

Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

DRAFT

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Projections for the Market Potential Of the Four Gaming Zones in Kansas

Executive Summary

The Kansas Racing and Gaming Commission retained Will Cummings, the author of this report to assess the prospects for future gaming revenues (a) within the four gaming zones in Kansas on a generic basis, and then (b) at each of the prospective operators' facilities in particular. This report presents my findings regarding the first of these tasks: Without reference to any specific proposal, but looking at each market from a high-level perspective, what can the State realistically expect in the way of gaming revenues from facilities in each of the four zones?

To do this, I have developed and applied a gravity model. These models are used by analysts in assessing many types of consumer activities. With regard to casino gaming, they are based essentially on the demographics of the areas surrounding each facility, in particular the number of adults residing at various distances, and the ratio of actual gaming revenues obtained to such adult populations at existing facilities. *Access time*, not mileage per se, and population density are the most critical variables. Previous projections based on gravity models have proved, in my opinion, reasonably accurate, and more often conservative than aggressive.

One key concept that I employ throughout my analyses is what I call the (slot) "Power Rating" of a casino and/or market. (I focus almost entirely on slot revenues, because they comprise roughly 90% of the gaming win and an even greater proportion of the profits of almost all casinos in the Midwest.) A Power Rating of 100 represents spending on slot machines that averages \$700 per adult in the market, adjusted for distance, competition, and other factors. This Power Rating is an extension of the "Fair Share" concept. If a casino, for example, has 20% of the slots within a market but attracts 22% of the slot revenues, then it is getting 110% of its "fair share." My extension involves the element of comparison not just with other casinos in the area but also with the size and distribution of the surrounding population.

I have selected \$700 as the benchmark for these power ratings based on analysis of many markets across the U.S. This figure appears typical of new casinos in the Midwest that are fairly ordinary, while not taxed too highly or subject to capacity constraints. I therefore call this benchmark "Midwest Standard."

My "Baseline" projections generally assume that new casinos in Kansas will look and perform like this Midwest Standard. The most recent facilities constructed in Iowa, however, have typically performed better than this, as do many existing facilities across the Midwest. In addition, one of the intents of the Kansas legislation is to promote attractive facilities, and I understand that most of the prospective operators' applications have promised very fine facilities indeed. Something above Midwest Standard may therefore be a realistic prospect, so I ultimately consider my "Upside" projections to represent the best estimate for the market "potential" in Kansas.

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I have generally assessed this potential by adding slot machines to the facilities I assume until their win per slot per day descends to \$150. (Total win rises while the average per slot goes down.) While the \$150 rate is less than most high-quality (and therefore expensive) resort casinos would like, I believe it is representative of most markets that are well-served by Midwest Standards. Higher rates of utilization may lead to higher profits, but not, in my opinion, to greater revenues.

I should emphasize that high win per slot per day does not mean “good market” – it means little supply compared to demand. The markets that produce the highest revenues compared to population are in fact generally quite competitive, with many facilities, many machines, and low win per slot per day. Such competitive markets often allow only exceptional facilities to achieve market rates of return on investment. I am *not* assuming such conditions in Kansas, except in the Southeast Zone, where competition from Oklahoma will likely be intense. My projections therefore indicate low revenues for Kansas facilities in that area, and their viability may be in doubt.

Revenues at Dodge City will also be low due to the small size and low density of population in that market. In the Northeast and South-Central Zones, however, the gravity model produces projections for gaming revenues that are very substantial.

The projections that I believe are most informative are summarized in Exhibit A.

If the new facilities in Kansas are all essentially Midwest Standard, then total annual taxable gaming revenues in the State, leaving aside the non-taxable revenues of the Native American casinos and the casino in the Southeastern Zone whose viability is in question, could potentially amount to \$669 million. This is presented as of “stabilized operations” for each of these facilities, and in terms of 2007 dollars.

If the new facilities have modestly higher power ratings, typical of recent *new* facilities in Iowa, then the corresponding figure amounts to \$797 million. As this represents roughly the upper quartile of all comparable facilities, I believe it most accurately reflects the potential for total gaming revenues in the State.

Exhibit A: Summary of Projections for Market Potential

(Casinos assumed to be located at the best sites in each zone)

(\$ million / 2007 dollars)

	Downside	Baseline (1)	Upside (2)
Slots at Tracks "Solo" (before casinos open)			
The Woodlands / 800 slots	\$36.5	\$46.2	\$56.6
Camptown / 600 slots	\$19.4	\$24.4	\$28.2
Facilities in the Aggregate (after casinos open):			
The Woodlands / 800 slots	\$20.3	\$21.6	\$22.6
Northeastern Casino	\$320.1	\$424.2	\$530.4
Camptown / 600 slots	*	*	*
Southeastern Casino	\$22.8 *	\$32.9 *	\$49.3 *
South-Central Casino	\$165.4	\$188.9	\$205.4
Ford County Casino	\$30.5	\$34.7	\$38.6
Total Statewide Taxable (3)	----- \$559.1	----- \$702.3	----- \$846.5
Excluding facilities of doubtful viability *	\$536.3	\$669.4	\$797.1

(1) Performance essentially "Midwest Standard".

(2) Performance at upper quartile of comparable facilities.

(2) "Taxable" revenues exclude Native American facilities.

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Projections for the Market Potential Of the Four Gaming Zones in Kansas

1. Introduction

In 2007, the State of Kansas enacted legislation that authorizes casino gaming in Kansas in the form of “Kansas Lottery Gaming Facilities.” The Kansas Lottery, Racing and Gaming Commission, and Lottery Gaming Facility Review Board are now engaged in their respective roles toward achieving the objectives of this legislation. As a part of this process, the Racing and Gaming Commission retained Will Cummings, the author of this report, to assess the prospects for future gaming revenues (a) within the four gaming zones in Kansas on a generic basis, and then (b) at each of the prospective operators’ facilities in particular.

This report presents my findings regarding the first of these tasks: Without reference to any specific proposal, but looking at each market from a high-level perspective, what can the State realistically expect in the way of gaming revenues from facilities in each of the four zones?

Section 2 describes the gravity-model methodology that I have used and the major assumptions underlying my analyses. Section 3 presents my projections for gaming revenues for the most salient scenarios that I have examined, and Section 4 then concludes with my findings as to (generic) market potential.

A multitude of projections for gaming revenues under alternative scenarios is presented in the Appendices to this report.

Through the course of this document, the reader will find that a key element of my analysis is something that I call the (slot) “Power Rating” of a casino and/or market. (I focus almost entirely on slot revenues, because they comprise roughly 90% of the gaming win and an

even greater proportion of the profits of almost all casinos in the Midwest.) As I define it, a Power Rating of 100 represents spending on slot machines averaging \$700 per adult in the market, adjusted for distance, competition, and other factors. This Power Rating is an extension of the “Fair Share” concept pioneered by Larry Klatzkin and now used by many casino analysts. If a casino, for example, has 20% of the slots within a market but attracts 22% of the slot revenues, it is then attracting 110% of its “fair share.” My extension involves the element of comparison not just with other casinos in the area but also with the size and distribution of the surrounding population.

I have selected \$700 as the benchmark for these power ratings based on my analyses of many casino markets across the U.S. The \$700 figure appears typical of new casinos in the Midwest that are very ordinary in terms of attractiveness, and have no serious issues with regard to taxation or capacity constraints. I therefore call this benchmark, both in terms of performance and as a characterization of such facilities, “Midwest Standard.”

My baseline projections generally assume that new casinos in Kansas will look and perform like this “Midwest Standard.” The most recent facilities constructed in Iowa, however, have typically performed better than this, as do many existing facilities across the Midwest. In addition, one of the intents of the Kansas legislation is to promote attractive facilities, and I understand that most of the prospective operators’ applications have promised very fine facilities indeed. Something above Midwest Standard may therefore be a realistic prospect, so I ultimately consider my “Upside” projections to represent the best estimate for the market “potential” in Kansas.

2. The Gravity-Model Methodology

My projections for the likely performance of new and improved gaming facilities are based upon analyses of the experience of the most comparable casinos elsewhere in the Midwest, and more broadly, all across the United States. I use “gravity models” as a key element of this process. This methodology has been refined over the years as others and I have applied it to assessing the performance of many gaming facilities, both existing and proposed. It is based essentially on the demographics of the areas surrounding each facility, in particular the number of adults residing at various distances, and the ratio of actual gaming revenues obtained to such adult populations at existing facilities. *Access time*, not mileage per se, and population density are the most critical variables. (A bibliography is attached.)

To illustrate the relationships among casino revenues, population, and distance, Exhibit 6 presents a chart comparing rates of visitation versus distance for the casinos of Mississippi, based upon survey data from all the casinos across the state. There is clearly a relationship between patronage and distance: the greater the distance the customer has to travel, the lower the number of visits. Fewer patrons are willing to travel longer distances, and when they do, they usually visit less often. (Offsetting this slightly, when they actually *do* visit, they typically spend more on each occasion than nearby customers who visit more frequently – distance acts as a filter to deter more casual fans.) In addition, as you get further away from the casinos of Mississippi, you often get closer to competing casinos in other states, further reducing your rate of visiting Mississippi.

Because the rates of visitation appear to decline so dramatically as distance increases, and because the scale is so large when looking at statewide data such as these from Mississippi, it is useful to transform this data by taking logarithms (“log-transforming the data,” as economists

say). Exhibit 7 presents the Mississippi data in such fashion, and it begins to look more linear. When we exclude the most distant data (beyond 250 miles, where competition, as well as distance, usually becomes a critical factor), regression analysis indicates a relationship that is fairly robust (Exhibit 8).

I have analyzed such data from a wide variety of markets, and have estimated that, over a reasonable range of distances, the aggregate “elasticity” of spending with respect to distance appears to be roughly -0.7, that is, consumers’ total spending declines in somewhat less than direct proportion to the distance to be traveled.¹ When, however, several facilities compete within the same (or closely connected) market(s), the customer overwhelmingly prefers the closest. It appears that in this respect slot machines behave in a fashion very similar to many other retail markets, in which the relative “attraction” of each facility is roughly inversely proportional to the distance *squared*.²

Using these parameters to account for the relationships with distance and demographic data for each county in gaming markets across the United States (and in some cases, such as Kansas and nearby Missouri, for each zip code), I have calculated the “distance-adjusted” adult population surrounding each slot facility or close group of facilities in each market. (A portion of my model for the Midwest, featuring Kansas, is presented in Exhibit 9). In the metropolitan areas of Kansas City, Joplin, and Wichita, I have moreover extended the model by using travel times

¹ This is a relatively “long-distance” attraction; if you double the distance, revenues decline by about 38%. For comparison, race tracks generally exhibit distance coefficients of about -1 to -1.2: if you double the distance, visitation declines by 50% or more. Generically, this type of relationship is called a “gravity model,” because it is similar to Newton’s law of gravitation (for which the “distance factor” would be -2.0: if you double the distance, the attraction declines by a factor of 2^2 , or four).

² A relationship sometimes called Reilly’s Law of Retail Gravitation, based upon its mathematical identity with Newton’s Law, above. Huff and others have extended these models further with many retail applications, whence they are generally known today as Huff models.

(obtained from mapquest.com) rather than mileage as the measure of “distance” and therefore the major driving force in consumer choice among competing facilities. I believe this results in substantially more accurate projections (and assessments) than analysis by distance alone.

Dividing the total revenues, or spending, in each existing market by the adjusted population figures results in ratios that measure consumer spending per distance-adjusted adult. The gravity model, based upon Reilly’s Law noted above, then distributes these adults (and so, by proxy, their spending) across the different casinos, or closely-situated groups of casinos, to which they have access. By summing across geographic areas, we can then estimate the sources of revenues (again, consumer spending) for each such group of facilities. To assess the prospects for a new facility, one adds a new center of “mass” (slot machines and table games) to the matrix. To examine the impacts of a renovation, one amends the number of slot machines and/or power rating of an existing center of mass, i.e., casino.

These models can also be used to compare different markets and facilities against one another. Statistics of this type are presented for the major regional gaming markets of the U.S. in Exhibit 10, listed in order of estimated slot (or VLT) spending per person.³ Again, the gravity-model procedure simply puts the different markets onto a common footing in terms of performance, abstracting out differences due to the varying distributions of population around each facility. The figure for each market represents the amount that the “average” adult who lives within ten miles of (legal) gaming devices spends on them each year.⁴

³ These figures do not include relatively modest amounts spent at casinos in Las Vegas, the Caribbean, and other “remote” locations in the U.S. and abroad.

⁴ There is nothing inherently special about the ten-mile figure; it is simply a benchmark to represent convenient access.

The range of experience across this diverse spectrum of markets is, in my opinion, not all that wide. Hardly a factor of two separates the best markets (South Dakota, Colorado, Mississippi, and Louisiana) from the worst (the Fairgrounds Raceway in Buffalo, New York, followed closely by some of the other modest race track facilities in the Northeast). Almost *all* of these facilities and markets fall into the range of \$500 to \$800 in annual spending per distance-adjusted adult.

As indicated by the columns in the exhibit, I have divided the universe of markets into three groups: Northeastern U.S., Iowa markets and its near neighbors, and other markets Midwest, South, and West. More competitive markets generally attract higher rates of spending (true even for the Northeastern U.S., but I have placed all these markets in one column for ease of comparison), and one finds the lower rungs of each column populated with (a) Northeastern “VLT” facilities that are not very attractive, or (b) very “boatlike” boats (and again, VLTs) in the Midwest.

South Dakota and Mississippi casinos (combined here with Louisiana’s because their markets overlap) attract some of the highest rates of spending. Despite low personal incomes in these areas, there are no statutory limits on the numbers of casinos or gaming devices, they are correspondingly highly competitive, and there is no competition from state lotteries across wide areas of the South (and, for the little that it’s worth, limited pari-mutuel competition, too). The Colorado casinos, too, while restricted to three somewhat remote locations and to \$5 bets, are also highly competitive, as are the major markets of Iowa.

As we move down the right-hand column, we generally find less competitive conditions, ultimately reaching areas such as southern Indiana, Detroit, and Milwaukee, where the number of facilities and/or gaming devices is nowhere near sufficient to meet the demand for them, and the

facilities are typically constrained by cramped conditions, on riverboats or ashore. As a result of these “capacity-constrained” conditions, spending per (distance-adjusted) adult in these areas is relatively low. (Conversely, spending *per machine* is typically [but not always] very high, as people are figuratively lined up at the machines to play them.)⁵ Even in these markets, however, slot spending per “distance-adjusted” adult ranges around \$600 per year, not all that far below the \$700± that most competitive markets demonstrate and even some less-competitive markets achieve.

It is in the left-hand column, however, that we find the worst performers: the race track VLT facilities in New York State, together with some in West Virginia and the two in Rhode Island. It is surely no coincidence that these are the three jurisdictions with the highest tax rates on gaming devices at their race tracks.⁶ With high tax rates, only modest investments in new and improved facilities can earn a reasonable return. As a result, the new facilities in New York and Rhode Island have to date been very modest indeed. High tax rates also limit the tracks’ ability to spend effectively on promoting their gaming product, including in particular player rewards programs. In competitive jurisdictions such as New Jersey, Iowa, and Illinois, casinos typically spend *more than twenty percent* of their gaming revenues on marketing and promotion. With tax

⁵ Markets can effectively be capacity-constrained even when, as at many New York and West Virginia facilities today, win/day/machine is not at astronomical levels. If the major issues are accessibility and attractiveness (simply in terms of spaciousness, and/or quality of machines, not necessarily “glitz”), players may indeed not be lined up to play as they are in other jurisdictions where the unsatisfied demand is far more obvious.

⁶ The fact that the slot-like gaming devices are housed at tracks rather than at casinos is not a major factor. Race track slot machine and VLT facilities have been very successful in Iowa, Delaware, Louisiana, New Mexico, and Canada.

rates at fifty percent or more, spending any significant fraction of that amount is impossible; thus, the poor performance in New York and Rhode Island.⁷

Another and perhaps more easily understood interpretation of consumer spending at each facility is presented in Exhibit 11: what I call the Slot Power Rating. This is basically slot spending per distance-adjusted adult compared to a benchmark of \$700 per person per year (the bar shaded yellow across the middle of these exhibits): spending of 700 corresponds to a power rating of 100, spending of \$770 to a power rating of 110, spending of \$665 to a power rating of 95, and so forth.⁸ I have selected \$700 as the benchmark for these power ratings because, based on my inspection of Exhibit 10 (and similar analyses in other studies) that appears to represent a typical figure for a moderately attractive new casino in the Midwest, assuming no severe tax or capacity constraint issues. I therefore call this benchmark facility “Midwest Standard.”

⁷ With a tax rate of 50%, the early performance of slots at the race tracks of Florida appears to be following a similar path.

⁸ The descriptions above are actually somewhat simplified. My calculations leading to the figures for both spending per adult and power rating involve not only population and distance, but also per capita income and the “elasticity” of spending with respect to distance. My estimates assume that per capita income below the national average tends to depress spending at casinos, i.e., income acts as a “high-pass” filter. I have also assumed that better-performing facilities not only attract more dollars from immediate local residents, but that the rate of decline of such spending with distance is not as steep for them as the average. A casino with a power rating of 110, for example, therefore tends to have greater “reach” than one with a rating of 100.

Again, this Power Rating is similar to “Fair Share” concept pioneered by Larry Klatzkin. If a casino, for example, has 20% of the slots within a market but attracts 30% of the slot revenues, it is then attracting 150% of its “fair share.” I have simply extended this type of concept to include reference to the size and distribution of the surrounding population. That is why, as indicated in Exhibit 11, many rural casinos rank high by power rating despite low win per slot per day. Terrible’s Lakeside Casino in Iowa, for example, wins \$136 per slot per day but gets a power rating of 114. Near the other end of the spectrum, the Par-A-Dice Casino at Peoria wins \$290 per slot per day, but that earns it a power rating of just 79. Peoria is so large a market that the gravity model indicates that \$290/day is actually well *below* average performance, while the population surrounding Lakeside is so sparse that \$136/day is really very good.

As a related point, I would emphasize that high win per slot per day does not mean “good market” – it means little supply compared to demand. The markets with the highest power ratings (i.e., those

Previous projections for new facilities based on similar gravity models have proved, in my opinion, reasonably accurate, and more often conservative than overly aggressive. A tabulation of actual results versus my projections for facilities that have been completed within the past five years is presented in Exhibit 12.

that produce the highest revenues compared to population) are in fact generally quite competitive, with many facilities, many machines, and low win per slot per day.

2. Major Assumptions

I have developed my projections under four major sets of assumptions. All of them generally assume that the people of Kansas will be similar to those of the rest of the Midwest in terms of “propensity to gamble,” and that its facilities will be comparable to those elsewhere.

Appendix A presents projections for casinos “as was” or “as if they were operating” in 2007 in competition *only with the facilities that were actually open then*. This is an anachronism, so I will not dwell on these projections in this report. They may be useful, however, (a) to compare with existing facilities as they actually performed in 2007, and (b) to compare with applicants’ projections which might have assumed no changes in competition from 2007.

