

J. OTHER BUSINESS/FURTHER COMMISSION ACTION

1. Consideration of proposed gaming licenses and renewals

K. ADJOURNMENT

KANSAS RACING AND GAMING COMMISSION

MINUTES – JANUARY 17, 2014

CALL TO ORDER:
(A.)

Chairman Timothy Shultz called the January 17, 2014, meeting to order at 10:00 a.m. at 700 SW Harrison, Auditorium A, Suite 450, Topeka, Kansas. In addition to Chairman Shultz, Commissioners Dennis McKinney, R. Eileen King and David H. Moses were present. Others present included Executive Director Richard Petersen-Klein, Director of Security Don Brownlee, Director of Administration and Finance Brandi White, Director of IT and Electronic Security Dennis Bachman, recording secretary Chris Vega and other staff.

MOTION, APPROVE
AMENDED AGENDA:
(B.)

Commissioner King (Moses) moved to approve the agenda as amended. Motion passed unanimously.

MOTION, APPROVE
DECEMBER 13, 2013,
MEETING MINUTES:
(C.)

Commissioner Moses (King) moved to approve the minutes of the December 13, 2013 meeting. Motion passed unanimously.

MOTION, APPROVE
CONSENT AGENDA:
(D.)

Commissioner King (McKinney) moved to approve the consent agenda. Motion passed unanimously.

LOTTERY GAMING
FACILITY
REPORTS/ITEMS; BOOT
HILL CASINO AND
RESORT:
(E.1.)

Sharon Stroburg, General Manager, reported:

- For the month of December 2013, Boot Hill Casino and Resort (BHCR) experienced a very slight decrease of .01 percent over prior month. This was prompted by a decrease in slot hold percentage for the month.
- The first twenty days of December were slow due to weather and the holidays, but BHCR finished strong with three million dollars in gaming revenue.
- The IGT software issue has been resolved and should be installed on 110 machines by the end of January 2014.

LOTTERY GAMING
FACILITY
REPORTS/ITEMS;
KANSAS STAR:
(E.2.)

Scott Cooper, General Manager, reported:

- December admissions were flat from November 2013.
- Kansas Star's remodeled deli, Panini Joe's, opened with direct access from the casino.
- Ongoing design work continues for the proposed convention/meeting facility.
- The hotel expansion is about one month behind due to on and off weather. Kansas Star is anticipating an early summer opening.
- The Celtic Woman concert did well with 3,000 tickets sold.

- December revenue numbers compared to November 2013:
 - Total gaming revenue down two percent.
 - Slot coin-in (handle) down one percent.
 - Slot win down four percent. Hold down slightly.
 - Table game drop up 6.7 percent.
 - Table game win up ten percent. Hold down slightly.
 - Poker room revenue down one percent.

LOTTERY GAMING
FACILITY
REPORTS/ITEMS;
HOLLYWOOD CASINO AT
KANSAS SPEEDWAY:
(E.3.)

Bob Sheldon, General Manager, reported:

- December revenue numbers compared to December 2012:
 - Total gaming revenue was \$10.6 million, down \$325,000, or three percent.
 - Table games revenue was \$1.6 million, down \$450,000, or 21.9 percent.
 - Slot revenue was \$9.0 million, up \$125,000, or 1.4 percent.
- While table games volume was down somewhat, a large portion of the YOY variance is due to some large progressive jackpots that were hit by some lucky patrons on carnival table games.
- Hollywood Casino continued their customary programmed marketing promotions in December which included a Pigskin Payoff cash drawing. In addition, patrons were provided the opportunity to acquire gift cards for holiday shopping at the two major retailers in the Village West area. This was very well received by their guests and is the second year Hollywood Casino has conducted this promotion.
- New Year's Eve proved to be a great success this year as the weather held out. Strong volumes were driven by numerous events on property which included a VIP brunch and dinner in the Marquee Café and a live band performance on a stage set up on the casino floor. The New Year's countdown was concluded with a fireworks show conducted from Turn 4 of the Kansas Speedway.
- The Wyandotte County Unified Government granted Hollywood Casino an extension from February 3, 2014 until May 1, 2014 to consider alternative design options for the proposed casino hotel and related costs. A decision to build the hotel or not will be made in May 2014.

COMMISSION ITEMS;
(F.1.)

Mr. Petersen-Klein reported on staff out-of-state travel, licensing and illegal gaming.

PUBLIC COMMENTS:
(G.)

Judy Whetzel, member of the South Central Kansas Problem Gambling Task Force, spoke on casinos not honoring the banning of self-excluded persons and allowing them entry to the casinos.

STAFF REPORTS;
(H.1.a. and b.)

Mr. Petersen-Klein, reported:

- Enforcement of the Voluntary Exclusion Program is, in part, casino employees recognizing VEP's from photos taken during enrollment. Generally, upon enrollment in the Voluntary Exclusion Program any player's club card is canceled. Once a player's club account is canceled, an enrolled individual no longer receives solicitations from the casino because the player's club card database is used to solicit individual patronage. The KRGC's audit staff tests each casino for compliance with the non-solicitation policy. Additionally, if a canceled player's club card related to a VEP is used, casino security is alerted.
- A marketing program called "Know your limits" from KDADS will launch on January 27, 2014.
- KRGC updated its website and it was live.
- KRGC's financial report of expenditures for the agency was generated "in-house". Expenditures are running ten percent under prior year and budget.
- The Kansas Legislature is back in session.
- Kristen Veverka has been selected as the KRGC's Public Information Officer and will be starting her employment within the next few weeks.

MOTION, EXECUTIVE
SESSIONS:
(I.1.-2.)

Chairman Shultz moved that the commission go into consecutive executive sessions for the purpose of (1) security (2) electronic security and (3) reviewing the list of confidential backgrounds for licensing. Those included in the executive sessions were the commissioners, executive director, director of security and director of electronic IT and electronic security. The total combined time for the executive sessions was anticipated to be 30 minutes, preceded by a short break, from 11:15 a.m. until 11:45 a.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as a part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. Commissioner McKinney (King) made a motion to adjourn to executive session. Motion passed unanimously. Adjourned to executive session at 11:08 a.m.

RECONVENE:

The commission meeting reconvened at 11:45 a.m. with all members present as previously noted. Additional time in the amount of fifteen minutes was needed to review confidential backgrounds for licensing. The commission meeting adjourned to resume executive session at 11:45 a.m.