The second set, detailed in Appendix B, are my “Baseline” projections, and are based on what I believe to be the most reasonable assumptions regarding future competition. These include:

1. No relaxation of loss limits in Missouri.
2. A variety of developments at remote locations (two major new casinos in St. Louis, for example).
3. The expansion of the Sac & Fox Casino at Powhattan to roughly 1,250 slots that has already occurred.
4. Conversely, a modest *reduction* in the number of slots at the Isle of Capri at Kansas City, already implemented, with a not-quite-offsetting increase in power rating (riverboats are commonly cramped, and some of their multiple levels marginally productive, so pruning is often useful).
5. New casinos in Oklahoma: the Buffalo Run casino in Miami (opened in 2007), the First Council casino in Chilocco (early this year), the Quapaw Downstream Casino Resort across I-44 from the Cherokee Corner site (opening soon), and a host of modernizations and expansions at other casinos in Oklahoma.
6. I generally assume that these new Oklahoma casinos, due to (some) Class II games, non-house-banked table games and (generally) lower levels of amenities, have slot

power ratings of 95. The nearly one hundred “old” casinos in Oklahoma are assumed to have power ratings of 90. (My “more intense competition” scenarios assume power ratings 5 points higher at each, as well as larger facilities at Downstream and Chilocco.)

7. The Kansas Lottery Gaming Facilities at Woodlands and Camptown (with various assumptions regarding numbers of slot machines; generally 800 and 600, respectively) have power ratings of 95. The fact that they are tracks is of little matter. Of greater import, (i) they will have no table games (which do attract additional slot play), and (ii) because they will earn much less from their slot machines (only up to 40% of gross win, versus up to 78% at the full casinos), they will be able to invest much less in attractive facilities and player promotion. The assumption of 95 may in fact be aggressive.
8. No other new casinos, or video lottery terminals, in Kansas or neighboring areas.

My baseline projections also assume, for the most part, that the casinos in Kansas will look like and perform at “Midwest Standard.”⁹ The newest facilities in Iowa, however, have typically performed better than this. In fact, the *average* facility in Iowa currently has a power rating of 104,¹⁰ and five out its six newest facilities have power ratings of 104 or better. Only the Isle at Waterloo¹¹ lags at 99.6.

In addition, one of the intents of the Kansas legislation is to promote attractive facilities, and, as I understand it, most of the prospective operators’ applications have promised very fine facilities indeed. Something above Midwest Standard may therefore be a realistic prospect, so I consider my “Upside” projections (detailed in Appendix E) to ultimately represent the best

⁹ Rural facilities often have higher power ratings than urban facilities. This appears due to (a) relatively easy access to them is generally not reflected in gravity models (ten minutes on an interstate, or even on most country highways, is an easier drive than ten minutes in city traffic) and (b) they face less competition from other commercial entertainment activities. In my baseline cases I have therefore assumed that the new casino at Dodge City will have a power rating of 110, and that at Wellington 107.

¹⁰ This average does not include the Native American facilities, which all appear (in my analysis) to be doing better.

¹¹ Ironically, at roughly \$171 million, the most expensive of these new facilities (but not the largest).

estimate for the market “potential” in Kansas. These assume that the new facilities’ power ratings are five points above baseline (i.e., 105, for the most part). This appears broadly representative of the upper quartile of modern, uncongested facilities and markets depicted in Exhibit 11.¹²

To look at the opposite end of the spectrum, I have also examined “Downside” scenarios (Appendix D) that assume power ratings five points *below* baseline (i.e., 95(+)), as well as more intense competition from new casinos in Oklahoma.

I have generally assessed “market potential” by enlarging facilities (adding slot machines) until their win per slot per day descends to \$150.¹³ While this is less than most developers of high-quality (and therefore expensive) resort casinos would like, I believe it is representative of most markets that are well-served by Midwest Standards. I should emphasize again that high win per slot per day does not mean “good market” – it means little supply compared to demand. The markets that produce the highest revenues compared to population are in fact generally quite competitive, with many facilities, many machines, and low win per slot per day. Such competitive markets often allow only exceptional facilities to achieve market rates of return on investment. I am *not* assuming such situations in Kansas, except in the Southeast Zone,

¹² That is, excluding the old-style riverboats that litter the bottom portion of this exhibit, and markets such as Illinois that are obviously capacity-constrained.

¹³ *Total* win typically rises with increasing size, but the *average* win per slot per day typically declines. I should perhaps emphasize at this point that “just” adding slot machines to a facility without doing anything else will likely do little to raise revenues unless the market is seriously capacity-constrained. What I mean (and I believe the gravity models reflect) is to add slot machines *and other amenities* as is typical for larger casinos, i.e., at 1,000 slots you have amenities like those of most 1,000-slot casinos elsewhere, and at 1,500 slots you have the (usually greater) amenities provided by most such casinos elsewhere.

where competition from Oklahoma will be quite intense. Midwest Standard facilities, however, are typically profitable at \$150 per slot per day.¹⁴

In Appendix C, I have developed projections at “standard sizes” for each facility to facilitate apples-to-apples comparisons between alternative locations. I also present several projections here under alternative assumptions regarding competition.

At three facilities I have included estimates of potential contributions from passers-by on adjoining interstate highways: the Cherokee Corner in Southeast Kansas on I-44 (where daily traffic averages 24,124 vehicles per day, more than one-third trucks), and the Sumner County facilities, where long-distance traffic averages 14,600 per day, as measured at the Oklahoma state line, and is roughly one-quarter trucks. Facilities in Iowa and New Mexico in similar situations appear to obtain incremental slot revenues of one to two dollars per passing vehicle. (Long-distance truck drivers appear to be a particularly good market). I have assumed one dollar per passing vehicle at Wellington, fifty cents at Mulvane (closer to the competing attractions of Wichita), and 33¢ at the Cherokee Corner (since there will be a competing casino right across the highway, and several more at the next exit down the road in Oklahoma).

“Micro-access” to a casino appears, in my opinion, to be one of the most critical aspects of “attractiveness” and therefore power rating that is almost independent of size, amenities, and glitz. If one has to twist and turn and/or wait at multiple stoplights to get in (or out), customers are deterred. I therefore assume in particular that micro-access to each of the new facilities is at least average.

¹⁴ Again, highly attractive destination resort casinos will likely require higher rates of return and therefore higher wins per slot per day. I believe, however, that to consider \$200 per slot per day as the benchmark (as Christiansen Capital Advisors has done in their report) would be overly conservative

Finally, because they contribute very little to revenues and even less to profit, I did not develop separate gravity models for table games. I simply assume that they will average a reasonable proportion of total win for each casino as a whole. Table revenues averaged 11% of total gaming win in Missouri in 2007, 12% in Illinois, and just 9% in Iowa. I assume that the casino in Northeast Kansas will obtain 13% in table win (higher than Missouri because I have assumed no loss limits in Kansas), 11% in Southeast and South-Central Kansas, and 10% in Dodge City. (Less urban markets typically exhibit lower levels of table play.)

To develop projections based on these assumptions, I took the detailed model illustrated (in part) in Exhibit 9, calculated the numbers of “distance-adjusted” adults likely to patronize each facility, and applied an average rate of spending of \$700 for each. I then added “driveby” traffic and table-game revenues based on the assumptions above.

All my analyses and projections are presented in terms of 2007 dollars. In well-established gaming markets, such as Kansas City and the Southeast Zone, there may be initial (first-year) transients on the order of five to ten percent as the new facilities work out kinks, but revenues should otherwise soon reach their “mature” levels. Gaming revenues in the markets with less experience (Dodge City and the South Central Zone) may take several years to reach their ultimate “stabilized” levels, and start off 20-30% below them. In each case, I would then expect “outyear” win to grow by roughly three percent per year.

Finally, a caveat: I have visited some but not all of the competing casinos in the area, and only a few in Oklahoma. I plan to visit many more in the coming weeks, and may potentially change the opinions I express below regarding their competitiveness. I have also not “walked”

regarding potential market *revenues* (although perhaps not potential market *profits*). For comparability, I have also examined several scenarios with \$200 per slot per day as the benchmark.

the sites examined here, nor those proposed by the applicants. The projections that I am about to undertake for specific facilities may therefore differ from those presented here.

3. Projected Gaming Revenues

To illustrate the workings of the gravity model, I thought it would be useful to present some of my projections on a step-by-step basis. My starting point is Exhibit 13, which depicts, in summary fashion, the gravity model's analysis of the current day. I call this "As Was" 2007.¹⁵ The number of slot machines (the "mass" of each facility) and its slot power rating are presented in the first two columns of this exhibit. I should emphasize that these power ratings are *not* assumptions: they are outputs of the model, calculated by refining estimates through multiple iterations so that the model's output for slot win at each facility matches the actual figures. These actual figures are presented in the final columns.

The estimates (and forthcoming projections) for the Kansas market (not yet open in 2007) are summed on the lines in the middle portion of the exhibit. Aggregate totals which include competing facilities in neighboring states are summarized at the bottom. Kansas City, Missouri's four existing facilities, for example, attracted \$720 million in total gaming revenues in 2007. The four Northeast Kansas Native American facilities, presented as a group, attracted roughly \$205 million.¹⁶ I estimate that the "Greater Joplin" area, which will be the primary market for the facility in the Southeast Zone, generated roughly \$136 million in gaming win at the multitude of casinos in Northeast Oklahoma in 2007, and the "Greater Wichita" area roughly \$109 million for the half-dozen casinos just south of the state line in Oklahoma.

¹⁵ This exhibit is replicated as A-1A in the complete set of "As Was" projections in Appendix A. Most of the following exhibits are extracted from Appendix B, the baseline projections that assume what I consider to be the most likely scenario for future competition described above and "Midwest Standard" performance.

¹⁶ Estimate by Alan Meister for 2006, in his *Indian Gaming Industry Report*, 2007-2008 edition. I assume little growth in 2007 due to increased competition from new and better facilities in Kansas City (the Argosy) and Council Bluffs (the Horseshoe, at Bluffs Run).

Note the low wins per slot per day at these facilities. Many are not very attractive, and are largely filled with Class II machines, which suffer greatly in competition with Class III. Oklahoma casinos, however, are also intensely competitive, and rapidly moving up in class. The new machines that are available under compact appear to be taking over many markets, and many tribes must be making a profit. The number of electronic gaming devices in Oklahoma has, by my count, roughly tripled over the past five years, many substantial new facilities have been built and many more are under construction. *Some* of these facilities must be making money despite the low average wins per unit; there is probably a wide disparity between the ends of the spectrum here.

I then added the 7th Street Casino that opened January 10 in Kansas City, Kansas (Exhibit 14). Based on its first revenue-sharing payment to the City, is attracting slot play at the rate of roughly \$20 million per year. The gravity model assesses this to demonstrate a power rating of 78 – not good, but not far from some old riverboats, such as the Isle of Capri at Kansas City. Its power rating was essentially the same prior to its recent pruning, which I *assume* raised its power rating to the 80 shown on this exhibit. In 2007 (Exhibit 13), its power rating was 78.

As the (presumed) next step in chronological order, I used the model to assess the prospects for 800 slots at the Woodlands prior to the opening of its new casino competitor (Exhibit 15).¹⁷ These are projected to win \$46 million, and average of \$158 per slot per day (again, all in terms of 2007 dollars).

This is not far above my benchmark of \$150/day. The model therefore indicates, as depicted in Exhibit 16, that there is not much “headroom” before reaching that figure, at a total of

¹⁷ I would expect that slot machines could be up and running at the Woodlands within a year, while full-scale destination resort casinos will likely take much longer.

970 slots. The 170 additional slots do, however, generate an additional \$6 million per year, bringing total win to \$53 million.

With (again, presumably) low overhead at an existing facility like the Woodlands, race tracks in other jurisdictions with lower tax rates could profitably operate even more slot machines under these conditions. In Kansas, however, the race tracks are authorized only 25% of gaming win, plus up to 15% for expenses. This low rate of retention will likely provide little return on the investments required to make additional slots above this level very productive.

Low retention will leave the Woodlands with fewer resources to invest in its facilities and in promoting its slots. It will therefore not be competitive with a major new resort casino in the area, as indicated in Exhibit 17 (and all those that follow). A “Midwest Standard” casino with 3,960 slots right at the Kansas Speedway is projected to win \$217 million from its slots, at \$150/day, and a total of \$249 million including its table games. Win at an 800-slot Woodlands would be cut by nearly half, to \$25 million, or \$86 per slot per day.

The power rating of 95 that I have assumed for the Woodlands is not all that different from Midwest Standard, and therefore responsible for only a little of the huge gap in win/slot/day at the Speedway casino versus that at the Woodlands. In researching travel times, it quickly became apparent that from almost all parts of the metropolitan area, the way to get to the Woodlands was “go to the Speedway, then go six or seven minutes further.” *This* is the major factor in the performance differential between the two facilities.

The Speedway, however, is not all that conveniently located – it is, rather, on the western fringe of the metropolitan area. More than half the population lives in Missouri and the Speedway is about as far from them as you can get. A central location, if not too congested by traffic, would be more accessible to more people. The model therefore indicates (Exhibit 18) that

other things being equal, a location right on the state line with Missouri, with good access to I-70, would do even better: the returns would not diminish to \$150/slot/day until there were 6,300 slots, with total revenues for the casino of \$397 million. Other things are, of course, not equal,¹⁸ but riverfront developments have been wildly successful in (some) other cities . . .

By moving closer to Missouri, however, you also move closer to the competition, and to areas already served relatively well by that competition. A “middle” site may therefore strike an even better balance in terms of proximity both to the population as a whole, including the Missouri side, and to the (smaller but more valuable) population on the Kansas side that would be less attracted to the casinos in Missouri. The model indicates that this is indeed the case. A site at the intersection of I-70 and I-635, if developable (in the Argentine? or the Indian Springs Mall?) is projected in Exhibit 19 to support a slightly larger facility in Exhibit, with a total of 6,830 slots and total gaming revenues of \$430 million.

The differences among the alternative sites have been magnified by my procedure of adding more slots until win per unit per day declined to \$150. If one holds the number of slot machines at each casino constant, say, at 4,000, then the Speedway site is projected to win \$250 million, the Stateline site \$312 million and the Middle site \$335 million (Exhibits C-1 to C-3 in Appendix C).

I have conducted a series of analyses of this type for all the (complicated) gaming zones.¹⁹ They are presented in “brief” detail in the Appendices. I will touch only on the major results here, by zone.

¹⁸ Suburban greenfield sites are usually much easier to deal with, cheaper to build on, and intrinsically more attractive to suburbanites than most urban downtowns.

¹⁹ Ford County / Dodge City is much less complicated: only one facility and no competition nearby (see Exhibit 5).

In the Southeast (Exhibits B-8 through B-14), it is very difficult to generate substantial revenue, even in the “Upside” scenarios (Exhibits E-8 through E-14). At Camptown, the issue is primarily one of low population density.²⁰ It will not draw significantly from Joplin, and whether it lives or dies has very little impact on any casino in Cherokee County. Such a casino *might* do a little better right at Galena (slightly closer to Joplin, with what appears to be good access via Highway 66), but the arguments for a site immediately adjacent to I-44 are strong (what I call the “Cherokee Corner”). The problem is, what appears to be a very substantial competitor is under construction right on the other side of I-44, there are five more casinos at Miami (the next exit on I-44), four more at Wyandotte, and *many* more down the border between Oklahoma and Arkansas. This will not be an easy market in which to compete. In contrast to Kansas City (where Missouri *may* add one more casino, but that appears controversial), and Wichita (protected somewhat by distance from Oklahoma), there are no barriers to entry here.²¹

Because the model predicts very low revenues for this area, I have been torn as to how to present the results. I have compromised by dropping Camptown from my summaries and statewide totals as non-viable,²² but leaving the casino in, albeit with footnotes, despite the fact that its viability is no more certain.

In the South Central Zone, with other things being equal, the gravity model predicts substantially more revenues for a facility at Mulvane than at Wellington. Wichita is where the

²⁰ Dodge City is no more populous, but any (and all) competition is much further away.

²¹ Or more accurately, to upgrades by one or more of the many existing competitors.

²² Unlike the Woodlands, which has facilities available as a going concern, the race track at Camptown has been shuttered for years and will likely require substantial investment to re-open.

people are, and Mulvane is thirteen miles closer (11-12 minutes).²³ And while there are a fair number of casinos just over the state line in Oklahoma, they are neither so numerous nor nearly so accessible as those next to Cherokee County. At either Wellington or, especially, Mulvane, a Kansas casino will dominate this market.

Dodge City, as evident from the maps in Exhibits 1 and 5, is remote from any and all potential competitors. It is also remote from substantial numbers of people. I estimate that a 650-slot facility there would attract roughly \$35 million in total annual win under my baseline assumptions, with a power rating of 110. With 800 slots at a power rating of 115, that figure rises only to \$40 million.

Combined baseline projections for Midwest-Standard facilities at the “best” sites (analyzed so far) in each of the zones are summarized in Exhibit 20. (I have not reduced the numbers of slot machines at each facility from those determined in the separate analyses for each zone. Cross-traffic among the zones reduces win per slot per day from my benchmark figure of \$150. This is really significant only for Dodge City, which gains roughly \$5 million in revenues when there is no casino in Sumner County.) “Taxable” gaming revenues for the State as a whole (excluding its Native American facilities) are estimated at \$702 million if one includes the hypothetical figure for the Southeastern Zone, \$669 million if one does not.

Further detail for this projection is presented in Appendix B. Exhibit 20 is replicated as Exhibit B-19, then further detail is provided for the projected sources of consumer spending at the Kansas casinos in Exhibit B-19B. These are divided by state, and then into “tourists,” traveling more than 100 miles to the facility in question, and “locals,” coming from within 100 miles.

²³ A 3,000-slot facility would attract \$193 million in total revenues at Kansas Turnpike Exit 33 in Mulvane, \$149 million at Exit 19 in Wellington.

Corresponding detail for projected visitor counts is presented in Exhibit B-19C.²⁴ Similar details are provided for a selection of the major scenarios I have examined in Appendices B, C and E.

All these projections have assumed that the new facilities in Kansas, and the response of its markets to them, are essentially “Midwest Standard” (with allowances for higher power ratings at the most rural). As I stated at the outset, however, four out of the five newest facilities in Iowa have exceeded this standard, so it appears realistic to expect more in the way of “potential” for Kansas than the existing Midwest average. I have developed a series of “Upside” projections to reflect this higher standard. These basically assume power ratings five points higher than in the base case. This is not “the high end of the range,” but a reasonable expectation for, say, the upper quartile rather than the average performance. Projections corresponding to each of the baseline scenarios in Appendix B are presented under these upside assumptions in Appendix E. The combined projections for each of the zones are summarized in Exhibit 21. Under these assumptions, “taxable” gaming revenues for the State as a whole are estimated at \$846 million if one includes the hypothetical figure for the Southeastern Zone, \$797 million if one does not. This total is roughly 20% higher than that indicated in Exhibit 20 under Midwest Standard assumptions.

To be even-handed, I have developed a similar series of projections under more conservative “Downside” assumptions. These are detailed in Appendix D. As one would expect from what are essentially mirror-image assumptions, they result in total taxable gaming revenues

²⁴ Note that I have first used the model to calculate *spending* (revenues), then estimated visitation based upon projected rates of spending per visitor. These rise with (a) per capita income, (b) distance, and (c) utilization rates at each facility. Based on admissions counts, spending per visitor averaged \$59 in Iowa in 2007 and \$68 in Missouri. I have basically assumed that the Kansas City area will be like Missouri, and the rest of the State like Iowa.

within the State about 20% less than the Baseline (\$536 million, as indicated at the bottom of Exhibit D-19).

4. Conclusions as to Market Potential

Exhibit 22 presents a summary what I believe to be the most informative of the many scenarios I have examined.

If the new facilities in Kansas are all essentially Midwest Standard, then total annual taxable gaming revenues in the State, leaving aside the non-taxable revenues of the Native American casinos and the casino in the Southeastern Zone whose viability is in question, could potentially amount to \$669 million. This is presented as of “stabilized operations” for each of these facilities, and in terms of 2007 dollars.

If the new facilities have modestly higher power ratings, typical of recent *new* facilities in Iowa, then the corresponding figure amounts to \$797 million. As this represents roughly the upper quartile of all comparable facilities, I believe it most accurately reflects the potential for total gaming revenues in the State.

My analyses and projections are based upon the assumptions described herein. Some of these assumptions will inevitably not materialize, and unanticipated events and circumstances will occur. The actual results will therefore vary from my projections, and such variations may be material.

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Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

Exhibits

DRAFT

May 26, 2008

List of Exhibits

1. Map of Kansas, Its Gaming Zones, and Nearby Casinos
2. Detail for Northeast Kansas
3. Detail for Southeast Kansas
4. Detail for South Central Kansas
5. Detail for Dodge City
6. Illustrative Distance Relationships (Mississippi)
7. Distance Relationships II
8. Distance Relationships III
9. Portion of Model Inputs (two pages)
10. Gaming-Device Spending Ratios in Major U.S. Markets
11. Slot “Power Ratings” for Major Regional Gaming Facilities
12. Recent Projections Compared to Actual Results
13. Analysis in Brief – “As Was” 2007
14. Projection in Brief – KCK 7th Street Casino Added (Solo)
15. Projection in Brief – Baseline / Woodlands Added (Solo, with 800 Slots)
16. Projection in Brief – Baseline / Woodlands Added (Solo, at \$150/day)
17. Projection in Brief – Baseline / Kansas Speedway Added (\$150/day)
18. Projection in Brief – Baseline / KCK Stateline Added (\$150/day)
19. Projection in Brief – Baseline / Kansas Middle Added (\$150/day)
20. Projection in Brief – Baseline / All Facilities (at best sites)
21. Projection in Brief – Upside / All Facilities (at best sites)
22. Summary of Market Potential

Exhibit 1: Kansas, Its Gaming Zones, and Nearby Casinos



Exhibit 2: Detail for Northeast Kansas



Exhibit 3: Detail for Southeast Kansas

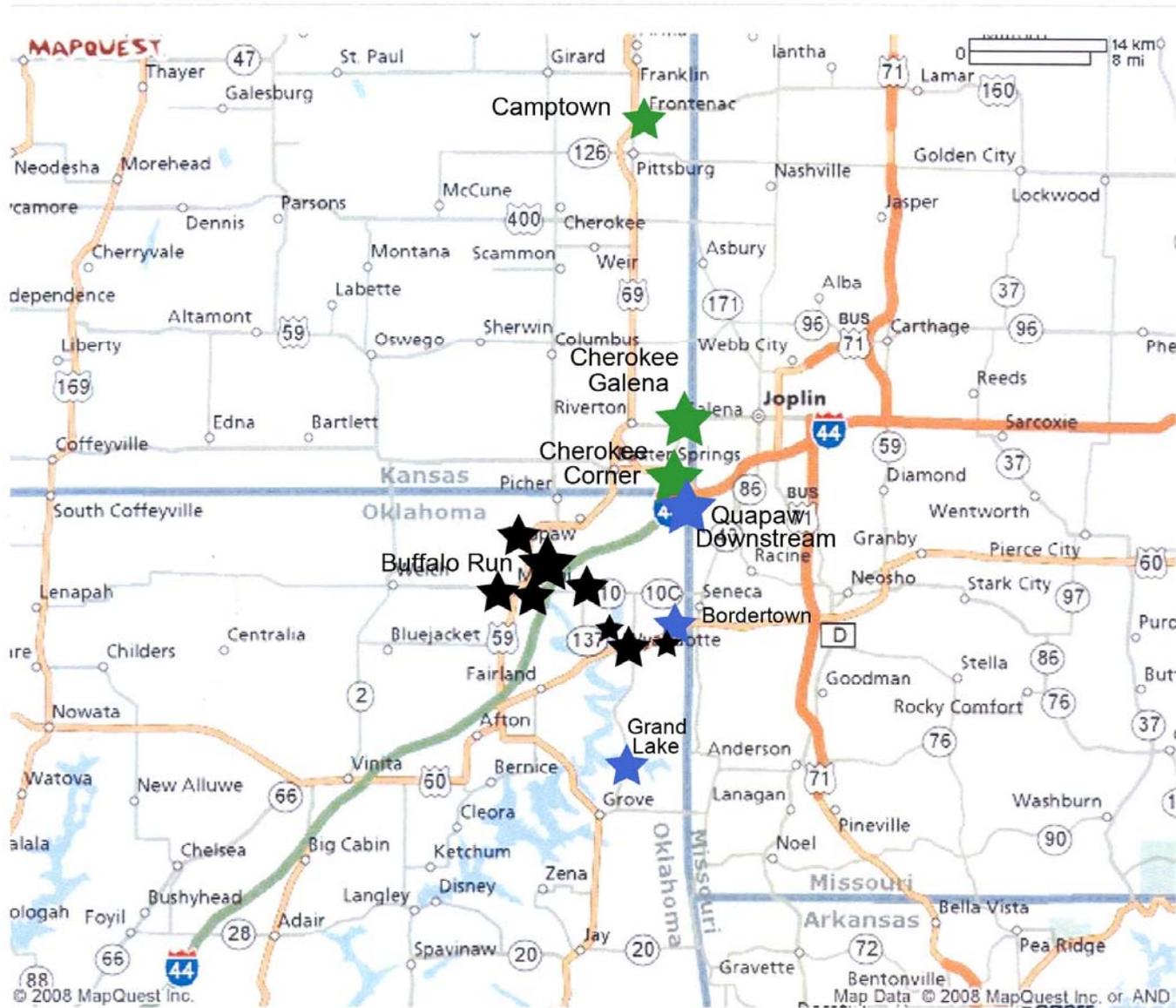
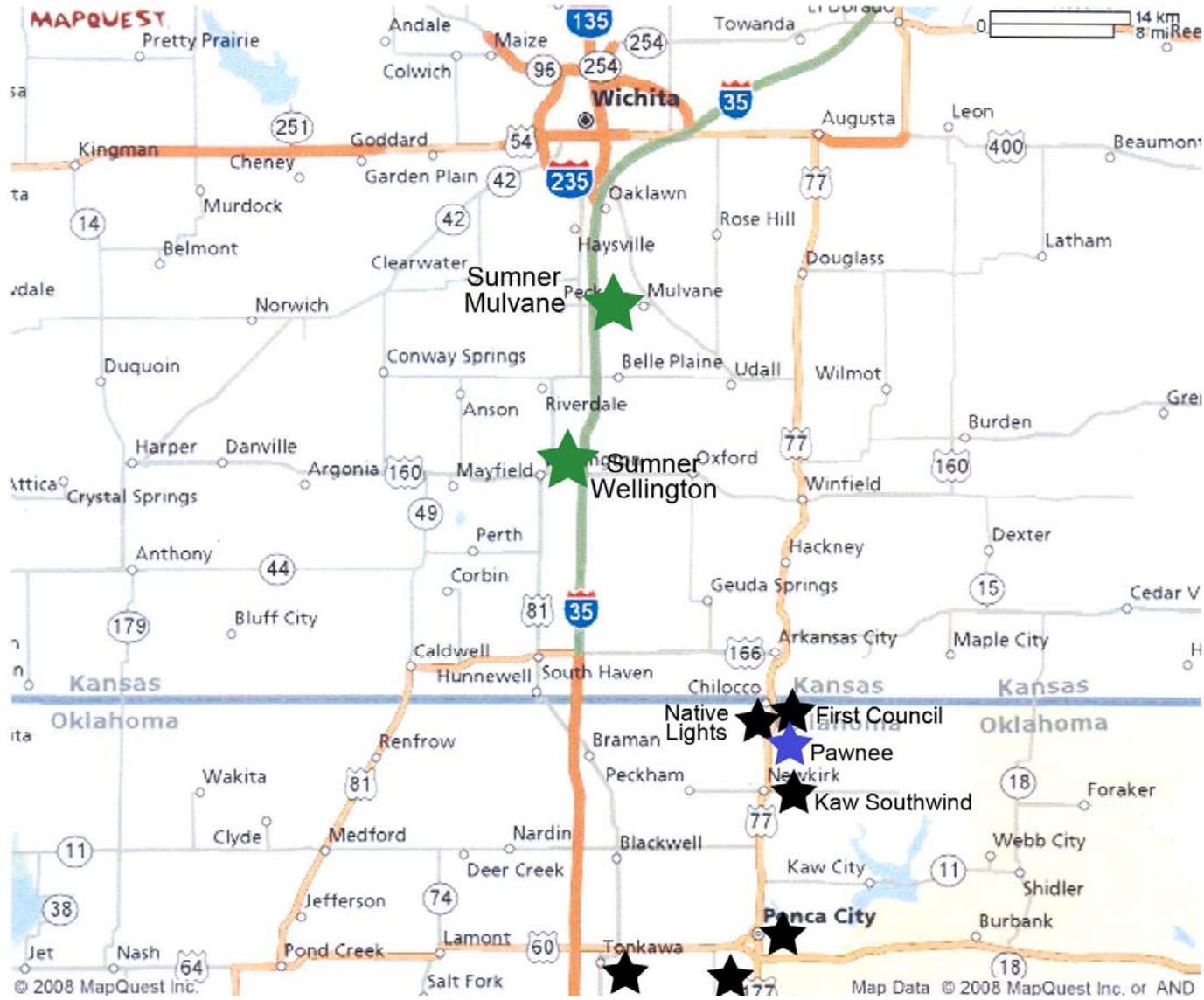


Exhibit 4: Detail for South-Central Kansas



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Exhibit 5: Detail for Dodge City

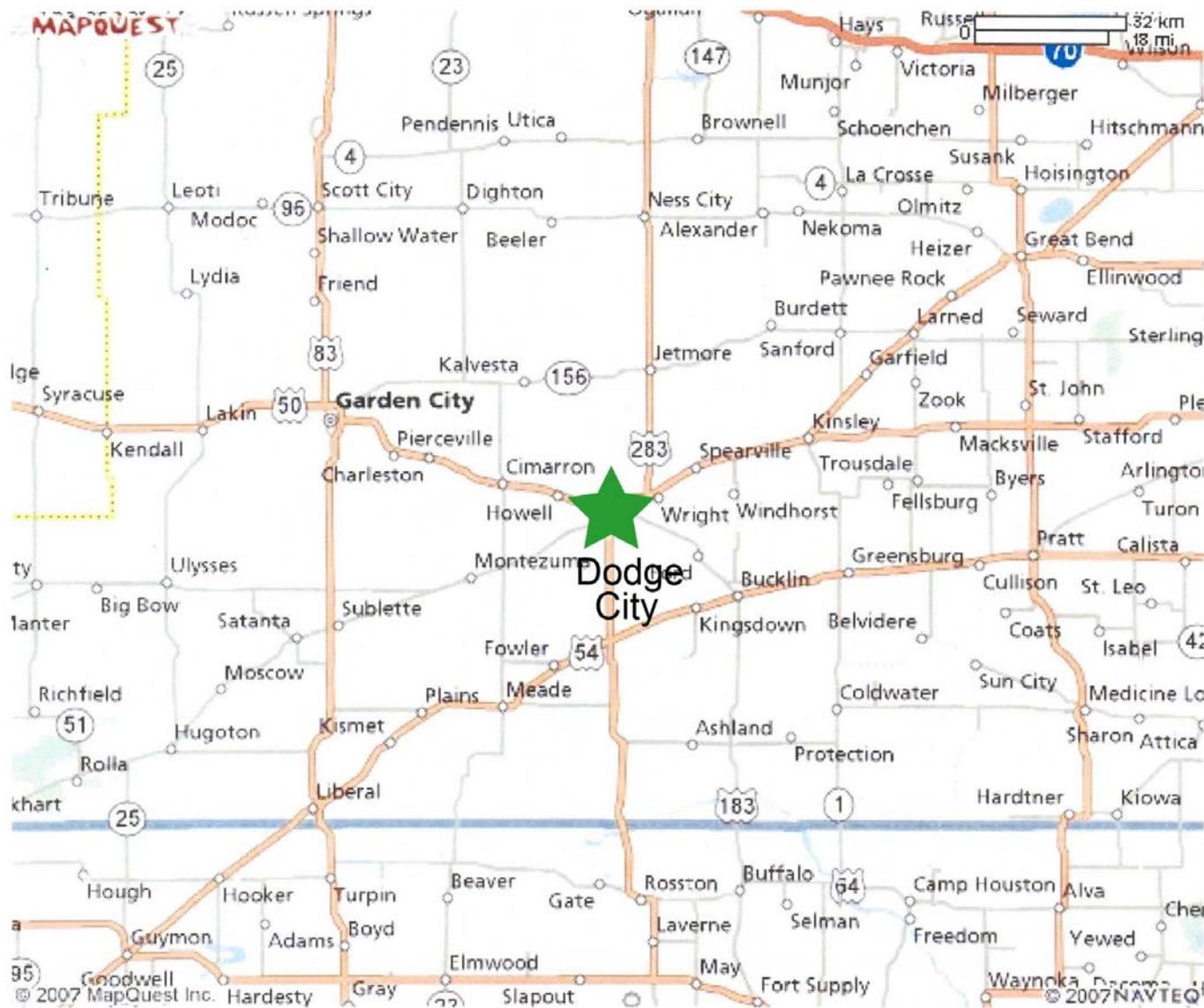


Exhibit 6: Illustrative Distance Relationships (Mississippi)