RECONVENE:

The commission meeting returned to open session at 12:05 p.m. with all members present as previously noted. Additional time in the amount of ten minutes was needed. The commission meeting adjourned to resume executive session at 12:05 p.m.

RECONVENE:

The commission meeting was back in open session at 12:17 p.m. with all members present.

MOTION TO DENY,
CONDITIONALLY
APPROVE, DENY
REQUESTS FOR
RECONSIDERATION,
TABLE AND TO APPROVE
LICENSE APPLICATIONS
(J.)

Commissioner King (McKinney) moved to *deny* one application, *conditionally approve* two applications, *deny* two requests for reconsideration, *table* one application for thirty days and *approve* the remaining 161 license applications from the January 17, 2014 list of background reports referred to the commission for action. Motion passed unanimously.

ADJOURN:
(K.)

Chairman Shultz reminded all present that the next commission meeting was scheduled for Friday, February 14, 2014 at 10:00 a.m. However, due to scheduling conflicts, two commissioners would not be able to attend the meeting on that date. The commission agreed to move the meeting out one more week to February 21, 2014. Commissioner McKinney (King) moved to adjourn the meeting. Motion passed unanimously. The commission meeting adjourned at 12:26 p.m.

SUBMITTED BY:

(Signature on file)
R. Eileen King
Secretary

APPROVED BY:

(Signature on file)
Timothy A. Shultz
Chair

Recommended for Approval					
	Manufacturer	File Number	ID Number	Version	Game Name
1	ADVANCED CASINO SYST	SY-50-ADC-13-04	Gearbox.exe	22.20 Build 4	N/A
2	ADVANCED CASINO SYST	SY-50-ADC-13-04	SMS_NT.hex	121	N/A
3	ARISTOCRAT	MO-22-ARI-13-105	iVIZION-100(USA)-SS/	2.07-29	JCM I-VIZION BILL VAL
4	ARISTOCRAT	MO-22-ARI-13-106	1.01-62354	GEN7WS	Frost Queen
5	ARISTOCRAT	MO-22-ARI-13-106	1.01-62354	GEN7WS	Frost Queen
6	ARISTOCRAT	MO-22-ARI-13-108	Sign Lite Host	1.4.2	N/A
7	ARISTOCRAT	MO-22-ARI-13-110	1.01-62356	GEN7WS	Sand Queen
8	ARISTOCRAT	MO-22-ARI-13-110	1.01-62356	GEN7WS	Sand Queen
9	ARISTOCRAT	MO-22-ARI-13-111	1.01-62355	GEN7WS	Thunder Queen
10	ARISTOCRAT	MO-22-ARI-13-111	1.01-62355	GEN7WS	Thunder Queen
11	ARISTOCRAT	MO-22-ARI-13-112	1.01-62382	GEN7WS	Wonder 4 Gold
12	ARISTOCRAT	MO-22-ARI-13-112	1.01-62382	GEN7WS	Wonder 4 Gold
13	ARISTOCRAT	MO-22-ARI-13-96	1.02-62083	GEN7WS	Fire Light
14	ARISTOCRAT	MO-22-ARI-13-96	1.02-62083	GEN7WS	Fire Light
15	BALLY	MO-38-BAL-12-08	BAL_OS356H	H	OPERATING SYSTEM
16	BALLY	MO-38-BAL-12-08	BAL_OS356H	BAL_OS356H / BAL_OS3	OPERATING SYSTEM
17	BALLY	MO-73-BAL-13-152	HARDWARE		N/A
18	BALLY	MO-73-BAL-13-153	BAL_235971B	BAL_235971B / BAL_23	CONTROL LOGIC
19	BALLY	MO-73-BAL-13-153	BAL_235972B	BAL_235972B / BAL_23	PRIZEBALL PLAYBOY -
20	BALLY	MO-73-BAL-13-153	BAL_235973B	BAL_235973B / BAL_23	PRIZEBALL PLAYBOY -
21	BALLY	MO-73-BAL-13-155	227207B	B	INSTALLER
24	BALLY	PA-394-BAL-13-01	MACHINE	AH-1	N/A
25	BALLY	PA-394-BAL-13-01	HARDWARE	237297	N/A
26	BALLY	PA-394-BAL-13-01	HARDWARE	235575	N/A
27	BALLY	PA-394-BAL-13-01	HARDWARE	237761	N/A
28	BALLY	PA-394-BAL-13-01	HARDWARE	237361	N/A
29	BALLY	PA-394-BAL-13-01	HARDWARE	N/A	N/A
30	BALLY	PA-394-BAL-13-01	HARDWARE	238549	N/A
31	BALLY	PA-394-BAL-13-01	HARDWARE	PCA235204-0-0	N/A
32	BALLY	PA-394-BAL-13-01	HARDWARE	240672	N/A
33	House Advantage LLC.	SY-394-HAL-13-01	CRMx.Service.exe	2	N/A
34	IGT	MO-132-IGT-13-21	GI014-005QH5-M003	AVP INSTALL	Lobstermania 2 Multi
35	IGT	MO-132-IGT-13-21	Game014-005QH5-M03	AVP GME PKG	Lobstermania 2 Multi
36	IGT	MO-132-IGT-13-21	GI014-005QH5-M003.V0	AVP SBX / INSTALL	Lobstermania 2 Multi
37	IGT	MO-22-IGT-13-309	GAME014-001QS3-C01	AVP GAME PACKAGE	GHOSTBUSTERS TRIPLE
38	IGT	MO-22-IGT-13-309	GI014-001QS3-C001	AVP INSTALL	GHOSTBUSTERS TRIPLE
39	IGT	MO-22-IGT-14-01	PCIPC01F	CVT	IPC FIRMWARE
40	IGT	MO-22-IGT-14-10	BFD0019	N/A	12 BUTTON BASH BUTTO
41	IGT	MO-286-IGT-13-119	GAME014-002MN2-D10	AVP GAME PACKAGE	ALL FOR ONE
42	IGT	MO-286-IGT-13-119	GI014-002MN2-D010	AVP INSTALL	ALL FOR ONE
43	IGT	MO-286-IGT-13-119	GI014-002MN2-D010.V0	AVP INSTALL	ALL FOR ONE
44	IGT	MO-286-IGT-13-120	GAME014-003PI4-M04	AVP GAME PACKAGE	HOT ROLL TRIPLE DOUB
45	IGT	MO-286-IGT-13-120	GI014-003PI4-M004	AVP INSTALL	HOT ROLL TRIPLE DOUB
46	IGT	MO-286-IGT-13-121	GAME014-005HK7-B09	AVP GAME PACKAGE	SPLITTING HARES
47	IGT	MO-286-IGT-13-121	GI014-005HK7-B009	AVP INSTALL	SPLITTING HARES
48	IGT	MO-286-IGT-13-121	GI014-005HK7-B009.V0	AVP INSTALL	SPLITTING HARES
49	IGT	MO-286-IGT-13-123	GAME014-005NJ8-B09	AVP GAME PACKAGE	IN BLOOM
50	IGT	MO-286-IGT-13-123	GI014-005NJ8-B009	AVP INSTALL	IN BLOOM
51	IGT	MO-286-IGT-13-123	GI014-005NJ8-B009.V0	AVP INSTALL	IN BLOOM
52	IGT	MO-286-IGT-13-124	GAME014-003S16-M02	AVP GAME PACKAGE	HOT ROLL BIG TIME PA
53	IGT	MO-286-IGT-13-124	GI014-003S16-M002	AVP INSTALL	HOT ROLL BIG TIME PA
54	IGT	MO-286-IGT-13-125	GAME014-003PI3-M04	AVP GAME PACKAGE	HOT ROLL SUPER TIMES
55	IGT	MO-286-IGT-13-125	GI014-003PI3-M004	AVP INSTALL	HOT ROLL SUPER TIMES
56	IGT	MO-286-IGT-13-128	GAME014-001PF2-J10	AVP GAME PACKAGE	SUMATRAN STORM
57	IGT	MO-286-IGT-13-128	GI014-001PF2-J010	AVP INSTALL	SUMATRAN STORM
58	IGT	MO-286-IGT-13-128	GI014-001PF2-J010.V0	AVP INSTALL	SUMATRAN STORM
59	IGT	MO-286-IGT-13-129	GAME014-001QD1-J03	AVP GAME PACKAGE	JETSETTER LONDON
60	IGT	MO-286-IGT-13-129	GI014-001QD1-J003	AVP INSTALL	JETSETTER LONDON
61	IGT	MO-286-IGT-13-129	GI014-001QD1-J003.V0	AVP INSTALL	JETSETTER LONDON
62	IGT	MO-50-IGT-12-01	GI014-002KF5-C006	AVP INSTALL	Wheel of Fortune Tri
63	IGT	MO-50-IGT-12-01	GAME014-002KF5-C06	AVP GAME PACKAGE	Wheel of Fortune Tri
64	IGT	MO-50-IGT-12-01	GI014-002KF5-C006.V0	AVP INSTALL	Wheel of Fortune Tri
65	IGT	MO-50-IGT-13-11	GAME014-002RE2-C05	AVP GAME PACKAGE	GHOSTBUSTERS TRIPLE
66	IGT	MO-50-IGT-13-11	GI014-002RE2-C005	AVP INSTALL	GHOSTBUSTERS TRIPLE
67	IGT	MO-50-IGT-13-11	GI014-002RE2-C005.V0	AVP INSTALL	GHOSTBUSTERS TRIPLE
68	KONAMI GAMING INC.	MO-73-KON-13-132	KGI_LWEKP4C001XX	Extended MBR	4GB Extended MBR
69	KONAMI GAMING INC.	MO-73-KON-13-182	KGI_LLPYSYC051XX	KP3 PLATFORM	KP3 Platform
70	KONAMI GAMING INC.	MO-73-KON-13-183	iVIZION-100 (USA)-SS	2.07-29	JCM I-VIZION BILL VA
71	MULTIMEDIA GAMES	MO-171-MMG-14-01	i100_20729_id003.usa	2.07-29	JCM I-VIZION BILL VA
72	SDS	SY-22-SDS-13-04	DMGlass.hex	IDMTS06000F1209_0	N/A
73	SHFL Entertainment,	LO-00-SHU-13-06	TABLE GAME ANALYSIS	COMMISSION FREE FORT	COMMISSION FREE FORT
74	SHFL Entertainment,	LO-286-SHU-13-01	TABLE GAME ANALYSIS	KING'S BOUNTY DELUXE	KING'S BOUNTY DELUXE