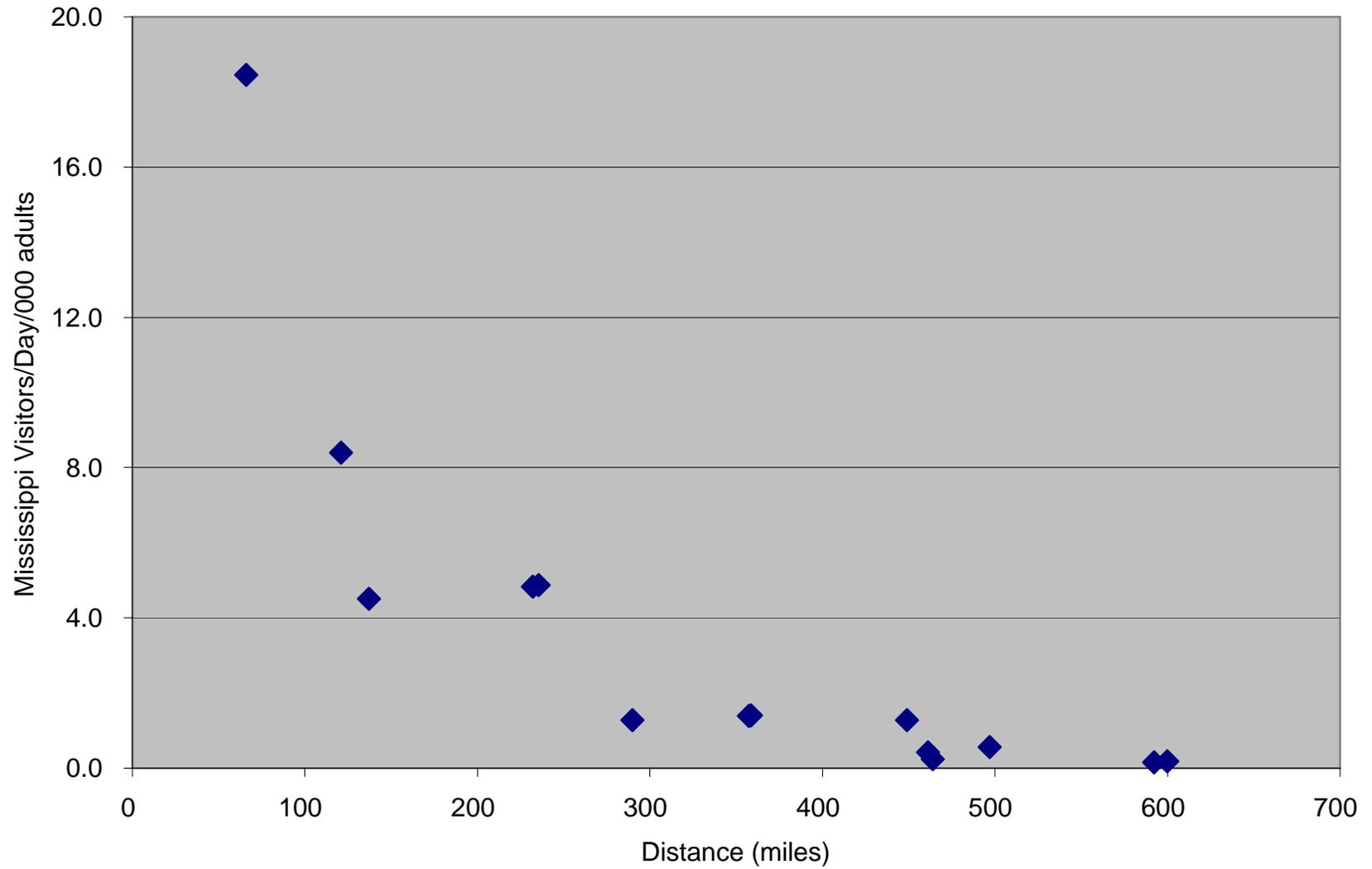


Exhibit 7: Distance Relationships II

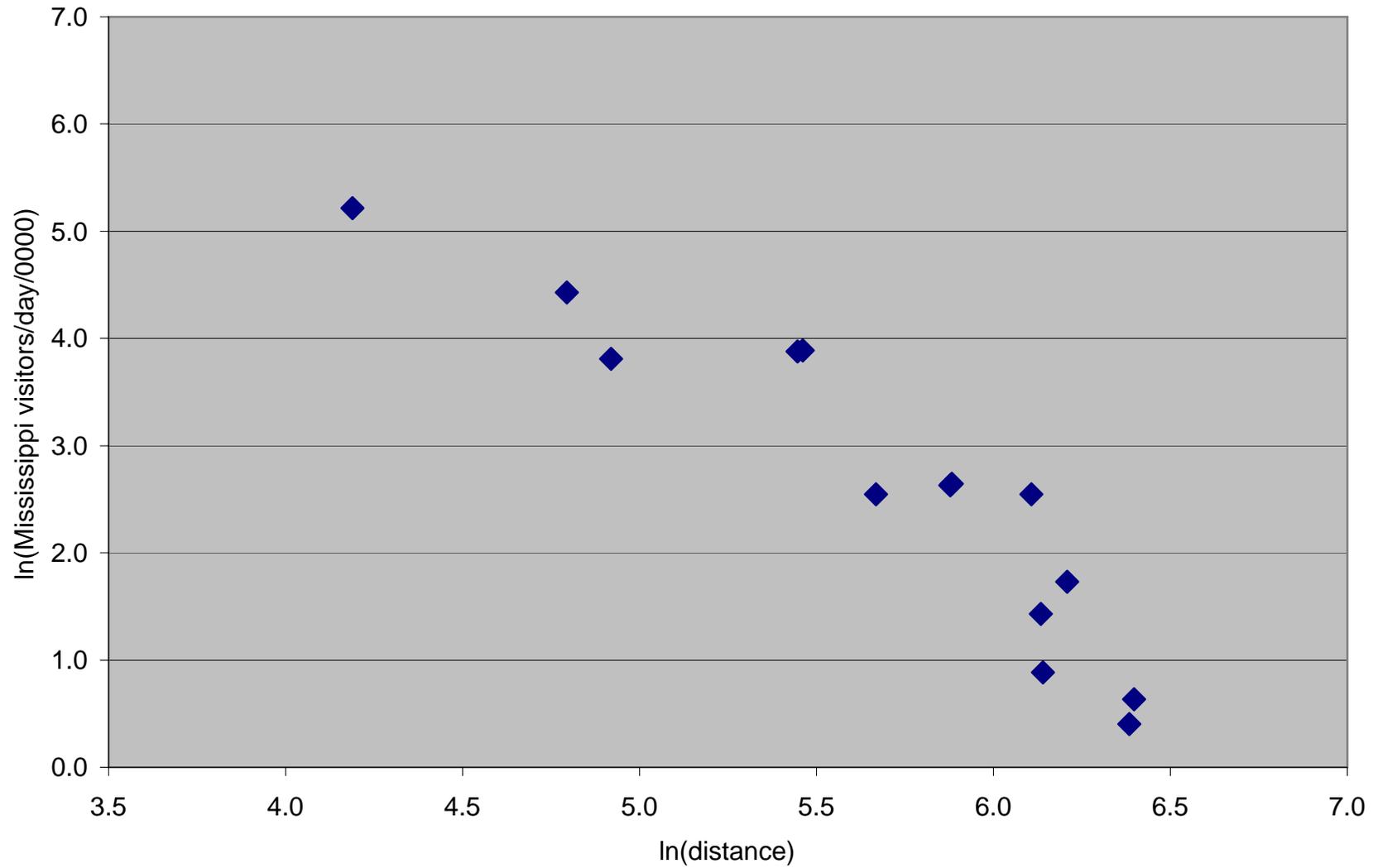


Exhibit 8: Distance Relationships III

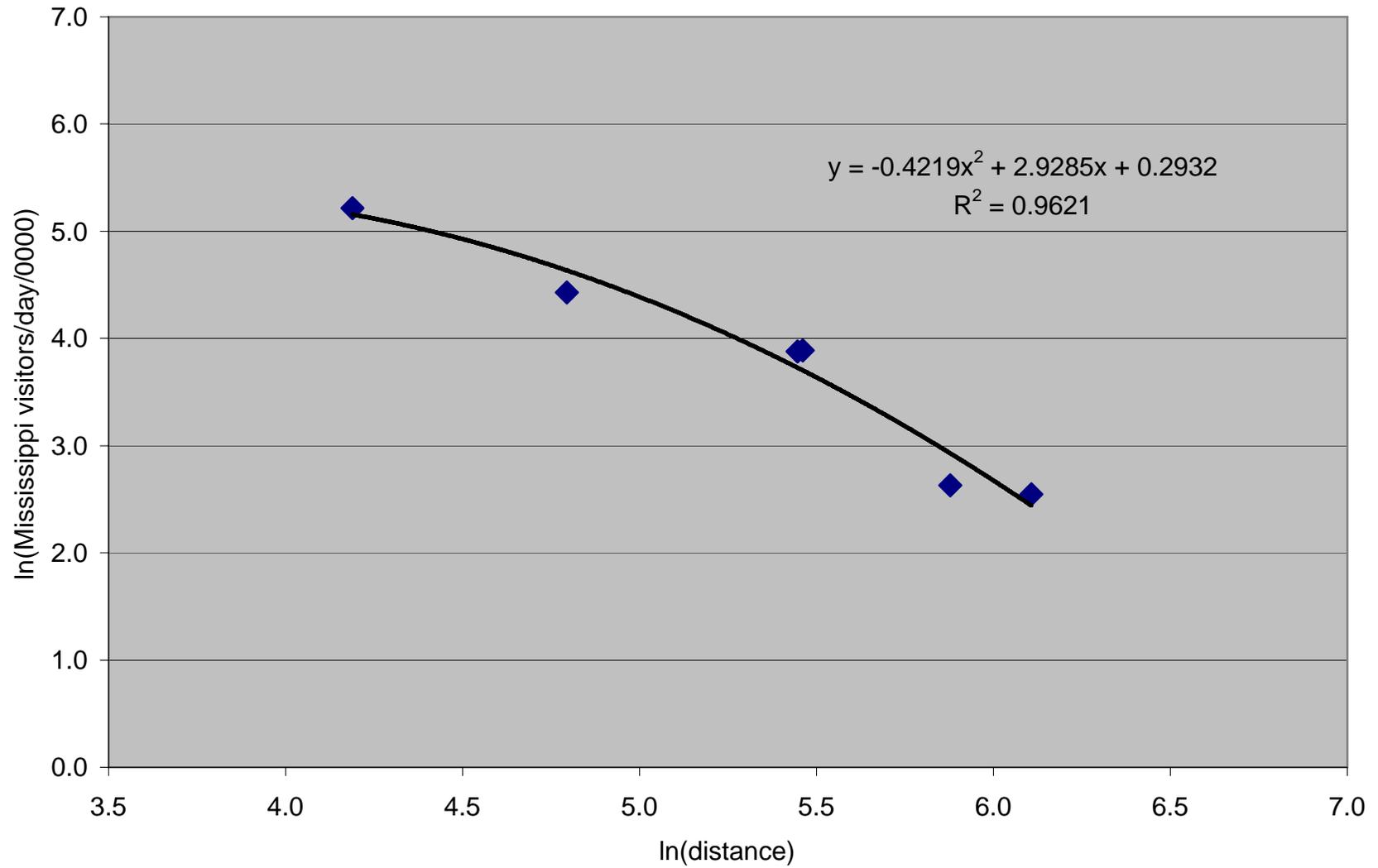


Exhibit 9: Portion of Model Inputs

Kansas Slot Estimates

Average Distances:

State	County / ZIP	Woodlnds	KCK Spdway	KCK stateline	KCK middle	SE Camptn	SE Corner	SE Galena	Sumner Mulvan	Sumner Well'n	Dodge City	White Cloud	Horton	Mayetta
KS	Allen / 66732	102	100	107	103	43	74	69	128	137	263	155	142	122
KS	Allen / 66748	112	110	117	113	56	86	81	114	123	248	154	134	113
KS	Allen / 66749	103	101	109	105	61	92	87	121	131	253	146	127	106
KS	Allen / 66751	101	98	106	102	56	87	82	125	135	257	145	130	110
KS	Allen / 66755	93	91	98	94	51	82	77	134	144	267	146	134	114
KS	Allen / 66772	106	104	111	107	40	70	65	126	135	262	159	146	126
KS	Anderson / 66014	69	67	74	70	61	94	89	156	166	285	132	121	102
KS	Anderson / 66015	92	90	98	94	68	99	94	130	140	259	135	118	97
KS	Anderson / 66032	74	71	79	75	76	108	103	147	158	274	121	107	88
KS	Anderson / 66033	64	61	69	65	77	110	104	157	168	283	117	106	87
KS	Anderson / 66039	82	79	86	82	60	92	87	143	153	273	136	123	104
KS	Anderson / 66091	83	81	89	85	71	103	97	138	149	267	128	113	93
KS	Anderson / 66093	90	88	96	92	77	108	103	129	140	258	131	110	89
KS	Atchison / 66002	40	42	51	49	158	191	185	226	239	339	35	31	44
KS	Atchison / 66016	43	44	54	52	158	191	185	214	227	327	36	27	32
KS	Atchison / 66023	50	52	62	60	164	196	191	207	220	319	39	20	24
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KS	Wyandotte / 66106	9	8	8	7	113	146	140	215	227	335	84	79	65
KS	Wyandotte / 66109	7	7	11	9	120	153	147	216	228	335	76	70	57
KS	Wyandotte / 66111	7	7	8	7	115	148	142	216	228	335	82	76	63
KS	Wyandotte / 66112	7	7	9	7	117	150	145	216	228	335	79	73	60
KS	Wyandotte / 66118	12	11	7	7	117	147	141	223	234	342	86	81	69

Total KS

Exhibit 9: Portion of Model Inputs

Kansas Slot Estimates

State	County / ZIP	Powhat	A*star KC	Closest	2006 Adult Population	2000 PCI	Urban?	Impacts:				
								Dstnce	Urban?	Income	Dist-Adj Adults	
KS	Allen / 66732	147	...	114	43	229	\$15,160	28%	100%	87%	56	
KS	Allen / 66748	139	...	125	56	1,991	\$15,160	23%	100%	87%	402	
KS	Allen / 66749	132	...	116	61	6,015	\$15,160	22%	100%	87%	1,144	
KS	Allen / 66751	135	...	113	56	719	\$15,160	23%	100%	87%	145	
KS	Allen / 66755	139	...	105	51	862	\$15,160	25%	100%	87%	187	
KS	Allen / 66772	151	...	118	40	210	\$15,160	30%	100%	87%	54	
KS	Anderson / 66014	127	...	81	61	231	\$15,033	22%	100%	86%	44	
KS	Anderson / 66015	123	...	106	68	549	\$15,033	20%	100%	86%	97	
KS	Anderson / 66032	113	...	87	71	3,396	\$15,033	20%	100%	86%	579	
KS	Anderson / 66033	111	...	77	61	513	\$15,033	22%	100%	86%	97	
KS	Anderson / 66039	129	...	94	60	464	\$15,033	22%	100%	86%	89	
KS	Anderson / 66091	118	...	97	71	227	\$15,033	20%	100%	86%	39	
KS	Anderson / 66093	114	...	104	77	445	\$15,033	19%	100%	86%	72	
KS	Atchison / 66002	37	...	54	31	9,532	\$16,400	42%	100%	90%	3,570	
KS	Atchison / 66016	33	...	58	27	418	\$16,400	39%	100%	90%	146	
KS	Atchison / 66023	26	...	66	20	888	\$16,400	49%	100%	90%	389	
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KS	Wyandotte / 66106	85	...	16	7	8,071	\$15,966	1	100%	100%	89%	14,028
KS	Wyandotte / 66109	76	...	17	7	18,242	\$15,966	1	100%	100%	89%	9,160
KS	Wyandotte / 66111	82	...	16	7	3,694	\$15,966	1	100%	100%	89%	6,255
KS	Wyandotte / 66112	79	...	16	7	1,991	\$15,966	1	100%	100%	89%	6,909
KS	Wyandotte / 66118	87	...	9	7	95	\$15,966	1	100%	100%	89%	1
Total KS						1,943,042						936,580

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Exhibit 10: Gaming-Device Spending Ratios in Major US Markets

(Total Annual Spending on Slots and/or VLTs Per "Distance-Adjusted" Adult in 2007)

Northeastern US Markets		Kansas and Its Neighbors		Other Markets Midwest & West	
				Deadwood, SD	\$909
				S Dakota Indian avg. (8)	\$873 e
		Colorado (2)	\$841	Upstate Michigan avg.	\$840 e
		Kansas Natives avg.	\$821 e	Mississippi / Louisiana	\$809
		Terribles Lakeside, IA	\$795		
		Horseshoe / Bluffs Run, IA	\$792		
		Diamond Jo Worth, IA	\$792		
		Iowa Indian average	\$782 e		
		Ameristar Council Bluffs, IA	\$780	Upstate Wisconsin avg.	\$770 e
				Mt. Pleasant, MI	\$757 e
		IOC Marquette, IA	\$749	Metropolis, IL/KY	\$753
		Harrahs Council Bluffs, IA	\$747	Albuquerque, NM avg.	\$752
		Dubuque Greyh Park, IA	\$747		
		Emmetsburg, IA	\$746	Harrahs Joliet, IL	\$745
				Other New Mexico avg.	\$740
Atlantic City, NJ	\$730	Riverside, IA	\$730		
		IOC Boonville, MO	\$724		
		Harrahs NCKMO	\$719	Wisconsin Dells	\$711 e
Mohegan Sun, CT	\$700	Prairie Meadows, IA	\$699		
		IOC Waterloo, IA	\$697		
		Ameristar KCMO	\$686	Michigan City, IN	\$685
		Dubuque Riverboat, IA	\$681		
		Harrahs W St Louis	\$679		
		Argosy Riverside, MO	\$676	Aurora (Chicago), IL	\$675
Foxwoods, CT	\$669	Argosy Sioux City, IA	\$673	Elgin (Chicago) IL	\$672
Niagara (NY) casino	\$662			Joliet Empress, IL	\$667
Southern Delaware	\$656	IOC Bettendorf, IA	\$658		
		Catfish Bend Burlington, IA	\$656	East St Louis, IL	\$656
		Ameristar St Chas, MO	\$641		
		St Jo MO	\$635	Hammond, IN	\$636
				Resorts, E Chicago IN	\$636
Charles Town, WV	\$626	Rhythm City, IA	\$622	Green Bay, WI	\$627 e
		Caruthersville, MO	\$615		
Salamanca, NY	\$608			Detroit (avg / 3 facils)	\$609
		Mark Twain, MO	\$604		
		Clinton, IA	\$601	French Lick, IN	\$601
		Jumers Rock Island, IL	\$593	Cincinnati (avg), OH/IN	\$591
				Louisville, KY/IN	\$581
				Majestic Star, Gary IN	\$576
				Milwaukee, WI	\$567 e
Wheeling, WV	\$561				
Vernon Downs, NY	\$554			Peoria, IL	\$554
Tioga Downs, NY	\$544	IOC KCMO	\$547		
Delaware Park	\$541	KCKS 7th St Casino	\$543 e	South Dakota VLTs	\$541
Newport, RI	\$538				
Bangor, ME	\$519				
Batavia Downs, NY	\$513	Admiral / downtown St Louis	\$515		
Finger Lakes, NY	\$511				
				Evansville, IN	\$499
Saratoga Harness, NY	\$497			Montana VLTs (2)	\$497
Mountaineer Park, WV	\$488				
Monticello, NY	\$471				
Tri-State, WV	\$468				
Lincoln Park, RI	\$463				
Fairgrounds (Buffalo), NY	\$413				

(1) Nevada local markets would be off this scale, somewhere north of \$1000/adult.

(2) Colorado and Montana statistics do not include Native American facilities

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Exhibit 11: Slot "Power Ratings" for Major Regional Gaming Facilities

(Spending per Distance-Adjusted Adult Compared to "Midwest Standard" of \$700)

Northeastern US Markets		Kansas and Its Neighbors		Other Markets Midwest & West	
				Deadwood, SD	129.9
				S Dakota Indian avg. (8)	124.7 e
		Colorado (2)	120.1	Upstate Michigan avg.	120.0 e
		Kansas Natives avg.	117.3 e	Mississippi / Louisiana	115.5
		Terribles Lakeside, IA	113.6		
		Horseshoe / Bluffs Run, IA	113.1		
		Diamond Jo Worth, IA	113.1		
		Iowa Indian average	111.7 e		
		Ameristar Council Bluffs, IA	111.4	Upstate Wisconsin avg.	110.0 e
				Mt. Pleasant, MI	108.1 e
		IOC Marquette, IA	107.0	Metropolis, IL/KY	107.6
		Harrahs Council Bluffs, IA	106.7	Albuquerque, NM avg.	107.4
		Dubuque Greyh Park, IA	106.7		
		Emmetsburg, IA	106.6	Harrahs Joliet, IL	106.4
				Other New Mexico avg.	105.7
Atlantic City, NJ	104.3	Riverside, IA	104.3		
		IOC Boonville, MO	103.4		
		Harrahs NCKMO	102.7	Wisconsin Dells	101.6 e
Mohegan Sun, CT	100.0	Prairie Meadows, IA	99.9		
		IOC Waterloo, IA	99.6		
		Ameristar KCMO	98.0	Michigan City, IN	97.9
		Dubuque Riverboat, IA	97.3		
		Harrahs W St Louis	97.0		
		Argosy Riverside, MO	96.6	Aurora (Chicago), IL	96.4
Foxwoods, CT	95.6	Argosy Sioux City, IA	96.1	Elgin (Chicago) IL	96.0
Niagara (NY) casino	94.6			Joliet Empress, IL	95.3
Southern Delaware	93.7	IOC Bettendorf, IA	94.0		
		Catfish Bend Burlington, IA	93.7	East St Louis, IL	93.7
		Ameristar St Chas, MO	91.6	Hammond, IN	90.9
		St Jo MO	90.7	Resorts, E Chicago IN	90.9
Charles Town, WV	89.4	Rhythm City, IA	88.9	Green Bay, WI	89.6 e
		Caruthersville, MO	87.9		
Salamanca, NY	86.9	Mark Twain, MO	86.3	Detroit (avg / 3 facils)	87.0
		Clinton, IA	85.9	French Lick, IN	85.9
		Jumers Rock Island, IL	84.7	Cincinnati (avg), OH/IN	84.4
				Louisville, KY/IN	83.0
				Majestic Star, Gary IN	82.3
				Milwaukee, WI	81.0 e
Wheeling, WV	80.1			Peoria, IL	79.1
Vernon Downs, NY	79.1				
Tioga Downs, NY	77.7	IOC KCMO	78.1	South Dakota VLTs	77.3
Delaware Park	77.3	KCKS 7th St Casino	543.0 e		
Newport, RI	76.9				
Bangor, ME	74.1				
Batavia Downs, NY	73.3	Admiral / downtown St Louis	73.6		
Finger Lakes, NY	73.0				
Saratoga Harness, NY	71.0			Evansville, IN	71.3
Mountaineer Park, WV	69.7			Montana VLTs (2)	71.0
Monticello, NY	67.3				
Tri-State, WV	66.9				
Lincoln Park, RI	66.1				
Fairgrounds (Buffalo), NY	59.0				

(1) Nevada local markets would be off this scale, somewhere north of 140.