75	SHFL Entertainment,	LO-286-SHU-13-02	TABLE GAME ANALYSIS	ROYAL MATCH DELUXE	ROYAL MATCH DELUXE
76	SHFL Entertainment,	LO-286-SHU-13-03	TABLE GAME ANALYSIS	BET THE SET DELUXE	BET THE SET DELUXE
77	SHFL Entertainment,	LO-286-SHU-13-04	TABLE GAME ANALYSIS	COMMISSION FREE DRAG	COMMISSION FREE DRAG
78	SHFL Entertainment,	LO-394-SHU-13-04	TABLE GAME ANALYSIS	DOUBLE DRAW POKER	DOUBLE DRAW POKER
79	SPIELO	MO-22-SPE-14-02	iVIZION-100-(USA)-SS	2.07-29	JCM I-VIZION BILL VA
80	WMS	MO-22-WMS-13-127	DB1B-000-1000D6	1000 H13.33	THUMBELINA
81	WMS	MO-22-WMS-13-129	SCLR-000-1860	1860	RAM CLEAR
82	WMS	MO-22-WMS-13-130	DAD2-000-1000D0	1000 H19.001	Bier Haus 200
83	WMS	MO-22-WMS-13-131	DAF7-000-1000	1000 H13.37	THE LOVE BOAT
84	WMS	MO-22-WMS-13-95	SM23-000-1000	1000 HP1.13	TOTW Media Controlle