(2) Colorado and Montana statistics do not include Native American facilities

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Exhibit 12: Recent Projections Compared to Actual Results (Annual Slot Win / \$million)

	Projection / Source		Actual / Source	
Facility / Market:				
Zia Park / New Mexico	\$53.7	(1)	\$68.9	(2)
Emmetsburg / Iowa	\$23.4	(3)	\$26.4	(4)
Worth County / Iowa	\$34.2	(3)	\$67.5	(4)
Riverside / Iowa	\$82.0	(3)	\$85.8	(4)
IOC Waterloo / Iowa	\$96.8	(3)	\$76.9	(4)
Tioga Downs ,NY	\$30.2 \$49.9	(5)	\$42.2	(6)

- (1) *The Projected Performance of a New Race Track / Slot Facility at Hobbs, New Mexico (etc.)* February 15, 2002.
- (2) Penn National Gaming Press Release, 4/17/07 stated total revenue was \$76.6 million in 2006. I assume that 90% was gaming. (Revenues have since increased).
- (3) *Analysis of Current Markets for Casino Gaming in Iowa, with Projections for the Revenues and Impacts of Potential New Facilities -- Update*, April 18, 2005.
- (4) Iowa Racing and Gaming Commission, FY2007. Figure for Riverside is Calendar 2007, Waterloo extrapolated from first ten months in FY2008.
- (5) *Projections for the Performance of a New Race Track and Video Lottery Facility at Tioga Park*, September 14, 2004. Higher projection is without competition from Pocono Downs; lower figure is with such competition.
- (6) New York State Lottery, calendar 2007. Pocono Downs's temporary slot facility was open throughout this period.

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**Exhibit 13: Analysis in Brief (\$mn / 2007\$)
"As Was" 2007 -- Before Any New Facilities**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$180.8	\$184	\$205.4
	-----		-----		-----
Total Kansas	2,693		\$180.8	\$184	\$205.4
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$164.2	\$228	\$182.0
IOC KC	1,523	78.1	\$77.3	\$139	\$83.8
Harrahs NKC	1,783	102.8	\$175.4	\$270	\$202.3
Ameristar KC	3,012	98.0	\$222.5	\$202	\$252.6
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,287		\$639.4	\$211	\$720.7
Greater KC Total	8,287		\$639.4	\$211	\$720.7
Greater Joplin Total	3,641		\$121.1	\$91	\$136.1
Greater Wichita Total	3,632		\$91.1	\$69	\$102.4

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**Exhibit 14: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK 7th Street Casino Added (Solo)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street	450	78	\$19.4	\$118	\$19.4
4 Northeast KS Natives	3,443	117	\$189.9	\$151	\$215.8
	-----		-----		-----
Total Kansas	3,893		\$209.3	\$147	\$235.2
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$155.1	\$216	\$171.9
IOC KC	1,330	80.1	\$71.7	\$148	\$77.8
Harrahs NKC	1,783	102.8	\$166.4	\$256	\$191.9
Ameristar KC	3,012	98.0	\$212.3	\$193	\$241.0
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$605.6	\$205	\$682.7
Greater KC Total	8,544		\$625.0	\$200	\$702.1
Greater Joplin Total	7,063		\$145.6	\$56	\$163.7
Greater Wichita Total	4,632		\$93.3	\$55	\$104.8

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**Exhibit 15: Projection in Brief (\$mn / 2007\$)
Baseline -- Woodlands Added (Solo, with 800 slots)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.2	\$158	\$46.2
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	800		\$46.2	\$158	\$46.2
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$188.8	\$150	\$214.6
-----			-----		-----
Total Kansas	4,693		\$253.7	\$148	\$279.4
memo: Northeast Zone	800		\$46.2	\$158	\$46.2
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.3	\$209	\$166.6
IOC KC	1,330	80.1	\$69.8	\$144	\$75.7
Harrahs NKC	1,783	102.8	\$162.5	\$250	\$187.4
Ameristar KC	3,012	98.0	\$207.7	\$189	\$235.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$590.3	\$200	\$665.5
Greater KC Total	9,344		\$655.2	\$192	\$730.4
Greater Joplin Total	7,063		\$145.3	\$56	\$163.3
Greater Wichita Total	4,632		\$93.2	\$55	\$104.7

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**Exhibit 16: Projection in Brief (\$mn / 2007\$)
Baseline -- Woodlands Added (Solo, \$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	970	95	\$53.1	\$150	\$53.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	970		\$53.1	\$150	\$53.1
KCK 7th Street	450	78	\$18.5	\$113	\$18.5
4 Northeast KS Natives	3,443	117	\$187.8	\$149	\$213.4
	-----		-----		-----
Total Kansas	4,863		\$259.4	\$146	\$285.0
memo: Northeast Zone	970		\$53.1	\$150	\$53.1
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.5	\$207	\$164.6
IOC KC	1,330	80.1	\$69.2	\$143	\$75.1
Harrahs NKC	1,783	102.8	\$161.1	\$248	\$185.8
Ameristar KC	3,012	98.0	\$206.1	\$187	\$234.0
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$585.0	\$198	\$659.5
Greater KC Total	9,514		\$656.6	\$189	\$731.1
Greater Joplin Total	7,063		\$145.2	\$56	\$163.1
Greater Wichita Total	4,632		\$93.1	\$55	\$104.6

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**Exhibit 17: Projection in Brief (\$mn / 2007\$)
Baseline -- Kansas Speedway Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.1	\$86	\$25.1
KCK Speedway	3,960	100	\$216.8	\$150	\$249.2
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	4,760		\$241.9	\$139	\$274.3
KCK 7th Street	450	78	\$13.2	\$81	\$13.2
4 Northeast KS Natives	3,443	117	\$164.4	\$131	\$186.8
-----			-----		-----
Total Kansas	8,653		\$419.5	\$133	\$474.3
memo: Northeast Zone	4,760		\$241.9	\$139	\$274.3
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$109.6	\$152	\$121.5
IOC KC	1,330	80.1	\$54.4	\$112	\$59.0
Harrahs NKC	1,783	102.8	\$127.7	\$196	\$147.2
Ameristar KC	3,012	98.0	\$168.4	\$153	\$191.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$460.0	\$156	\$518.9
Greater KC Total	13,304		\$715.2	\$147	\$806.4
Greater Joplin Total	7,063		\$142.1	\$55	\$159.6
Greater Wichita Total	4,632		\$91.5	\$54	\$102.8

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**Exhibit 18: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK Stateline Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.2	\$90	\$26.2
KCK Speedway					
KCK Stateline	6,300	100	\$345.1	\$150	\$396.6
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	7,100		\$371.2	\$143	\$422.8
KCK 7th Street	450	78	\$9.5	\$58	\$9.5
4 Northeast KS Natives	3,443	117	\$163.0	\$130	\$185.3
-----			-----		-----
Total Kansas	10,993		\$543.8	\$136	\$617.5
memo: Northeast Zone	7,100		\$371.2	\$143	\$422.8
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$87.7	\$122	\$97.2
IOC KC	1,330	80.1	\$38.2	\$79	\$41.4
Harrahs NKC	1,783	102.8	\$99.3	\$153	\$114.5
Ameristar KC	3,012	98.0	\$132.8	\$121	\$150.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$358.0	\$121	\$403.9
Greater KC Total	15,644		\$738.7	\$129	\$836.1
Greater Joplin Total	7,063		\$140.5	\$54	\$157.8
Greater Wichita Total	4,632		\$91.2	\$54	\$102.4

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**Exhibit 19: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK Middle Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$21.9	\$75	\$21.9
KCK Speedway					
KCK Stateline					
KCK Middle	6,830	100	\$374.1	\$150	\$430.0
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	7,630		\$396.0	\$142	\$451.9
KCK 7th Street	450	78	\$9.0	\$55	\$9.0
4 Northeast KS Natives	3,443	117	\$159.0	\$127	\$180.7
-----			-----		-----
Total Kansas	11,523		\$564.0	\$134	\$641.6
memo: Northeast Zone	7,630		\$396.0	\$142	\$451.9
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$82.2	\$114	\$91.1
IOC KC	1,330	80.1	\$39.8	\$82	\$43.2
Harrahs NKC	1,783	102.8	\$100.4	\$154	\$115.8
Ameristar KC	3,012	98.0	\$136.2	\$124	\$154.6
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$358.7	\$121	\$404.8
Greater KC Total	16,174		\$763.7	\$129	\$865.7
Greater Joplin Total	7,063		\$140.1	\$54	\$157.4
Greater Wichita Total	4,632		\$90.8	\$54	\$102.0

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**Exhibit 20: Projection in Brief (\$mn / 2007\$)
Baseline -- All Facilities (at best sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$21.6	\$74	\$21.6
KCK Speedway					
KCK Stateline					
KCK Middle	6,830	100	\$369.1	\$148	\$424.2
Camptown					
Cherokee Corner					
Cherokee Galena	600	100	\$29.3	\$134	\$32.9 *
Sumner Mulvane	3,160	100	\$168.1	\$146	\$188.9
Sumner Wellington					
Dodge City	650	110	\$31.2	\$132	\$34.7
Subtotal Kansas Taxable	12,040		\$619.3	\$141	\$702.3
KCK 7th Street	450	78	\$9.0	\$55	\$9.0
4 Northeast KS Natives	3,443	117	\$147.9	\$118	\$168.1
Total Kansas	15,933		\$776.2	\$133	\$879.4
memo: Northeast Zone	7,630		\$390.7	\$140	\$445.8
memo: Southeast Zone	600		\$29.3	\$134	\$32.9 *
memo: South Central Zone	3,160		\$168.1	\$146	\$188.9
Argosy Riverside	1,969	96.6	\$81.1	\$113	\$89.9
IOC KC	1,330	80.1	\$39.5	\$81	\$42.9
Harrahs NKC	1,783	102.8	\$99.0	\$152	\$114.1
Ameristar KC	3,012	98.0	\$134.6	\$122	\$152.7
Sugar Creek					
Subtotal KCMO	8,094		\$354.1	\$120	\$399.6
Greater KC Total	16,174		\$753.8	\$128	\$854.4
Greater Joplin Total	7,663		\$155.8	\$56	\$175.1
Greater Wichita Total	7,792		\$231.4	\$81	\$260.1

* Likely not viable, reducing total Statewide taxable gaming revenues to \$669.4 million.

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**Exhibit 21: Projection in Brief (\$mn / 2007\$)
Upside -- All Facilities (at best sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$22.6	\$78	\$22.6
KCK Speedway					
KCK Stateline					
KCK Middle	8,600	105	\$461.5	\$147	\$530.4
Camptown					
Cherokee Corner					
Cherokee Galena	880	105	\$43.9	\$137	\$49.3 *
Sumner Mulvane	3,480	105	\$182.8	\$144	\$205.4
Sumner Wellington					
Dodge City	760	115	\$34.8	\$125	\$38.6
Subtotal Kansas Taxable	14,520		\$745.6	\$141	\$846.5
KCK 7th Street	450	78	\$7.5	\$46	\$7.5
4 Northeast KS Natives	3,443	117	\$137.2	\$109	\$155.9
Total Kansas	18,413		\$890.3	\$132	\$1,009.9
memo: Northeast Zone	9,400		\$484.1	\$141	\$553.1
memo: Southeast Zone	880		\$43.9	\$137	\$49.3 *
memo: South Central Zone	3,480		\$182.8	\$144	\$205.4
Argosy Riverside	1,969	96.6	\$69.3	\$96	\$76.8
IOC KC	1,330	80.1	\$33.9	\$70	\$36.7
Harrahs NKC	1,783	102.8	\$86.0	\$132	\$99.2
Ameristar KC	3,012	98.0	\$118.1	\$107	\$134.0
Sugar Creek					
Subtotal KCMO	8,094		\$307.2	\$104	\$346.8
Greater KC Total	17,944		\$798.9	\$122	\$907.3
Greater Joplin Total	7,943		\$161.0	\$56	\$180.9
Greater Wichita Total	8,112		\$243.7	\$82	\$273.9

* Likely not viable, reducing total Statewide taxable gaming revenues to \$797.1 million.

Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

Appendices

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May 26, 2008

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**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

**Appendix A:
Projections “As If” in 2007**

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May 26, 2008

List of Exhibits

(All "Projections in Brief")

Exhibit

- A-1 Analysis in Brief: "As Was" 2007 -- Before Any New Facilities
- A-2 "As Was" 2007 -- KCK 7th Street Casino Added (Alone)
- A-3 "As Was" 2007 -- Woodlands Added (Solo, with 800 Slots)
- A-4 "As Was" 2007 -- Woodlands Added (Solo, at \$150/day)
- A-5 "As Was" 2007 -- Kansas Speedway Added (\$150/day)
- A-6 "As Was" 2007 -- KCK Stateline Added (\$150/day)
- A-7 "As Was" 2007 -- KCK Middle Added (\$150/day)
- A-8 "As Was" 2007 -- Camptown Added (Alone in S.E.)
- A-9 "As Was" 2007 -- Cherokee Corner Added (with Camptown)
- A-10 "As Was" 2007 -- Cherokee Corner Added (w/o Camptown)
- A-11 "As Was" 2007 -- Cherokee Corner "Stretched" to \$120/day
- A-12 "As Was" 2007 -- Cherokee Galena Added (with Camptown)
- A-13 "As Was" 2007 -- Cherokee Galena Added (w/o Camptown)
- A-14 "As Was" 2007 -- Cherokee Galena "Stretched" to \$120/day
- A-15 "As Was" 2007 -- Sumner Mulvane Added (\$150/day)
- A-16 "As Was" 2007 -- Kansas Wellington Added (\$150/day)
- A-17 "As Was" 2007 -- Dodge City Added (\$150/day)
- A-18 "As Was" 2007 -- All Facilities (at "least" sites)
- A-19 "As Was" 2007 -- All Facilities (at best sites)
- A-20 "As Was" 2007 -- All Facilities (at best sites, at \$200/day)

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**Exhibit A-1: Analysis in Brief (\$mn / 2007\$)
"As Was" 2007 -- Before Any New Facilities**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$180.8	\$184	\$205.4
	-----		-----		-----
Total Kansas	2,693		\$180.8	\$184	\$205.4
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$164.2	\$228	\$182.0
IOC KC	1,523	78.1	\$77.3	\$139	\$83.8
Harrahs NKC	1,783	102.8	\$175.4	\$270	\$202.3
Ameristar KC	3,012	98.0	\$222.5	\$202	\$252.6
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,287		\$639.4	\$211	\$720.7
Greater KC Total	8,287		\$639.4	\$211	\$720.7
Greater Joplin Total	3,641		\$121.1	\$91	\$136.1
Greater Wichita Total	3,632		\$91.1	\$69	\$102.4

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**Exhibit A-2: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- KCK 7th Street Casino Added (Solo)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street	450	78	\$19.5	\$119	\$19.5
4 Northeast KS Natives	2,693	117	\$179.3	\$182	\$203.8
	-----		-----		-----
Total Kansas	3,143		\$198.9	\$173	\$223.3
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.7	\$219	\$174.8
IOC KC	1,523	78.1	\$74.1	\$133	\$80.3
Harrahs NKC	1,783	102.8	\$169.7	\$261	\$195.7
Ameristar KC	3,012	98.0	\$216.3	\$197	\$245.5
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,287		\$617.7	\$204	\$696.3
Greater KC Total	8,737		\$637.2	\$200	\$715.8
Greater Joplin Total	3,641		\$121.0	\$91	\$135.9
Greater Wichita Total	3,632		\$91.1	\$69	\$102.3

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**Exhibit A-3: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Woodlands Added (Solo, w 800 slots)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.9	\$167	\$48.9
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	800		\$48.9	\$167	\$48.9
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$179.2	\$182	\$203.7
-----			-----		-----
Total Kansas	3,493		\$228.1	\$179	\$252.5
memo: Northeast Zone	800		\$48.9	\$167	\$48.9
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$158.4	\$220	\$175.6
IOC KC	1,523	78.1	\$75.0	\$135	\$81.4
Harrahs NKC	1,783	102.8	\$170.8	\$262	\$197.0
Ameristar KC	3,012	98.0	\$217.2	\$198	\$246.5
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$621.4	\$205	\$700.5
Greater KC Total	9,087		\$670.3	\$202	\$749.4
Greater Joplin Total	3,641		\$120.7	\$91	\$135.6
Greater Wichita Total	3,632		\$90.9	\$69	\$102.2

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**Exhibit A-4: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Woodlands Added (Solo, \$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	1,180	95	\$64.6	\$150	\$64.6
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,180		\$64.6	\$150	\$64.6
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$177.0	\$180	\$201.2
-----			-----		-----
Total Kansas	3,873		\$241.7	\$171	\$265.8
memo: Northeast Zone	1,180		\$64.6	\$150	\$64.6
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$154.2	\$215	\$171.0
IOC KC	1,523	78.1	\$73.6	\$132	\$79.8
Harrahs NKC	1,783	102.8	\$167.5	\$257	\$193.1
Ameristar KC	3,012	98.0	\$213.5	\$194	\$242.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$608.7	\$201	\$686.2
Greater KC Total	9,467		\$673.4	\$195	\$750.9
Greater Joplin Total	3,641		\$120.5	\$91	\$135.4
Greater Wichita Total	3,632		\$90.9	\$69	\$102.1

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**Exhibit A-5: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- KCK Speedway Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.4	\$87	\$25.4
KCK Speedway	4,370	100	\$239.4	\$150	\$275.2
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	5,170		\$264.8	\$140	\$300.6
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$153.2	\$156	\$174.0
-----			-----		-----
Total Kansas	7,863		\$418.0	\$146	\$474.7
memo: Northeast Zone	5,170		\$264.8	\$140	\$300.6
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$111.7	\$155	\$123.9
IOC KC	1,523	78.1	\$56.9	\$102	\$61.7
Harrahs NKC	1,783	102.8	\$130.8	\$201	\$150.8
Ameristar KC	3,012	98.0	\$172.1	\$157	\$195.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$471.5	\$156	\$531.7
Greater KC Total	13,457		\$736.3	\$150	\$832.3
Greater Joplin Total	3,641		\$117.4	\$88	\$131.9
Greater Wichita Total	3,632		\$88.8	\$67	\$99.8

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**Exhibit A-6: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- KCK Stateline Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.5	\$91	\$26.5
KCK Speedway					
KCK Stateline	6,770	100	\$370.8	\$150	\$426.2
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	7,570		\$397.4	\$144	\$452.8
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$152.3	\$155	\$173.1
-----			-----		-----
Total Kansas	10,263		\$549.6	\$147	\$625.8
memo: Northeast Zone	7,570		\$397.4	\$144	\$452.8
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$88.7	\$123	\$98.4
IOC KC	1,523	78.1	\$39.2	\$70	\$42.5
Harrahs NKC	1,783	102.8	\$100.8	\$155	\$116.2
Ameristar KC	3,012	98.0	\$134.5	\$122	\$152.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$363.2	\$120	\$409.8
Greater KC Total	15,857		\$760.6	\$131	\$862.5
Greater Joplin Total	3,641		\$115.8	\$87	\$130.1
Greater Wichita Total	3,632		\$88.4	\$67	\$99.4