Recommend for Revocation							
	<u>Manufacturer</u>	<u>File Number</u>	<u>ID Number</u>	<u>Version</u>	<u>Game Name</u>	<u>Replace With</u>	<u>Remove/ Replace by:</u>
1	ADVANCED CASINO SYST	SY-73-ADC-13-01	Gearbox.exe	22.10 Build 4	N/A	Gearbox.exe	04/21/2014
2	ADVANCED CASINO SYST	SY-50-ADC-13-02	SMS_NT.hex	120.98	N/A	SMS_NT.hex	04/21/2014
3	BALLY	MO-38-BAL-12-08	BAL_OS356H	H	OPERATING SYSTEM	BAL_OS361F	04/21/2014
4	BALLY	MO-38-BAL-12-08	BAL_OS356H	BAL_OS356H / BAL_OS3	OPERATING SYSTEM	BAL_OS361F	04/21/2014
5	IGT	MO-73-IGT-12-09	GI014-002MN2-D004.V0	AVP INSTALL	All For One	GI014-002MN2-D010.V0	04/21/2014
6	IGT	MO-73-IGT-12-09	GI014-002MN2-D004	AVP INSTALL	All For One	GI014-002MN2-D010	04/21/2014
7	IGT	MO-73-IGT-12-09	GAME014-002MN2-D04	AVP GAME PACKAGE	All For One	GAME014-002MN2-D10	04/21/2014
8	IGT	MO-286-IGT-13-13	GI014-001PF2-J003.V0	AVP INSTALL	Sumatran Storm	GI014-001PF2-J010.V0	04/21/2014
9	IGT	MO-286-IGT-13-13	GI014-001PF2-J003	AVP INSTALL	Sumatran Storm	GI014-001PF2-J010	04/21/2014
10	IGT	MO-286-IGT-13-13	GAME014-001PF2-J03	AVP GAME PACKAGE	Sumatran Storm	GAME014-001PF2-J10	04/21/2014
11	IGT	MO-22-IGT-12-25	GI014-002MN2-D003.V0	AVP INSTALL	All for One	GI014-002MN2-D010.V0	04/21/2014
12	IGT	MO-22-IGT-12-25	GI014-002MN2-D003	AVP INSTALL	All for One	GI014-002MN2-D010	04/21/2014
13	IGT	MO-22-IGT-12-25	GAME014-002MN2-D03	AVP GAME PACKAGE	All for One	GAME014-002MN2-D10	04/21/2014
14	KONAMI GAMING INC.	MO-73-KON-13-67	KGI_LLPSYSC043XX	KP3 PLATFORM	KP3 Platform	KGI_LLPSYSC051XX	03/21/2014

Boot Hill Casino Internal Control Amendments

February 21, 2014

<u>Item #/ (Description)</u>	<u>Regulation Waiver?</u>	<u>Regulation/IC Reference</u>	<u>Staff Recommendation</u>
BH340 – Purchasing	No	KAR 112-104-42, IC 130.010	Approval
BH342 – Employee Records and Signature Cards	No	IC 110.040	Approval
BH345 - Security	No	KAR 112-105, IC 290.010	Approval
BH354-Tournaments	No	KAR-108-18, KAR 112-108-19	Approval

BOOTHILL CASINO & RESORT
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
FEBRUARY 21, 2014

BY: SHARON STROBURG

- 1) For the month of January 2014, BHCR experienced an increase of just over 6% over prior month and 3.6% over January 2013. This is contributed to both an increase in slot and table hold and the implementation of some new marketing initiatives.

BOOT HILL CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	January 2014	January 2013	Fiscal YTD 2014	Fiscal YTD 2013
Electronic gaming machines	2,825,582.05	2,744,656.74	19,804,581.65	20,955,953.08
Table games	437,125.50	397,385.00	2,870,075.50	3,788,444.46
Other #	<u>40.00</u>	<u>-</u>	<u>7,939.08</u>	<u>10,128.59</u>
Total Lottery Gaming Facility Revenue	<u><u>3,262,747.55</u></u>	<u><u>3,142,041.74</u></u>	<u><u>22,682,596.23</u></u>	<u><u>24,754,526.13</u></u>
State Share 22%	717,804.46	691,249.18	4,990,171.17	5,445,995.75
Local Share 3%	97,882.43	94,261.25	680,477.89	742,635.78
Problem Gambling Share 2%	65,254.95	62,840.83	453,651.92	495,090.52
Casino Share 73%	2,381,805.71	2,293,690.47	16,558,295.25	18,070,804.07

****Unaudited-as reported by the Kansas Lottery Central Computer system.***

#Other sweeps, principally lost and found funds.

TIPS/ Responsible Alcohol Serving/Responsible Gaming
Report to Commission from BHCMC, LLC
7/1/2013 – 12/31/2013

General Information:

- 242 active employees as of December 31, 2013
- 27 hired since June 30, 2013
 - 7 of which are now inactive

TIPS for New Hires:

- 25 out of 27 new hires have passed TIPS testing
- 2 out of 27 new hires failed TIPS testing
- 2 out of those that failed are being rescheduled
- 24 active employees have recertified their TIPS testing for a new 3-yr period

Responsible Alcohol Serving Refresher:

- 211 active employees have taken and passed a refresher course on Responsible Alcohol Serving during the 4th Quarter of 2013
- 4 employees have been on a leave of absence and will take the refresher course upon returning to work

Responsible Gaming for New Hires:

- 27 new hires have taken a Responsible Gaming class since December 31, 2013

Responsible Gaming Refresher:

- 212 active employees have taken and passed a refresher course on Responsible Gaming during the 4th Quarter of 2013
- 3 employees have been on a leave of absence and will take the refresher course upon returning to work

Security Activity Report Thru December 31, 2013:

- Refused entry to minors attempting to enter the Casino - 480
- Patrons refused entry/removed from premises for appearing to be under the influence – 201
- VEP attempts to enter/entered the Casino - 19

Additional Information:

- We have 4 Certified TIPS trainers on property

KANSAS STAR CASINO
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
February 21, 2014

BY: SCOTT COOPER – GERNERAL MANAGER

Operational Notes

- January admissions down 4% from January 2013.
- Ongoing design work continues for the proposed convention/meeting facility.

January Revenue #'s

- Total Gaming Revenue down 10% from January 2013.
- Slot Coin-In (Handle) down 5% from January 2013.
- January slot hold slightly higher from January 2013.
- Table Game drop down 13% from January 2013.
- Hold up .8% from January 2013.
- Poker Room revenue down 20% from January 2013.

KANSAS STAR CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	January 2014	January 2013	Fiscal YTD 2014	Fiscal YTD 2013
Electronic gaming machines	12,032,115.46	13,586,012.27	89,470,002.41	91,374,031.34
Table games	2,419,087.05	2,771,635.40	15,882,544.00	15,333,531.09
Other #	<u>456.53</u>	<u>11,169.37</u>	<u>13,215.84</u>	<u>11,169.37</u>
Total Lottery Gaming Facility Revenue	<u><u>14,451,659.04</u></u>	<u><u>16,368,817.04</u></u>	<u><u>105,365,762.25</u></u>	<u><u>106,718,731.80</u></u>
State Share 22% (Tier 1)**	3,179,364.99	3,601,139.75	23,180,467.70	23,478,121.00
State Share 2% marginal (Tier 2)**	-	-	255,027.09	63,998.26
Local Share 3%	433,549.77	491,064.51	3,160,972.87	3,201,561.95
Problem Gambling Share 2%	289,033.18	327,376.34	2,107,315.25	2,134,374.64
Casino Share	10,549,711.10	11,949,236.44	76,661,979.35	77,840,675.95

****Unaudited-as reported by the Kansas Lottery Central Computer system.***

#Other sweeps, principally lost and found funds.

*****During both calendar years 2012 and 2013, Kansas Star's revenue exceeded the tax Tier 1 as stated in their contract. The Tier 2 tax rate was applied to the revenue above Tier 1.***

Kansas Star Casino

Responsible Gambling Report for the Period of July 1 through December 31, 2013

January 8, 2014

Employees

During the second half of 2013, Kansas Star Casino processed 105 new employees through New Hire Orientation. All of these new employees received the following training modules as part of the orientation process:

- Alcohol Awareness
- Responsible Gambling (including underage awareness and an overview of the Kansas Voluntary Exclusion Program)

An additional, more intensive alcohol awareness program (ServSafe) is provided for all team members in Table Games, Food and Beverage (with the exception of back of house employees such as cooks) and Security. The class lasts three hours and all participants must take a test at the conclusion and pass with a score of 75% or better. In the latter half of 2013, 84 team members took this training. Thirteen did not pass. The individuals who did not pass attended the training again and were tested again following the additional training. All attendees passed the training. Tiffany Achu and Kristina Johnson in the Food and Beverage department are certified trainers for ServSafe.

The property's Responsible Gambling trainers are:

- Wyval Rosamilia, Compliance
- Meghan Maloy, Human Resources

As of December 31, 2013, Kansas Star Casino has 795 active employees.

Ongoing Training

The annual Responsible Gambling refresher training will be held in the second quarter this year, with primary sessions in April – May, and make-up sessions two or three weeks later.

Daily Application

While all departments are actively involved in preventing underage, intoxicated and self-excluded patrons from entering the casino floor and from gambling if they do gain access to the casino, the Security Officers stationed at the entrances to the gaming floor are the primary

method of preventing these persons from entering the casino floor. They follow Kansas Star Casino's policy of checking identification for all persons who appear to be 30 years old or younger. The statistics for these ID checks during the latter half of 2013 are:

- Underage individuals denied access to the gaming floor: 446
- Individuals who were denied access because they could not produce an ID: 936
- Individuals who had invalid identification: 1,792
- Intoxicated individuals who were denied access to the gaming floor: 107
- Individuals enrolled in VEP who were denied access to the gaming floor: 2

In addition to the individuals who were not allowed to enter the casino floor, 220 intoxicated individuals were ejected from the casino, four (4) VEP individuals were removed and turned over to the KRGK for processing and six (6) underage individuals were trespassed during the second half of 2013. In addition, 123 individuals were removed from the casino for other reasons.

During this period, 1,292,811 guests entered the casino floor. Security team members checked 144,354 IDs at the entrances to the gaming floor. Fifty-five (55) ID checks took place on the gaming floor in situations involving suspected minors.

HOLLYWOOD CASINO AT KANSAS SPEEDWAY
REPORT PRESENTED TO
THE KANSAS RACING AND GAMING COMMISSION
FEBRUARY 14, 2014

BY: BOB SHELDON – VICE PRESIDENT & GENERAL MANAGER

Total Gaming Revenue for January 2014 was \$10.5 MM which was \$351K, or 3.5%, greater than January 2013.

Slot Revenue was \$8.6 MM which was an increase of \$386K or almost 5% over the prior year.

Table Games Revenue was \$1.9 MM, which was down \$34 K or 2% compared to prior year.

Our weekly marketing efforts remained consistent in January. In addition, January also saw the culmination of our Pigskin promotion on January 17th where one lucky winner walked away with \$20K in cash. On January 20th, our guests also began earning entries for our Marquee Millionaire slot tournament. The month was adversely impacted by weekend weather events which significantly affected revenue as our largest revenue days typically occur on Friday and Saturdays.

HOLLYWOOD CASINO & RESORT

Lottery Gaming Facility Revenue-Unaudited*

	January 2014	January 2013	Fiscal YTD 2014	Fiscal YTD 2013
Electronic gaming machines	8,608,717.38	8,223,115.66	64,145,085.72	57,093,622.87
Table games	1,895,371.70	1,929,845.94	11,878,915.53	12,415,055.92
Other #	_____	_____	9,198.20	_____
Total Lottery Gaming Facility Revenue	<u>10,504,089.08</u>	<u>10,152,961.60</u>	<u>76,033,199.45</u>	<u>69,508,678.79</u>
State Share 22%	2,310,899.60	2,233,651.55	16,727,303.88	15,291,909.33
Local Share 3%	315,122.67	304,588.85	2,280,995.98	2,085,260.36
Problem Gambling Share 2%	210,081.78	203,059.23	1,520,663.99	1,390,173.58
Casino Share 73%	7,667,985.03	7,411,661.97	55,504,235.60	50,741,335.52

****Unaudited-as reported by the Kansas Lottery Central Computer system.***

#Other sweeps, principally lost and found funds.

Hollywood Casino at Kansas Speedway
Responsible Gambling Plan Semi-Annual Report
July 1, 2013 thru December 31, 2013

1. Employees

At the end of the reporting period, Hollywood Casino had a total of 763 employees. During the reporting period, 256 employees were hired.

2. Responsible Gaming Training:

All employees hired during the reporting period (256) received initial training on responsible gaming during their property orientation. This consisted of approximately 30 minutes dedicated to responsible gaming. All 256 employees successfully completed this training.

Of those new hires, 74 were hired into positions which require additional training to understand the proper procedures for responsible alcohol service. 71 of those successfully completed the TiPS training. There were three (3) individuals who initially did not pass. All have since successfully passed and received their TiPS certification.