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**Exhibit A-7: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- KCK Middle Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$22.3	\$76	\$22.3
KCK Speedway					
KCK Stateline					
KCK Middle	7,250	100	\$397.3	\$150	\$456.7
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	8,050		\$419.5	\$143	\$478.9
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$148.4	\$151	\$168.6
-----			-----		-----
Total Kansas	10,743		\$567.9	\$145	\$647.5
memo: Northeast Zone	8,050		\$419.5	\$143	\$478.9
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$83.5	\$116	\$92.6
IOC KC	1,523	78.1	\$41.2	\$74	\$44.6
Harrahs NKC	1,783	102.8	\$102.4	\$157	\$118.1
Ameristar KC	3,012	98.0	\$138.6	\$126	\$157.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$365.7	\$121	\$412.7
Greater KC Total	16,337		\$785.2	\$132	\$891.6
Greater Joplin Total	3,641		\$115.5	\$87	\$129.8
Greater Wichita Total	3,632		\$88.0	\$66	\$98.9

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**Exhibit A-8: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Camptown Added (Alone in S.E.)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.7	\$167	\$48.7
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	95	\$30.3	\$138	\$30.3
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$79.0	\$155	\$79.0
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$178.3	\$181	\$202.7
-----			-----		-----
Total Kansas	4,093		\$257.3	\$172	\$281.6
memo: Northeast Zone	800		\$48.7	\$167	\$48.7
memo: Southeast Zone	600		\$30.3	\$138	\$30.3
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.9	\$220	\$175.1
IOC KC	1,523	78.1	\$74.9	\$135	\$81.2
Harrahs NKC	1,783	102.8	\$170.2	\$262	\$196.3
Ameristar KC	3,012	98.0	\$216.4	\$197	\$245.6
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$619.4	\$205	\$698.2
Greater KC Total	9,087		\$668.1	\$201	\$746.9
Greater Joplin Total	4,241		\$144.0	\$93	\$161.8
Greater Wichita Total	3,632		\$90.2	\$68	\$101.4

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**Exhibit A-9: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Cherokee Corner Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.4	\$166	\$48.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	95	\$26.8	\$122	\$26.8
Cherokee Corner	1,070	100	\$58.7	\$150	\$65.9
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,470		\$133.9	\$148	\$141.1
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$176.8	\$180	\$200.9
-----			-----		-----
Total Kansas	5,163		\$310.7	\$165	\$342.0
memo: Northeast Zone	800		\$48.4	\$166	\$48.4
memo: Southeast Zone	1,670		\$85.4	\$140	\$92.7
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.1	\$219	\$174.2
IOC KC	1,523	78.1	\$74.6	\$134	\$80.9
Harrahs NKC	1,783	102.8	\$169.1	\$260	\$195.0
Ameristar KC	3,012	98.0	\$215.1	\$196	\$244.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,287		\$616.0	\$204	\$694.3
Greater KC Total	9,087		\$664.4	\$200	\$742.8
Greater Joplin Total	5,311		\$171.6	\$89	\$192.8
Greater Wichita Total	3,632		\$89.0	\$67	\$100.0

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**Exhibit A-10: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Cherokee Corner Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.5	\$166	\$48.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,190	100	\$65.2	\$150	\$73.2
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	1,990		\$113.7	\$157	\$121.8
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$177.3	\$180	\$201.5
Total Kansas	4,683		\$291.0	\$170	\$323.2
memo: Northeast Zone	800		\$48.5	\$166	\$48.5
memo: Southeast Zone	1,190		\$65.2	\$150	\$73.2
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.4	\$219	\$174.5
IOC KC	1,523	78.1	\$74.7	\$134	\$81.0
Harrahs NKC	1,783	102.8	\$169.4	\$260	\$195.4
Ameristar KC	3,012	98.0	\$215.5	\$196	\$244.6
Sugar Creek					
Subtotal KCMO	8,287		\$617.1	\$204	\$695.5
Greater KC Total	9,087		\$665.6	\$201	\$744.1
Greater Joplin Total	4,831		\$153.1	\$87	\$172.0
Greater Wichita Total	3,632		\$89.5	\$67	\$100.5

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**Exhibit A-11: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Cherokee Corner "Stretched" to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.4	\$166	\$48.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,850	100	\$81.2	\$120	\$91.2
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	2,650		\$129.6	\$134	\$139.6
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$176.6	\$180	\$200.6
Total Kansas	5,343		\$306.1	\$157	\$340.2
memo: Northeast Zone	800		\$48.4	\$166	\$48.4
memo: Southeast Zone	1,850		\$81.2	\$120	\$91.2
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.0	\$219	\$174.1
IOC KC	1,523	78.1	\$74.6	\$134	\$80.9
Harrahs NKC	1,783	102.8	\$169.0	\$260	\$194.8
Ameristar KC	3,012	98.0	\$214.9	\$195	\$243.9
Sugar Creek					
Subtotal KCMO	8,287		\$615.5	\$203	\$693.8
Greater KC Total	9,087		\$663.9	\$200	\$742.2
Greater Joplin Total	5,491		\$162.9	\$81	\$183.1
Greater Wichita Total	3,632		\$88.9	\$67	\$99.8

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**Exhibit A-12: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Cherokee Galena Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.4	\$166	\$48.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	95	\$25.7	\$117	\$25.7
Cherokee Corner					
Cherokee Galena	1,270	100	\$69.7	\$150	\$78.3
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	2,670		\$143.8	\$148	\$152.4
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$176.5	\$180	\$200.5
Total Kansas	5,363		\$320.3	\$164	\$352.9
memo: Northeast Zone	800		\$48.4	\$166	\$48.4
memo: Southeast Zone	1,870		\$95.4	\$140	\$104.0
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.0	\$218	\$174.0
IOC KC	1,523	78.1	\$74.6	\$134	\$80.9
Harrahs NKC	1,783	102.8	\$168.9	\$260	\$194.8
Ameristar KC	3,012	98.0	\$214.8	\$195	\$243.9
Sugar Creek					
Subtotal KCMO	8,287		\$615.3	\$203	\$693.6
Greater KC Total	9,087		\$663.7	\$200	\$741.9
Greater Joplin Total	5,511		\$180.7	\$90	\$203.0
Greater Wichita Total	3,632		\$88.7	\$67	\$99.7

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**Exhibit A-13: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Cherokee Galena Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.5	\$166	\$48.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	1,420	100	\$77.8	\$150	\$87.4
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	2,220		\$126.3	\$156	\$135.9
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$176.9	\$180	\$201.0
Total Kansas	4,913		\$303.2	\$169	\$336.9
memo: Northeast Zone	800		\$48.5	\$166	\$48.5
memo: Southeast Zone	1,420		\$77.8	\$150	\$87.4
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$157.2	\$219	\$174.3
IOC KC	1,523	78.1	\$74.7	\$134	\$81.0
Harrahs NKC	1,783	102.8	\$169.2	\$260	\$195.1
Ameristar KC	3,012	98.0	\$215.2	\$196	\$244.3
Sugar Creek					
Subtotal KCMO	8,287		\$616.3	\$204	\$694.7
Greater KC Total	9,087		\$664.7	\$200	\$743.1
Greater Joplin Total	5,061		\$164.2	\$89	\$184.5
Greater Wichita Total	3,632		\$89.2	\$67	\$100.2

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**Exhibit A-14: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Cherokee Galena "Stretched" to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.3	\$166	\$48.3
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	2,120	100	\$93.1	\$120	\$104.6
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	2,920		\$141.4	\$133	\$152.9
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$176.1	\$179	\$200.1
Total Kansas	5,613		\$317.5	\$155	\$353.0
memo: Northeast Zone	800		\$48.3	\$166	\$48.3
memo: Southeast Zone	2,120		\$93.1	\$120	\$104.6
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$156.8	\$218	\$173.9
IOC KC	1,523	78.1	\$74.6	\$134	\$80.9
Harrahs NKC	1,783	102.8	\$168.7	\$259	\$194.5
Ameristar KC	3,012	98.0	\$214.6	\$195	\$243.6
Sugar Creek					
Subtotal KCMO	8,287		\$614.6	\$203	\$692.8
Greater KC Total	9,087		\$663.0	\$200	\$741.1
Greater Joplin Total	5,761		\$173.9	\$83	\$195.4
Greater Wichita Total	3,632		\$88.5	\$67	\$99.5

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**Exhibit A-15: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Sumner Mulvane Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.4	\$166	\$48.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane	3,310	100	\$181.3	\$150	\$203.7
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	4,110		\$229.7	\$153	\$252.1
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$165.5	\$168	\$188.1
Total Kansas	6,803		\$395.3	\$159	\$440.2
memo: Northeast Zone	800		\$48.4	\$166	\$48.4
memo: Southeast Zone					
memo: South Central Zone	3,310		\$181.3	\$150	\$203.7
Argosy Riverside	1,969	96.6	\$156.7	\$218	\$173.8
IOC KC	1,523	78.1	\$74.6	\$134	\$80.9
Harrahs NKC	1,783	102.8	\$168.7	\$259	\$194.6
Ameristar KC	3,012	98.0	\$214.8	\$195	\$243.8
Sugar Creek					
Subtotal KCMO	8,287		\$614.9	\$203	\$693.1
Greater KC Total	9,087		\$663.3	\$200	\$741.5
Greater Joplin Total	3,641		\$117.2	\$88	\$131.7
Greater Wichita Total	6,942		\$243.2	\$96	\$273.2

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**Exhibit A-16: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Sumner Wellington Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.4	\$166	\$48.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	2,490	107	\$136.3	\$150	\$153.2
Dodge City					
-----	-----		-----		-----
Subtotal Kansas Taxable	3,290		\$184.7	\$154	\$201.6
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$166.9	\$170	\$189.7
-----	-----		-----		-----
Total Kansas	5,983		\$351.6	\$161	\$391.3
memo: Northeast Zone	800		\$48.4	\$166	\$48.4
memo: Southeast Zone					
memo: South Central Zone	2,490		\$136.3	\$150	\$153.2
Argosy Riverside	1,969	96.6	\$156.9	\$218	\$173.9
IOC KC	1,523	78.1	\$74.7	\$134	\$81.0
Harrahs NKC	1,783	102.8	\$168.9	\$260	\$194.8
Ameristar KC	3,012	98.0	\$215.0	\$196	\$244.1
Sugar Creek					
-----	-----		-----		-----
Subtotal KCMO	8,287		\$615.5	\$203	\$693.7
Greater KC Total	9,087		\$663.9	\$200	\$742.2
Greater Joplin Total	3,641		\$117.1	\$88	\$131.6
Greater Wichita Total	6,122		\$198.6	\$89	\$223.1

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**Exhibit A-17: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- Dodge City Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$48.8	\$167	\$48.8
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City	700	110	\$38.2	\$150	\$42.5
Subtotal Kansas Taxable	1,500		\$87.0	\$159	\$91.3
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$177.3	\$180	\$201.5
Total Kansas	4,193		\$264.4	\$173	\$292.8
memo: Northeast Zone	800		\$48.8	\$167	\$48.8
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$158.2	\$220	\$175.4
IOC KC	1,523	78.1	\$75.0	\$135	\$81.3
Harrahs NKC	1,783	102.8	\$170.6	\$262	\$196.7
Ameristar KC	3,012	98.0	\$216.9	\$197	\$246.2
Sugar Creek					
Subtotal KCMO	8,287		\$620.7	\$205	\$699.7
Greater KC Total	9,087		\$669.5	\$202	\$748.5
Greater Joplin Total	3,641		\$120.5	\$91	\$135.4
Greater Wichita Total	3,632		\$88.6	\$67	\$99.5

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**Exhibit A-18: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- All Facilities (at "least" sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$24.9	\$85	\$24.9
KCK Speedway	4,370	100	\$233.2	\$146	\$268.0
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,190	100	\$61.2	\$141	\$68.7
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	2,490	107	\$129.3	\$142	\$145.3
Dodge City	700	110	\$32.6	\$128	\$36.2
-----	-----		-----		-----
Subtotal Kansas Taxable	9,550		\$481.1	\$138	\$543.1
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$140.6	\$143	\$159.8
-----	-----		-----		-----
Total Kansas	12,243		\$621.7	\$139	\$702.9
memo: Northeast Zone	5,170		\$258.1	\$137	\$292.9
memo: Southeast Zone	1,190		\$61.2	\$141	\$68.7
memo: South Central Zone	2,490		\$129.3	\$142	\$145.3
Argosy Riverside	1,969	96.6	\$109.7	\$153	\$121.6
IOC KC	1,523	78.1	\$56.3	\$101	\$61.1
Harrahs NKC	1,783	102.8	\$128.1	\$197	\$147.7
Ameristar KC	3,012	98.0	\$168.9	\$154	\$191.8
Sugar Creek					
-----	-----		-----		-----
Subtotal KCMO	8,287		\$463.0	\$153	\$522.2
Greater KC Total	13,457		\$721.1	\$147	\$815.1
Greater Joplin Total	4,831		\$144.4	\$82	\$162.2
Greater Wichita Total	6,122		\$190.0	\$85	\$213.5

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**Exhibit A-19: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- All Facilities (at best sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$21.7	\$74	\$21.7
KCK Speedway					
KCK Stateline					
KCK Middle	7,250	100	\$387.6	\$146	\$445.5
Camptown					
Cherokee Corner					
Cherokee Galena	1,420	100	\$71.8	\$138	\$80.6
Sumner Mulvane	3,310	100	\$174.3	\$144	\$195.8
Sumner Wellington					
Dodge City	700	110	\$32.1	\$126	\$35.7
Subtotal Kansas Taxable	13,480		\$687.5	\$140	\$779.4
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$135.0	\$137	\$153.4
Total Kansas	16,173		\$822.5	\$139	\$932.8
memo: Northeast Zone	8,050		\$409.3	\$139	\$467.2
memo: Southeast Zone	1,420		\$71.8	\$138	\$80.6
memo: South Central Zone	3,310		\$174.3	\$144	\$195.8
Argosy Riverside	1,969	96.6	\$81.4	\$113	\$90.2
IOC KC	1,523	78.1	\$40.6	\$73	\$44.0
Harrahs NKC	1,783	102.8	\$99.6	\$153	\$114.9
Ameristar KC	3,012	98.0	\$135.4	\$123	\$153.7
Sugar Creek					
Subtotal KCMO	8,287		\$357.0	\$118	\$402.9
Greater KC Total	16,337		\$766.3	\$129	\$870.1
Greater Joplin Total	5,061		\$152.6	\$83	\$171.4
Greater Wichita Total	6,942		\$234.5	\$93	\$263.5

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**Exhibit A-20: Projection in Brief (\$mn / 2007\$)
"As Was" 2007 -- All Facilities (at best sites, at \$200/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$27.0	\$92	\$27.0
KCK Speedway					
KCK Stateline					
KCK Middle	4,150	100	\$303.1	\$200	\$348.4
Camptown					
Cherokee Corner					
Cherokee Galena	750	100	\$54.9	\$201	\$61.7
Sumner Mulvane	2,300	100	\$168.1	\$200	\$188.8
Sumner Wellington					
Dodge City	400	110	\$29.3	\$201	\$32.5
Subtotal Kansas Taxable	8,400		\$582.4	\$190	\$658.5
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$145.5	\$148	\$165.4
Total Kansas	11,093		\$727.9	\$180	\$823.8
memo: Northeast Zone	4,950		\$330.1	\$183	\$375.4
memo: Southeast Zone	750		\$54.9	\$201	\$61.7
memo: South Central Zone	2,300		\$168.1	\$200	\$188.8
Argosy Riverside	1,969	96.6	\$97.3	\$135	\$107.9
IOC KC	1,523	78.1	\$48.3	\$87	\$52.4
Harrahs NKC	1,783	102.8	\$116.2	\$179	\$134.0
Ameristar KC	3,012	98.0	\$155.7	\$142	\$176.7
Sugar Creek					
Subtotal KCMO	8,287		\$417.6	\$138	\$471.1
Greater KC Total	13,237		\$747.7	\$155	\$846.5
Greater Joplin Total	4,391		\$144.9	\$90	\$162.8
Greater Wichita Total	5,932		\$230.9	\$107	\$259.4

Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

**Appendix B:
Baseline Projections**

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May 26, 2008

List of Exhibits

(All "Projections in Brief")

Exhibit

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- B-2 Baseline -- KCK 7th Street Casino Added (Alone)
- B-3 Baseline -- Woodlands Added (Solo, with 800 Slots)
- B-4 Baseline -- Woodlands Added (Solo, at \$150/day)
- B-5 Baseline -- Kansas Speedway Added (\$150/day)
- B-6 Baseline -- KCK Stateline Added (\$150/day)
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- B-8 Baseline -- Camptown Added (Alone in S.E.)
- B-9 Baseline -- Cherokee Corner Added (with Camptown)
- B-10 Baseline -- Cherokee Corner Added (w/o Camptown)
- B-11 Baseline -- Cherokee Corner "Stretched" to \$120/day
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- B-18 Baseline -- All Facilities (at "least" sites)
- B-18B Baseline / All Facilities / Least Sites / Detail for Spending by Source
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- B-19B Baseline / All Facilities / Best Sites / Detail for Spending by Source
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- B-20B Baseline / All Facilities / Best Sites / \$200/day / Detail for Spending
- B-20C Baseline / All Facilities / Best Sites / \$200/day / Detail for Visitation

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Exhibit B-1: Projection in Brief (\$mn / 2007\$)
Baseline / Likely Future -- New Facilities Elsewhere
 (inc. Powhattan)

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street					
4 Northeast KS Natives	3,443	117	\$191.4	\$152	\$217.6
	-----		-----		-----
Total Kansas	3,443		\$191.4	\$152	\$217.6
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$161.6	\$225	\$179.2
IOC KC	1,330	80.1	\$74.9	\$154	\$81.2
Harrahs NKC	1,783	102.8	\$172.2	\$265	\$198.5
Ameristar KC	3,012	98.0	\$218.6	\$199	\$248.1
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$627.2	\$212	\$707.0
Greater KC Total	8,094		\$627.2	\$212	\$707.0
Greater Joplin Total	7,063		\$145.8	\$57	\$163.9
Greater Wichita Total	4,632		\$93.4	\$55	\$104.9

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**Exhibit B-2: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK 7th Street Casino Added (Solo)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street	450	78	\$19.4	\$118	\$19.4
4 Northeast KS Natives	3,443	117	\$189.9	\$151	\$215.8
	-----		-----		-----
Total Kansas	3,893		\$209.3	\$147	\$235.2
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$155.1	\$216	\$171.9
IOC KC	1,330	80.1	\$71.7	\$148	\$77.8
Harrahs NKC	1,783	102.8	\$166.4	\$256	\$191.9
Ameristar KC	3,012	98.0	\$212.3	\$193	\$241.0
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$605.6	\$205	\$682.7
Greater KC Total	8,544		\$625.0	\$200	\$702.1
Greater Joplin Total	7,063		\$145.6	\$56	\$163.7
Greater Wichita Total	4,632		\$93.3	\$55	\$104.8