In addition, we had two (2) existing employees attend and successfully complete refresher TiPS training.

The TiPS training which was conducted by one of the five (5) certified TiPS trainers on property.

3. Statistics:

To assist in tracking the success of the Responsible Gaming Plan, Hollywood Casino maintains statistics related to responsible gaming. Some of the numbers from the reporting period include:

- Hollywood Casino refused entry to 337 minors who attempted to gain access to the property.
- In addition, Hollywood Casino either refused entry to or removed from the property 360 individuals who appeared to be under the influence of alcohol or drugs.
- In addition to training officers to be observant at the casino entrances, Hollywood Casino has procedures in place to identify VEPs when they attempt to cash a check, perform a cash advance, attempt to claim a taxable jackpot, or attempt to create a Marquee Rewards (player club) account. During the reporting period, Hollywood Casino discovered seven (7) VEPs while attempting to process one of these types of transactions. The local KRGC Agent on Duty was contacted immediately in each of these instances and took custody of the VEP for processing.



STAFF AGENDA MEMORANDUM

DATE OF MEETING: February 21, 2014

AGENDA ITEM: Kansas Voluntary Exclusion Program Options

PRESENTER: Richard Petersen-Klein, Executive Director

ISSUE SUMMARY:

The Commission requested a report regarding available options that can be used to prevent individuals enrolled in the Kansas Voluntary Exclusion Program from entering lottery gaming facilities. Input was obtained from the lottery gaming facility managers, and information obtained from other jurisdictions in the United States and Canada. The information obtained indicates that there are three (3) possible options other than the current option presently employed in Kansas: 1) requiring each patron to show identification prior to entrance; 2) requiring each patron to obtain and present a Player's Club Card prior to entrance; and 3) requiring computer facial recognition software.

In summary, all jurisdictions attempt to balance many factors including customer service, privacy, cost and tax revenue against the number of possible problem gamblers, the varying levels of addiction, the cost to society as a whole, and the treatment options available. While some factors are more easily measured or estimated, others are not, and information available may not reflect actual experience for a given jurisdiction. Additionally, there is no known option that provides 100% effectiveness.

The Kansas Voluntary Exclusion Program has 678 enrollees as of January 31, 2014. Of that number, we have knowledge that twenty-seven (27) of those enrollees have committed forty-five (45) violations since the inception of the program. Obviously, there are most likely instances where a self-excluded individual entered a lottery gaming facility, gambled and left without detection. In 2013, the number of patrons entering the three (3) lottery gaming facilities in Kansas exceeded 5.4 million. The number of enrollees in the Kansas Voluntary Exclusion Program is 0.01% of the 5.4 million individuals that visit state-owned and operated gaming facilities.

Currently, lottery gaming facility managers employ a variety of methods to detect when self-excluded individuals enter their gaming facility. The first method of detection involves casino personnel recognizing self-excluded persons from a picture taken as part of the enrollment process and distributed to selected departments and personnel. Other methods involve a self-excluded person interacting with casino personnel or systems. When individuals

enroll in the self-exclusion program KRGK personnel review all aspects of the program, including the fact that the individual agrees not to enter a lottery gaming facility, that they may forfeit any winnings and that they may be subject to arrest and prosecution for trespassing. Each lottery gaming facility is required to prominently display signage at all entrances stating that individuals enrolled in the Kansas Voluntary Exclusion Program are prohibited from entering a lottery gaming facility.

The first option of requiring each patron to produce identification prior to entrance generally places the casino industry at a competitive disadvantage with other entertainment businesses competing for the consumer's discretionary dollar and an individual's right to some privacy. The casino industry reports that the increased interaction with patrons increases the number of customer service issues that arise when patrons, particularly mature adults that have not self-excluded and are very sensitive to invasion of privacy issues, are required to wait in line and produce identification. The operating costs related to expanding the scope of the entry process to accommodate the increase in patron screening is reported to be significant and revenue could be adversely impacted by up to 10%.

The next option of requiring each patron to obtain and produce a Player's Club Card prior to entrance would require capital expenditures to modify existing facilities to add locations at each entrance to issue Player's Club Cards, and install hardware and software on each slot machine to require insertion of a Player's Club Card for operation. In addition to the added costs, all of the customer service issues related to the first option would be present along with the same estimated adverse effect on revenue. Missouri used such a system related to dollar limits on gambling and discovered that self-excluded persons would obtain another patron's Player's Club Card and use it to gain entrance and gamble. Also, the lottery gaming facility managers use the Player's Club Card database to screen advertising and eliminate self-excluded persons.