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**Exhibit B-3: Projection in Brief (\$mn / 2007\$)
Baseline -- Woodlands Added (Solo, with 800 slots)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.2	\$158	\$46.2
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	800		\$46.2	\$158	\$46.2
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$188.8	\$150	\$214.6
-----			-----		-----
Total Kansas	4,693		\$253.7	\$148	\$279.4
memo: Northeast Zone	800		\$46.2	\$158	\$46.2
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.3	\$209	\$166.6
IOC KC	1,330	80.1	\$69.8	\$144	\$75.7
Harrahs NKC	1,783	102.8	\$162.5	\$250	\$187.4
Ameristar KC	3,012	98.0	\$207.7	\$189	\$235.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$590.3	\$200	\$665.5
Greater KC Total	9,344		\$655.2	\$192	\$730.4
Greater Joplin Total	7,063		\$145.3	\$56	\$163.3
Greater Wichita Total	4,632		\$93.2	\$55	\$104.7

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**Exhibit B-4: Projection in Brief (\$mn / 2007\$)
Baseline -- Woodlands Added (Solo, \$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	970	95	\$53.1	\$150	\$53.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	970		\$53.1	\$150	\$53.1
KCK 7th Street	450	78	\$18.5	\$113	\$18.5
4 Northeast KS Natives	3,443	117	\$187.8	\$149	\$213.4
-----			-----		-----
Total Kansas	4,863		\$259.4	\$146	\$285.0
memo: Northeast Zone	970		\$53.1	\$150	\$53.1
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.5	\$207	\$164.6
IOC KC	1,330	80.1	\$69.2	\$143	\$75.1
Harrahs NKC	1,783	102.8	\$161.1	\$248	\$185.8
Ameristar KC	3,012	98.0	\$206.1	\$187	\$234.0
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$585.0	\$198	\$659.5
Greater KC Total	9,514		\$656.6	\$189	\$731.1
Greater Joplin Total	7,063		\$145.2	\$56	\$163.1
Greater Wichita Total	4,632		\$93.1	\$55	\$104.6

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**Exhibit B-5: Projection in Brief (\$mn / 2007\$)
Baseline -- Kansas Speedway Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.1	\$86	\$25.1
KCK Speedway	3,960	100	\$216.8	\$150	\$249.2
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	4,760		\$241.9	\$139	\$274.3
KCK 7th Street	450	78	\$13.2	\$81	\$13.2
4 Northeast KS Natives	3,443	117	\$164.4	\$131	\$186.8
-----			-----		-----
Total Kansas	8,653		\$419.5	\$133	\$474.3
memo: Northeast Zone	4,760		\$241.9	\$139	\$274.3
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$109.6	\$152	\$121.5
IOC KC	1,330	80.1	\$54.4	\$112	\$59.0
Harrahs NKC	1,783	102.8	\$127.7	\$196	\$147.2
Ameristar KC	3,012	98.0	\$168.4	\$153	\$191.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$460.0	\$156	\$518.9
Greater KC Total	13,304		\$715.2	\$147	\$806.4
Greater Joplin Total	7,063		\$142.1	\$55	\$159.6
Greater Wichita Total	4,632		\$91.5	\$54	\$102.8

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Exhibit B-6: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK Stateline Added (\$150/day)

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.2	\$90	\$26.2
KCK Speedway					
KCK Stateline	6,300	100	\$345.1	\$150	\$396.6
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	7,100		\$371.2	\$143	\$422.8
KCK 7th Street	450	78	\$9.5	\$58	\$9.5
4 Northeast KS Natives	3,443	117	\$163.0	\$130	\$185.3
-----			-----		-----
Total Kansas	10,993		\$543.8	\$136	\$617.5
memo: Northeast Zone	7,100		\$371.2	\$143	\$422.8
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$87.7	\$122	\$97.2
IOC KC	1,330	80.1	\$38.2	\$79	\$41.4
Harrahs NKC	1,783	102.8	\$99.3	\$153	\$114.5
Ameristar KC	3,012	98.0	\$132.8	\$121	\$150.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$358.0	\$121	\$403.9
Greater KC Total	15,644		\$738.7	\$129	\$836.1
Greater Joplin Total	7,063		\$140.5	\$54	\$157.8
Greater Wichita Total	4,632		\$91.2	\$54	\$102.4

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**Exhibit B-7: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK Middle Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$21.9	\$75	\$21.9
KCK Speedway					
KCK Stateline					
KCK Middle	6,830	100	\$374.1	\$150	\$430.0
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	7,630		\$396.0	\$142	\$451.9
KCK 7th Street	450	78	\$9.0	\$55	\$9.0
4 Northeast KS Natives	3,443	117	\$159.0	\$127	\$180.7
-----			-----		-----
Total Kansas	11,523		\$564.0	\$134	\$641.6
memo: Northeast Zone	7,630		\$396.0	\$142	\$451.9
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$82.2	\$114	\$91.1
IOC KC	1,330	80.1	\$39.8	\$82	\$43.2
Harrahs NKC	1,783	102.8	\$100.4	\$154	\$115.8
Ameristar KC	3,012	98.0	\$136.2	\$124	\$154.6
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$358.7	\$121	\$404.8
Greater KC Total	16,174		\$763.7	\$129	\$865.7
Greater Joplin Total	7,063		\$140.1	\$54	\$157.4
Greater Wichita Total	4,632		\$90.8	\$54	\$102.0

**Exhibit B-8: Projection in Brief (\$mn / 2007\$)
Baseline -- Camptown Added (Alone in S.E.)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.1	\$158	\$46.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	95	\$24.4	\$111	\$24.4 *
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$70.4	\$138	\$70.4
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$188.3	\$150	\$214.0
-----			-----		-----
Total Kansas	5,293		\$277.5	\$144	\$303.2
memo: Northeast Zone	800		\$46.1	\$158	\$46.1
memo: Southeast Zone	600		\$24.4	\$111	\$24.4
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.0	\$209	\$166.3
IOC KC	1,330	80.1	\$69.8	\$144	\$75.6
Harrahs NKC	1,783	102.8	\$162.2	\$249	\$187.1
Ameristar KC	3,012	98.0	\$207.3	\$189	\$235.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$589.3	\$199	\$664.4
Greater KC Total	9,344		\$654.1	\$192	\$729.2
Greater Joplin Total	7,663		\$164.7	\$59	\$185.1
Greater Wichita Total	4,632		\$92.7	\$55	\$104.1

* If the numbers were all that mattered, the model indicates that a facility with 360 slots would achieve \$150/day, for total win of \$19.8 million. Realistically, the competition is just too intense to reach \$150/day at "Midwest Standard." See Appendix E for impacts of a better mousetrap.

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**Exhibit B-9: Projection in Brief (\$mn / 2007\$)
Baseline -- Cherokee Corner Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.0	\$157	\$46.0
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	95	\$23.4	\$107	\$23.4
Cherokee Corner	600	100	\$26.5	\$121	\$29.8 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$95.9	\$131	\$99.2
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.7	\$149	\$213.3
-----			-----		-----
Total Kansas	5,893		\$302.3	\$141	\$331.2
memo: Northeast Zone	800		\$46.0	\$157	\$46.0
memo: Southeast Zone	1,200		\$49.9	\$114	\$53.2
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$149.8	\$208	\$166.0
IOC KC	1,330	80.1	\$69.7	\$144	\$75.5
Harrahs NKC	1,783	102.8	\$161.9	\$249	\$186.7
Ameristar KC	3,012	98.0	\$206.9	\$188	\$234.8
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$588.2	\$199	\$663.1
Greater KC Total	9,344		\$652.8	\$191	\$727.7
Greater Joplin Total	8,263		\$177.9	\$59	\$199.8
Greater Wichita Total	4,632		\$92.1	\$54	\$103.5

* If the numbers were all that mattered, the model indicates that a casino with 300 slots would achieve \$150/day, for total win of \$18.6 million. Realistically, the competition is just too intense to reach \$150/day at "Midwest Standard." See Appendix E for impacts of a better mousetrap.

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**Exhibit B-10: Projection in Brief (\$mn / 2007\$)
Baseline -- Cherokee Corner Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.1	\$158	\$46.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	600	100	\$27.4	\$125	\$30.8 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$73.5	\$144	\$76.9
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$188.1	\$150	\$213.8
-----			-----		-----
Total Kansas	5,293		\$280.3	\$145	\$309.4
memo: Northeast Zone	800		\$46.1	\$158	\$46.1
memo: Southeast Zone	600		\$27.4	\$125	\$30.8
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.0	\$209	\$166.3
IOC KC	1,330	80.1	\$69.7	\$144	\$75.6
Harrahs NKC	1,783	102.8	\$162.1	\$249	\$187.0
Ameristar KC	3,012	98.0	\$207.2	\$188	\$235.2
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$589.0	\$199	\$664.1
Greater KC Total	9,344		\$653.8	\$192	\$728.8
Greater Joplin Total	7,663		\$159.1	\$57	\$178.8
Greater Wichita Total	4,632		\$92.6	\$55	\$104.0

* If the numbers were all that mattered, the model indicates that a casino with 340 slots would achieve \$150/day, for total win of \$21 million. Realistically, the competition is just too intense to reach \$150/day at "Midwest Standard." See Appendix E for impacts of a better mousetrap.

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**Exhibit B-11: Projection in Brief (\$mn / 2007\$)
Baseline -- Cherokee Corner "Stretched" to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.0	\$158	\$46.0
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	680	100	\$29.9	\$120	\$33.6
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,480		\$75.9	\$141	\$79.6
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$188.1	\$150	\$213.7
-----			-----		-----
Total Kansas	5,373		\$282.7	\$144	\$312.0
memo: Northeast Zone	800		\$46.0	\$158	\$46.0
memo: Southeast Zone	680		\$29.9	\$120	\$33.6
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$149.9	\$209	\$166.2
IOC KC	1,330	80.1	\$69.7	\$144	\$75.6
Harrahs NKC	1,783	102.8	\$162.1	\$249	\$186.9
Ameristar KC	3,012	98.0	\$207.1	\$188	\$235.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$588.9	\$199	\$663.9
Greater KC Total	9,344		\$653.6	\$192	\$728.6
Greater Joplin Total	7,743		\$160.2	\$57	\$180.0
Greater Wichita Total	4,632		\$92.5	\$55	\$104.0

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**Exhibit B-12: Projection in Brief (\$mn / 2007\$)
Baseline -- Cherokee Galena Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.0	\$157	\$46.0
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	95	\$23.2	\$106	\$23.2
Cherokee Corner					
Cherokee Galena	600	100	\$29.7	\$136	\$33.4
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$98.9	\$135	\$102.5
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.7	\$149	\$213.3
-----			-----		-----
Total Kansas	5,893		\$305.2	\$142	\$334.5
memo: Northeast Zone	800		\$46.0	\$157	\$46.0
memo: Southeast Zone	1,200		\$52.9	\$121	\$56.6
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$149.8	\$208	\$166.0
IOC KC	1,330	80.1	\$69.7	\$144	\$75.5
Harrahs NKC	1,783	102.8	\$161.9	\$249	\$186.7
Ameristar KC	3,012	98.0	\$206.9	\$188	\$234.8
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$588.1	\$199	\$663.0
Greater KC Total	9,344		\$652.8	\$191	\$727.7
Greater Joplin Total	8,263		\$183.8	\$61	\$206.5
Greater Wichita Total	4,632		\$92.1	\$54	\$103.5

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**Exhibit B-13: Projection in Brief (\$mn / 2007\$)
Baseline -- Cherokee Galena Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.1	\$158	\$46.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	600	100	\$31.3	\$143	\$35.1
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	1,400		\$77.3	\$151	\$81.2
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$188.1	\$150	\$213.8
Total Kansas	5,293		\$284.2	\$147	\$313.7
memo: Northeast Zone	800		\$46.1	\$158	\$46.1
memo: Southeast Zone	600		\$31.3	\$143	\$35.1
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.0	\$209	\$166.3
IOC KC	1,330	80.1	\$69.7	\$144	\$75.6
Harrahs NKC	1,783	102.8	\$162.2	\$249	\$187.0
Ameristar KC	3,012	98.0	\$207.2	\$188	\$235.2
Sugar Creek					
Subtotal KCMO	8,094		\$589.1	\$199	\$664.1
Greater KC Total	9,344		\$653.9	\$192	\$728.9
Greater Joplin Total	7,663		\$166.2	\$59	\$186.7
Greater Wichita Total	4,632		\$92.6	\$55	\$104.0

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**Exhibit B-14: Projection in Brief (\$mn / 2007\$)
Baseline -- Cherokee Galena "Stretched" to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.0	\$158	\$46.0
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	970	100	\$42.6	\$120	\$47.8
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,770		\$88.6	\$137	\$93.8
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.8	\$149	\$213.4
-----			-----		-----
Total Kansas	5,663		\$295.0	\$143	\$325.8
memo: Northeast Zone	800		\$46.0	\$158	\$46.0
memo: Southeast Zone	970		\$42.6	\$120	\$47.8
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$149.8	\$208	\$166.1
IOC KC	1,330	80.1	\$69.7	\$144	\$75.6
Harrahs NKC	1,783	102.8	\$161.9	\$249	\$186.7
Ameristar KC	3,012	98.0	\$206.9	\$188	\$234.9
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$588.4	\$199	\$663.3
Greater KC Total	9,344		\$653.1	\$191	\$728.0
Greater Joplin Total	8,033		\$171.1	\$58	\$192.3
Greater Wichita Total	4,632		\$92.3	\$55	\$103.7

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**Exhibit B-15: Projection in Brief (\$mn / 2007\$)
Baseline -- Sumner Mulvane Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.8	\$157	\$45.8
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane	3,160	100	\$173.1	\$150	\$194.5
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	3,960		\$218.9	\$151	\$240.3
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$177.1	\$141	\$201.2
Total Kansas	7,853		\$414.7	\$145	\$460.2
memo: Northeast Zone	800		\$45.8	\$157	\$45.8
memo: Southeast Zone					
memo: South Central Zone	3,160		\$173.1	\$150	\$194.5
Argosy Riverside	1,969	96.6	\$149.1	\$207	\$165.3
IOC KC	1,330	80.1	\$69.5	\$143	\$75.4
Harrahs NKC	1,783	102.8	\$161.1	\$247	\$185.7
Ameristar KC	3,012	98.0	\$206.1	\$187	\$233.9
Sugar Creek					
Subtotal KCMO	8,094		\$585.8	\$198	\$660.4
Greater KC Total	9,344		\$650.3	\$191	\$724.8
Greater Joplin Total	7,063		\$141.1	\$55	\$158.5
Greater Wichita Total	7,792		\$237.8	\$84	\$267.1

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**Exhibit B-16: Projection in Brief (\$mn / 2007\$)
Baseline -- Sumner Wellington Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.9	\$157	\$45.9
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	2,250	107	\$123.3	\$150	\$138.5
Dodge City					
-----	-----		-----		-----
Subtotal Kansas Taxable	3,050		\$169.1	\$152	\$184.4
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$178.8	\$142	\$203.2
-----	-----		-----		-----
Total Kansas	6,943		\$366.6	\$145	\$406.2
memo: Northeast Zone	800		\$45.9	\$157	\$45.9
memo: Southeast Zone					
memo: South Central Zone	2,250		\$123.3	\$150	\$138.5
Argosy Riverside	1,969	96.6	\$149.3	\$208	\$165.5
IOC KC	1,330	80.1	\$69.6	\$143	\$75.5
Harrahs NKC	1,783	102.8	\$161.3	\$248	\$186.0
Ameristar KC	3,012	98.0	\$206.3	\$188	\$234.2
Sugar Creek					
-----	-----		-----		-----
Subtotal KCMO	8,094		\$586.4	\$199	\$661.1
Greater KC Total	9,344		\$651.0	\$191	\$725.6
Greater Joplin Total	7,063		\$141.4	\$55	\$158.9
Greater Wichita Total	6,882		\$190.1	\$76	\$213.6

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**Exhibit B-17: Projection in Brief (\$mn / 2007\$)
Baseline -- Dodge City Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.1	\$158	\$46.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City	650	110	\$35.7	\$151	\$39.7
Subtotal Kansas Taxable	1,450		\$81.9	\$155	\$85.8
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.4	\$149	\$212.9
Total Kansas	5,343		\$287.9	\$148	\$317.5
memo: Northeast Zone	800		\$46.1	\$158	\$46.1
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.2	\$209	\$166.5
IOC KC	1,330	80.1	\$69.8	\$144	\$75.7
Harrahs NKC	1,783	102.8	\$162.4	\$250	\$187.2
Ameristar KC	3,012	98.0	\$207.5	\$189	\$235.6
Sugar Creek					
Subtotal KCMO	8,094		\$589.9	\$200	\$665.0
Greater KC Total	9,344		\$654.7	\$192	\$729.8
Greater Joplin Total	7,063		\$145.1	\$56	\$163.0
Greater Wichita Total	4,632		\$91.1	\$54	\$102.3

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**Exhibit B-18: Projection in Brief (\$mn / 2007\$)
Baseline -- All Facilities (at "least" sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$24.8	\$85	\$24.8
KCK Speedway	3,960	100	\$213.6	\$148	\$245.5
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	600	100	\$26.1	\$119	\$29.3 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	2,250	107	\$118.5	\$144	\$133.1
Dodge City	650	110	\$31.7	\$134	\$35.3
Subtotal Kansas Taxable	8,260		\$414.7	\$138	\$468.0
KCK 7th Street	450	78	\$13.2	\$80	\$13.2
4 Northeast KS Natives	3,443	117	\$154.4	\$123	\$175.4
Total Kansas	12,153		\$582.3	\$131	\$656.7
memo: Northeast Zone	4,760		\$238.4	\$137	\$270.3
memo: Southeast Zone	600		\$26.1	\$119	\$29.3 *
memo: South Central Zone	2,250		\$118.5	\$144	\$133.1
Argosy Riverside	1,969	96.6	\$108.5	\$151	\$120.2
IOC KC	1,330	80.1	\$54.1	\$112	\$58.7
Harrahs NKC	1,783	102.8	\$126.3	\$194	\$145.6
Ameristar KC	3,012	98.0	\$166.8	\$152	\$189.3
Sugar Creek					
Subtotal KCMO	8,094		\$455.6	\$154	\$513.8
Greater KC Total	13,304		\$707.2	\$146	\$797.4
Greater Joplin Total	7,663		\$151.3	\$54	\$170.1
Greater Wichita Total	6,882		\$184.0	\$73	\$206.7

* Likely not viable, reducing total Statewide taxable gaming revenues to \$438.7 million.