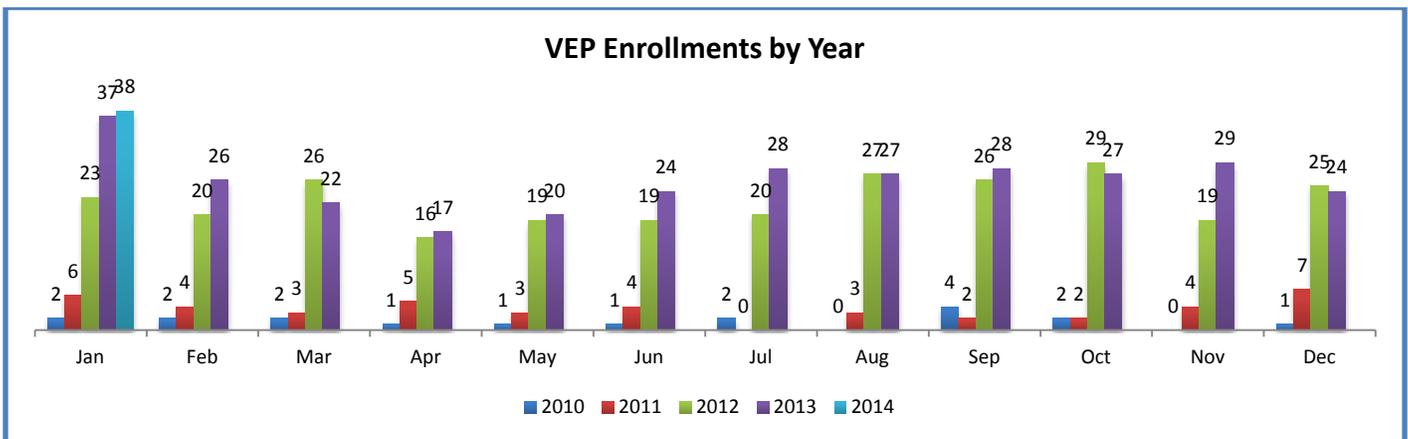
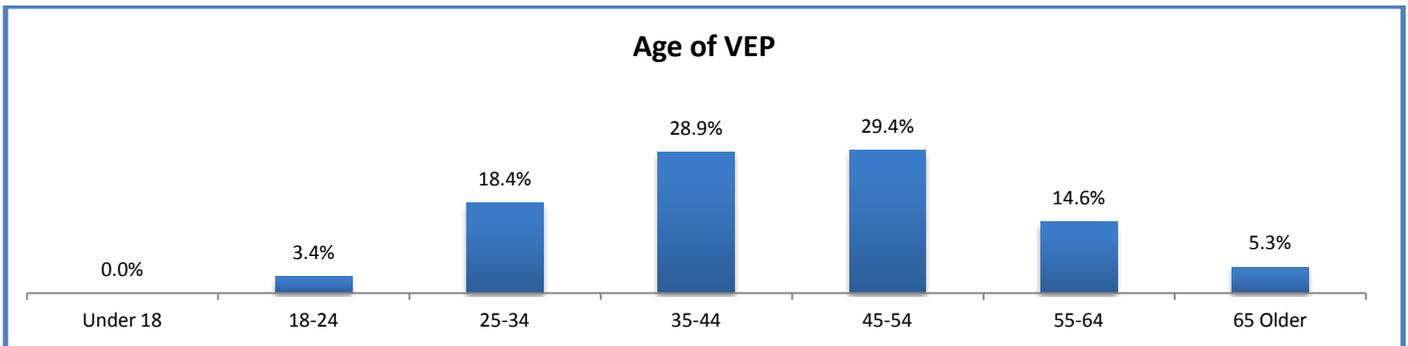
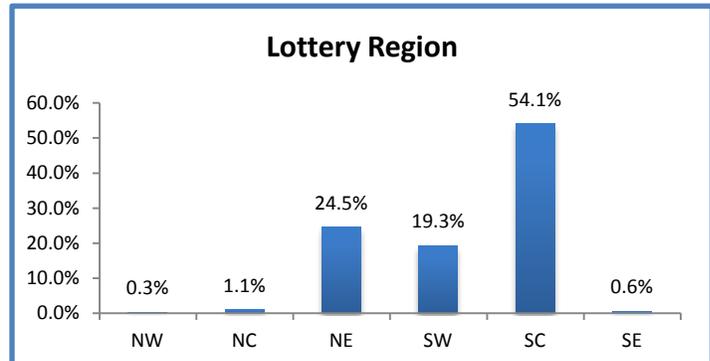
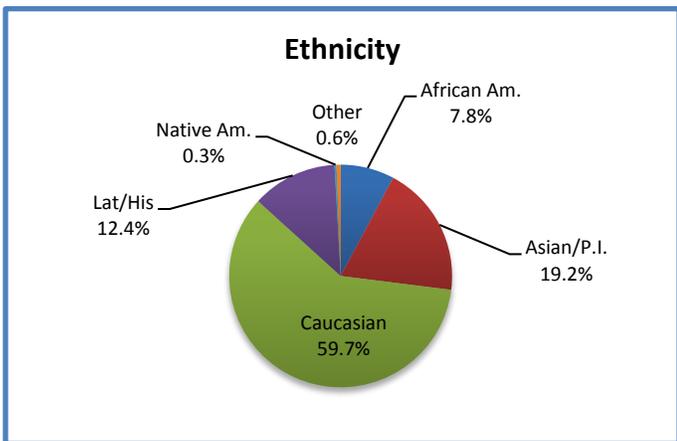
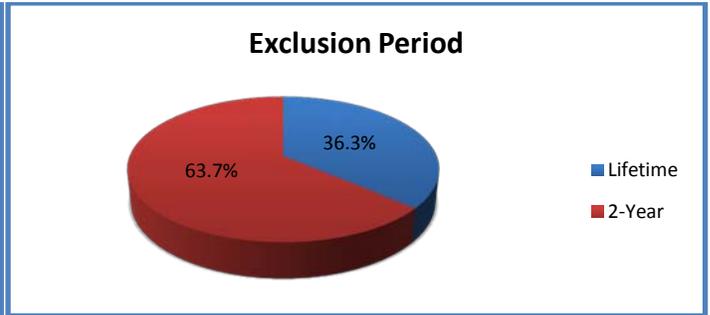
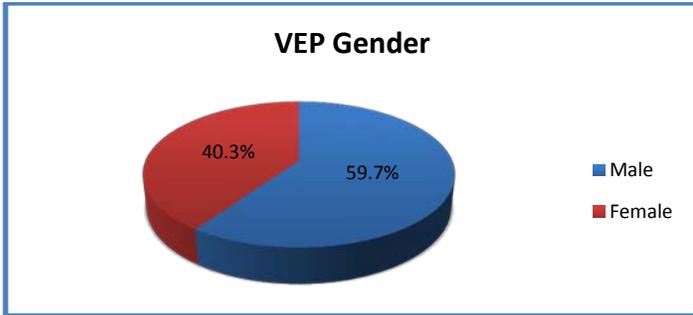
The last option of requiring computer facial recognition software would require capital expenditures of hundreds of thousands of dollars per gaming facility. The customer service and revenue issues related to this option may be minimal. However, information from other venues and jurisdictions indicate that the software has problems related to visual imaging and accurate identification.

COMMISSION ACTION REQUIRED/REQUESTED: Commission review and discussion.

STAFF RECOMMENDATIONS: Commission review and discuss.

Voluntary Exclusion Program January 2010 – January 2014

Voluntary Exclusions = 678
Violation Incidents = 45 (27 individuals)



All Departments		Cash Fund Balances as January 31, 2014																																		
DeptID	All	2535				2682				2734				5131																						
All Funds	All	Beg. Balance	2,959,400	Beg. Balance	479,075	Beg. Balance	3,800	Beg. Balance	87,452	Revenue	2,331,416	Revenue	165,585	Revenue	5,678	Revenue	905	Expenses	2,897,641	Expenses	242,760	Expenses	2,941	Expenses	6,576	End Balance	2,393,175	End Balance	401,900	End Balance	6,537	End Balance	81,781			
Fund		Grand Total																																		
BudgetUnit		All Funding Sources																																		
		YTD FY2013	YTD FY2014	\$ VARIANCE	% VARIANCE	January	January	\$ VARIANCE	% VARIANCE	YTD FY2014	YTD FY2014	\$ VARIANCE	% VARIANCE	BUDGET	ACTUALS	\$ VARIANCE	% VARIANCE																			
		ACTUALS	ACTUALS			ACTUALS	ACTUALS																													
51000	Payroll	2,770,156	2,668,810	-101,346	-4%	359,500	473,141	113,641	32%	2,789,144	2,668,810	-120,334	-4%																							
10	Shrinkage	0	0	0	#DIV/0!	0	0	0	#DIV/0!	-55,832	0	55,832	-100%																							
Net Salaries and Wages		2,770,156	2,668,810	-101,346	-4%	359,500	473,141	113,641	32%	2,733,312	2,668,810	-64,502	-2%																							
52000	Communication	26,511	38,173	11,661	44%	633	8,317	7,684	1214%	43,630	38,173	-5,457	-13%																							
52100	Freight and Express	197	366	169	86%	9	80	70	753%	1,167	366	-801	-69%																							
52200	Printing and Advertising	626	82	-544	-87%	626	0	-626	-100%	2,100	82	-2,018	-96%																							
52300	Rents	126,386	128,417	2,031	2%	43,035	44,058	1,023	2%	100,293	128,417	28,124	28%																							
52400	Repair/Service/Mainten	36,487	16,350	-20,137	-55%	34,216	0	-34,216	-100%	37,453	16,350	-21,103	-56%																							
52510	InState Travel and Subsistence	38,460	33,970	-4,490	-12%	8,355	3,202	-5,153	-62%	55,326	33,970	-21,355	-39%																							
52520	Out of State Travel and Subs	27,280	38,436	11,156	41%	1,679	4,072	2,393	142%	37,123	38,436	1,313	4%																							
52530	International Travel and Subs	0	13,732	13,732	#DIV/0!	0	0	0	#DIV/0!	0	13,732	13,732	#DIV/0!																							
52600	Fees-other Servies	146,655	150,924	4,269	3%	19,187	22,635	3,447	18%	169,214	150,924	-18,290	-11%																							
52700	Fee-Professional Services	878	9,016	8,137	926%	263	75	-188	-71%	21,700	9,016	-12,684	-58%																							
52900	Other Contractual Services	3,055	3,052	-3	0%	253	350	97	38%	8,425	3,052	-5,373	-64%																							
Subtotal Contractual Services		406,536	432,517	25,981	6%	108,257	82,789	-25,468	-24%	476,431	432,517	-43,914	-9%																							
53100	Fee and Forage	0	0	0	#DIV/0!	0	0	0	#DIV/0!	0	0	0	#DIV/0!																							
53200	Food for Human Consumption	0	0	0	#DIV/0!	0	0	0	#DIV/0!	408	0	-408	-100%																							
53400	Maint Constr Material Supply	229	257	28	12%	0	0	0	#DIV/0!	1,464	257	-1,207	-82%																							
53500	Vehicle Part Supply Accessory	5,819	6,400	581	10%	1,508	666	-842	-56%	14,467	6,400	-8,067	-56%																							
53600	Pro Science Supply Material	4,506	2,140	-2,367	-53%	0	0	0	#DIV/0!	11,550	2,140	-9,410	-81%																							
53700	Office and Data Supplies	15,459	15,644	185	1%	470	574	105	22%	36,983	15,644	-21,340	-58%																							
53900	Other Supplies and Materials	6,553	14,479	7,926	121%	3,456	100	-3,356	-97%	2,567	14,479	11,912	464%																							
Subtotal Commodities		32,567	38,920	6,353	20%	5,434	1,340	-4,094	-75%	67,439	38,920	-28,520	-42%																							
54000	TOTAL Capital Outlay	29,460	5,490	-23,970	-81%	7,252	118	-7,134	-98%	57,121	5,490	-51,631	-90%																							
55960	Vol Retirement Incentive	3,498	4,080	583	17%	583	1,166	583	100%	4,080	4,080	0	0%																							
56000	Debt Service - Principal	0	0	0	#DIV/0!	0	0	0	#DIV/0!	0	0	0	#DIV/0!																							
56100	Payments for Interest and Service	0	0	0	#DIV/0!	0	0	0	#DIV/0!	0	0	0	#DIV/0!																							
Subtotal VRIP and Debt Service		3,498	4,080	583	17%	583	1,166	583	100%	4,080	4,080	0	0%																							
Grand Total		3,242,216	3,149,816	-92,399	-3%	481,027	558,554	77,527	16%	3,338,383	3,149,816	-188,566	-6%																							

February 2014 - January 2015

Kansas Racing and Gaming Commission Planner

Feb 2014						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

FEBRUARY

21 Commission Meeting (Rescheduled)

Aug 2014						
S	M	T	W	T	F	S
						1 2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

MARCH

14 Commission Meeting

Mar 2014						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

APRIL

11 Commission Meeting

Sep 2014						
S	M	T	W	T	F	S
						1 2 3 4 5 6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

MAY

16 Commission Meeting

Apr 2014						
S	M	T	W	T	F	S
						1 2 3 4 5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

JUNE

13 Commission Meeting

Oct 2014						
S	M	T	W	T	F	S
						1 2 3 4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

JULY

11 Commission Meeting

May 2014						
S	M	T	W	T	F	S
						1 2 3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

AUGUST

15 Commission Meeting

Nov 2014						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

SEPTEMBER

12 Commission Meeting

Jun 2014						
S	M	T	W	T	F	S
						1 2 3 4 5 6 7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

OCTOBER

17 Commission Meeting

Dec 2014						
S	M	T	W	T	F	S
						1 2 3 4 5 6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

NOVEMBER

14 Commission Meeting

Jul 2014						
S	M	T	W	T	F	S
						1 2 3 4 5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

DECEMBER

12 Commission Meeting

Jan 2015						
S	M	T	W	T	F	S
						1 2 3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

JANUARY

16 Commission Meeting