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**Exhibit B-18B: Detail for Sources of Consumer Spending (\$000)
Baseline -- All Facilities (at "least" sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		8,260	800	3,960				600			2,250	650
Power Rating			95	100				100			107	110
Win/Slot/Day			\$85	\$148				\$119			\$144	\$134
Kansas	Tourists	\$15,518	\$528	\$4,781				\$712			\$6,659	\$2,837
Kansas	Locals	319,027	\$14,710	\$159,232				\$3,885			\$111,312	\$29,888
Kansas	Total	\$334,545	\$15,238	\$164,014	\$0	\$0	\$0	\$4,597	\$0	\$0	\$117,971	\$32,725
Missouri	Tourists	\$13,445	\$1,050	\$9,239				\$1,353			\$1,754	\$50
Missouri	Locals	91,352	\$8,102	\$67,063				\$16,187			\$0	\$0
Missouri	Total	\$104,797	\$9,151	\$76,302	\$0	\$0	\$0	\$17,540	\$0	\$0	\$1,754	\$50
Okla + Ark	Tourists	\$6,534	\$58	\$952				\$1,150			\$3,191	\$1,183
Okla + Ark	Locals	6,427	\$0	\$0				\$2,609			\$3,429	\$390
Okla + Ark	Total	\$12,961	\$58	\$952	\$0	\$0	\$0	\$3,758	\$0	\$0	\$6,620	\$1,573
Iowa		\$1,889	\$152	\$1,672	\$0	\$0	\$0	\$20	\$0	\$0	\$40	\$5
Nebraska		\$3,213	\$151	\$1,751	\$0	\$0	\$0	\$21	\$0	\$0	\$616	\$674
Other Near		\$1,357	\$54	\$853	\$0	\$0	\$0	\$81	\$0	\$0	\$128	\$240
Frontage Traffic		\$9,285						\$3,298			\$5,988	
Total All Sources		\$468,036	\$24,804	\$245,534	\$0	\$0	\$0	\$29,315	\$0	\$0	\$133,115	\$35,267
total Tourists		\$51,230	\$1,993	\$19,239				\$6,634			\$18,374	\$4,990
total locals		\$416,806	\$22,811	\$226,296				\$22,681			\$114,741	\$30,277

Note: Totals may not add due to rounding.

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**Exhibit B-18C: Detail for Visitation by Source
Baseline -- All Facilities (at "least" sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		8,260	800	3,960				600			2,250	650
Power Rating			95	100				100			107	110
Win/Slot/Day			\$85	\$148				\$119			\$144	\$134
Kansas	Tourists	195,900	7,016	56,874				9,456			85,588	36,966
Kansas	Locals	4,461,585	216,804	2,064,989	0	0	0	65,932	0	0	1,644,534	469,326
Kansas	Total	4,657,485	223,821	2,121,863	0	0	0	75,388	0	0	1,730,122	506,292
Missouri	Tourists	167,878	14,208	111,748				18,305			22,949	667
Missouri	Locals	1,296,908	124,947	911,062	0	0	0	260,899	0	0	0	0
Missouri	Total	1,464,786	139,155	1,022,811	0	0	0	279,203	0	0	22,949	667
Okla + Ark	Tourists	88,653	822	11,926				16,185			43,397	16,323
Okla + Ark	Locals	96,424	0	0	0	0	0	40,239	0	0	50,334	5,851
Oklahoma	Total	185,077	822	11,926	0	0	0	56,424	0	0	93,731	22,174
Iowa		22,878	2,026	19,993	0	0	0	269	0	0	518	72
Nebraska		39,816	2,012	20,831	0	0	0	279	0	0	7,916	8,778
Other Near		15,500	667	9,430	0	0	0	991	0	0	1,525	2,887
Frontage Traffic		105,428	0	0				38,138			67,290	0
Total All Sources		6,490,970	368,503	3,206,853	0	0	0	450,692	0	0	1,924,051	540,870
total	Tourists	636,053	26,752	230,802				83,623			229,182	65,694
total	locals	5,854,917	341,751	2,976,051				367,069			1,694,869	475,177
Spending Per Visitor		\$72	\$67	\$77				\$65			\$69	\$65

Note: Totals may not add due to rounding.

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**Exhibit B-19: Projection in Brief (\$mn / 2007\$)
Baseline -- All Facilities (at best sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$21.6	\$74	\$21.6
KCK Speedway					
KCK Stateline					
KCK Middle	6,830	100	\$369.1	\$148	\$424.2
Camptown					
Cherokee Corner					
Cherokee Galena	600	100	\$29.3	\$134	\$32.9 *
Sumner Mulvane	3,160	100	\$168.1	\$146	\$188.9
Sumner Wellington					
Dodge City	650	110	\$31.2	\$132	\$34.7
Subtotal Kansas Taxable	12,040		\$619.3	\$141	\$702.3
KCK 7th Street	450	78	\$9.0	\$55	\$9.0
4 Northeast KS Natives	3,443	117	\$147.9	\$118	\$168.1
Total Kansas	15,933		\$776.2	\$133	\$879.4
memo: Northeast Zone	7,630		\$390.7	\$140	\$445.8
memo: Southeast Zone	600		\$29.3	\$134	\$32.9 *
memo: South Central Zone	3,160		\$168.1	\$146	\$188.9
Argosy Riverside	1,969	96.6	\$81.1	\$113	\$89.9
IOC KC	1,330	80.1	\$39.5	\$81	\$42.9
Harrahs NKC	1,783	102.8	\$99.0	\$152	\$114.1
Ameristar KC	3,012	98.0	\$134.6	\$122	\$152.7
Sugar Creek					
Subtotal KCMO	8,094		\$354.1	\$120	\$399.6
Greater KC Total	16,174		\$753.8	\$128	\$854.4
Greater Joplin Total	7,663		\$155.8	\$56	\$175.1
Greater Wichita Total	7,792		\$231.4	\$81	\$260.1

* Likely not viable, reducing total Statewide taxable gaming revenues to \$669.4 million.

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**Exhibit B-19B: Detail for Sources of Consumer Spending (\$000)
Baseline -- All Facilities (at best sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		12,040	800			6,830			600	3,160		650
Power Rating			95			100			100	100		110
Win/Slot/Day			\$74			\$148			\$134	\$146		\$132
Kansas	Tourists	\$16,840	\$479			\$6,908			\$589	\$6,455		\$2,408
Kansas	Locals	461,140	\$13,158			\$240,817			\$4,657	\$172,778		\$29,729
Kansas	Total	\$477,980	\$13,638	\$0	\$0	\$247,726	\$0	\$0	\$5,246	\$179,233	\$0	\$32,137
Missouri	Tourists	\$18,442	\$1,001			\$14,775			\$1,174	\$1,445		\$47
Missouri	Locals	183,031	\$6,558			\$153,233			\$23,241	\$0		\$0
Missouri	Total	\$201,473	\$7,558	\$0	\$0	\$168,008	\$0	\$0	\$24,414	\$1,445	\$0	\$47
Okla + Ark	Tourists	\$7,079	\$58			\$1,687			\$1,080	\$3,039		\$1,214
Okla + Ark	Locals	3,746	\$0			\$0			\$2,013	\$1,333		\$401
Okla + Ark	Total	\$10,825	\$58	\$0	\$0	\$1,687	\$0	\$0	\$3,093	\$4,372	\$0	\$1,615
Iowa		\$3,011	\$150	\$0	\$0	\$2,794	\$0	\$0	\$22	\$40	\$0	\$5
Nebraska		\$4,011	\$150	\$0	\$0	\$2,475	\$0	\$0	\$23	\$698	\$0	\$666
Other Near		\$2,052	\$54	\$0	\$0	\$1,560	\$0	\$0	\$84	\$114	\$0	\$240
Frontage Traffic		\$2,994								\$2,994		
Total All Sources		\$702,329	\$21,608	\$0	\$0	\$424,235	\$0	\$0	\$32,881	\$188,894	\$0	\$34,712
total Tourists		\$54,412	\$1,892			\$30,184			\$2,971	\$14,783		\$4,581
total locals		\$647,917	\$19,716			\$394,050			\$29,910	\$174,111		\$30,130

Note: Totals may not add due to rounding.

**Exhibit B-19C: Detail for Visitation by Source
Baseline -- All Facilities (at best sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		12,040	800			6,830			600	3,160		650
Power Rating			95			100			100	100		110
Win/Slot/Day			\$74			\$148			\$134	\$146		\$132
Kansas	Tourists	210,578	6,502			82,139			7,675	82,803		31,459
Kansas	Locals	6,403,358	204,486	0	0	3,075,601	0	0	76,789	2,577,953	0	468,529
Kansas	Total	6,613,936	210,988	0	0	3,157,740	0	0	84,464	2,660,756	0	499,987
Missouri	Tourists	227,540	13,834			178,631			15,575	18,868		632
Missouri	Locals	2,575,280	103,504	0	0	2,102,048	0	0	369,727	0	0	0
Missouri	Total	2,802,820	117,338	0	0	2,280,680	0	0	385,302	18,868	0	632
Okla + Ark	Tourists	94,925	842			21,132			14,905	41,246		16,800
Okla + Ark	Locals	55,516	0	0	0	0	0	0	29,967	19,513	0	6,036
Oklahoma	Total	150,442	842	0	0	21,132	0	0	44,872	60,759	0	22,837
Iowa		36,316	2,047	0	0	33,393	0	0	287	518	0	72
Nebraska		49,409	2,031	0	0	29,423	0	0	294	8,955	0	8,706
Other Near		23,160	678	0	0	17,229	0	0	1,009	1,351	0	2,893
Frontage Traffic		33,588	0			0			0	33,588		0
Total All Sources		9,709,671	333,925	0	0	5,539,596	0	0	516,228	2,784,796	0	535,127
total Tourists		675,517	25,934			361,947			39,744	187,329		60,562
total locals		9,034,154	307,990			5,177,649			476,484	2,597,466		474,565
Spending Per Visitor		\$72	\$65			\$77			\$64	\$68		\$65

Note: Totals may not add due to rounding.

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**Exhibit B-20: Projection in Brief (\$mn / 2007\$)
Baseline -- All Facilities (at best sites, at \$200/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.6	\$91	\$26.6
KCK Speedway					
KCK Stateline					
KCK Middle	3,930	100	\$287.1	\$200	\$330.0
Camptown					*
Cherokee Corner					*
Cherokee Galena					*
Sumner Mulvane	2,210	100	\$161.4	\$200	\$181.4
Sumner Wellington					
Dodge City	400	110	\$28.9	\$198	\$32.1
Subtotal Kansas Taxable	7,340		\$504.0	\$188	\$570.0
KCK 7th Street	450	78	\$11.0	\$67	\$11.0
4 Northeast KS Natives	3,443	117	\$158.3	\$126	\$179.9
Total Kansas	11,233		\$673.3	\$164	\$760.9
memo: Northeast Zone	4,730		\$313.7	\$182	\$356.6
memo: Southeast Zone					*
memo: South Central Zone	2,210		\$161.4	\$200	\$181.4
Argosy Riverside	1,969	96.6	\$96.1	\$134	\$106.5
IOC KC	1,330	80.1	\$46.6	\$96	\$50.5
Harrahs NKC	1,783	102.8	\$114.4	\$176	\$131.9
Ameristar KC	3,012	98.0	\$153.4	\$140	\$174.2
Sugar Creek					
Subtotal KCMO	8,094		\$410.5	\$139	\$463.1
Greater KC Total	13,274		\$735.2	\$152	\$830.7
Greater Joplin Total	7,063		\$138.3	\$54	\$155.4
Greater Wichita Total	6,842		\$227.7	\$91	\$255.9

* Under baseline conditions, no scenario yields \$200/day at any facility in the Southeast.

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**Exhibit B-20B: Detail for Sources of Consumer Spending (\$000)
Baseline -- All Facilities (at best sites, at \$200/day)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		7,340	800			3,930				2,210		400
Power Rating			95			100				100		110
Win/Slot/Day			\$91			\$200				\$200		\$198
Kansas	Tourists	\$12,832	\$546			\$4,835				\$5,595		\$1,856
Kansas	Locals	415,829	\$17,091			\$202,683				\$167,694		\$28,361
Kansas	Total	\$428,661	\$17,638	\$0	\$0	\$207,518	\$0	\$0	\$0	\$173,288	\$0	\$30,217
Missouri	Tourists	\$11,870	\$1,072			\$9,603				\$1,162		\$34
Missouri	Locals	115,137	\$7,494			\$107,642				\$0		\$0
Missouri	Total	\$127,006	\$8,566	\$0	\$0	\$117,245	\$0	\$0	\$0	\$1,162	\$0	\$34
Okla + Ark	Tourists	\$4,263	\$60			\$1,044				\$2,281		\$878
Okla + Ark	Locals	1,327	\$0			\$0				\$996		\$331
Okla + Ark	Total	\$5,590	\$60	\$0	\$0	\$1,044	\$0	\$0	\$0	\$3,277	\$0	\$1,209
Iowa		\$1,898	\$152	\$0	\$0	\$1,713	\$0	\$0	\$0	\$29	\$0	\$4
Nebraska		\$2,649	\$152	\$0	\$0	\$1,530	\$0	\$0	\$0	\$519	\$0	\$448
Other Near		\$1,247	\$54	\$0	\$0	\$950	\$0	\$0	\$0	\$83	\$0	\$159
Frontage Traffic		\$2,994								\$2,994		
Total All Sources		\$570,034	\$26,621	\$0	\$0	\$329,992	\$0	\$0	\$0	\$181,352	\$0	\$32,069
total Tourists		\$37,742	\$2,035			\$19,666				\$12,662		\$3,377
total locals		\$532,293	\$24,586			\$310,326				\$168,690		\$28,692

Note: Totals may not add due to rounding.

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**Exhibit B-20C: Detail for Visitation by Source
Baseline -- All Facilities (at best sites, at \$200/day)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		7,340	800			3,930				2,210		400
Power Rating			95			100				100		110
Win/Slot/Day			\$91			\$200				\$200		\$198
Kansas	Tourists	149,488	7,174			52,901				67,093		22,320
Kansas	Locals	5,338,917	255,092	0	0	2,363,250	0	0	0	2,314,774	0	405,801
Kansas	Total	5,488,404	262,266	0	0	2,416,151	0	0	0	2,381,867	0	428,121
Missouri	Tourists	135,607	14,340			106,689				14,166		411
Missouri	Locals	1,456,619	113,948	0	0	1,342,672	0	0	0	0	0	0
Missouri	Total	1,592,226	128,288	0	0	1,449,360	0	0	0	14,166	0	411
Okla + Ark	Tourists	52,777	828			11,982				28,834		11,133
Okla + Ark	Locals	18,043	0	0	0	0	0	0	0	13,509	0	4,533
Oklahoma	Total	70,820	828	0	0	11,982	0	0	0	42,344	0	15,666
Iowa		21,238	2,005	0	0	18,838	0	0	0	353	0	43
Nebraska		30,354	2,000	0	0	16,738	0	0	0	6,230	0	5,386
Other Near		13,072	660	0	0	9,715	0	0	0	926	0	1,771
Frontage Traffic		31,658	0			0				31,658		0
Total All Sources		7,247,773	396,046	0	0	3,922,783	0	0	0	2,477,544	0	451,399
total Tourists		434,194	27,006			216,862				149,262		41,065
total locals		6,813,578	369,040			3,705,922				2,328,283		410,334
Spending Per Visitor		\$79	\$67			\$84				\$73		\$71

Note: Totals may not add due to rounding.

Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

**Appendix C:
Projections at Standard Sizes**

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May 26, 2008

List of Exhibits

(All "Projections in Brief")

Exhibit

- C-1 Likely Future -- 4,000 Slots at Kansas Speedway
- C-2 Likely Future -- 4,000 Slots at KCK Stateline
- C-3 Likely Future -- 4,000 Slots at KCK Middle
- C-4 Likely Future -- 1,200 Slots at Cherokee Corner
- C-5 Likely Future -- 1,200 Slots at Cherokee Galena
- C-6 Likely Future -- 3,000 Slots at Sumner Mulvane
- C-7 Likely Future -- 3,000 Slots at Sumner Wellington
- C-8 Likely Future -- 800 Slots at Dodge City
- C-9 Likely Future -- 1,200 Slots at Cherokee Corner with More Intense Competition from Oklahoma
- C-10 Likely Future -- 1,200 Slots at Cherokee Galena with More Intense Competition from Oklahoma
- C-11 Likely Future -- 3,000 Slots at Sumner Mulvane with More Intense Competition from Oklahoma
- C-12 Likely Future -- 3,000 Slots at Sumner Wellington with More Intense Competition from Oklahoma
- C-13 Likely Future -- Standard Size at "Least" of Each
- C-14 Likely Future -- Standard Size at Best of Each
- C-14B Likely Future / Standard Size / Best of Each / Detail for Spending by Source
- C-14C Likely Future / Standard Size / Best of Each / Detail for Visitation by Source
- C-15 Likely Future -- Best of Each Plus Sugar Creek (MO)
- C-16 Likely Future -- Best of Each with No MO Loss Limit
- C-17 Downside -- Standard Size at Best of Each
- C-18 Upside -- Standard Size at Best of Each
- C-18B Upside / Standard Size / Best of Each / Detail for Spending by Source
- C-18C Upside / Standard Size / Best of Each / Detail for Visitation by Source

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**Exhibit C-1: Projection in Brief (\$mn / 2007\$)
Likely Future -- 4,000 Slots at Kansas Speedway**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.0	\$86	\$25.0
KCK Speedway	4,000	100	\$218.0	\$149	\$250.6
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	4,800		\$243.1	\$139	\$275.6
KCK 7th Street	450	78	\$13.2	\$80	\$13.2
4 Northeast KS Natives	3,443	117	\$164.2	\$131	\$186.6
-----			-----		-----
Total Kansas	8,693		\$420.5	\$133	\$475.4
memo: Northeast Zone	4,800		\$243.1	\$139	\$275.6
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$109.3	\$152	\$121.2
IOC KC	1,330	80.1	\$54.3	\$112	\$58.9
Harrahs NKC	1,783	102.8	\$127.5	\$196	\$147.0
Ameristar KC	3,012	98.0	\$168.1	\$153	\$190.9
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$459.3	\$155	\$518.0
Greater KC Total	13,344		\$715.5	\$147	\$806.8
Greater Joplin Total	7,063		\$142.1	\$55	\$159.6
Greater Wichita Total	4,632		\$91.5	\$54	\$102.8

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**Exhibit C-2: Projection in Brief (\$mn / 2007\$)
Likely Future -- 4,000 Slots at KCK Stateline**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$30.4	\$104	\$30.4
KCK Speedway					
KCK Stateline	4,000	100	\$271.2	\$186	\$311.8
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	4,800		\$301.6	\$172	\$342.1
KCK 7th Street	450	78	\$11.2	\$68	\$11.2
4 Northeast KS Natives	3,443	117	\$169.9	\$135	\$193.0
-----			-----		-----
Total Kansas	8,693		\$482.7	\$152	\$546.4
memo: Northeast Zone	4,800		\$301.6	\$172	\$342.1
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$100.7	\$140	\$111.6
IOC KC	1,330	80.1	\$44.5	\$92	\$48.3
Harrahs NKC	1,783	102.8	\$112.9	\$174	\$130.2
Ameristar KC	3,012	98.0	\$149.6	\$136	\$169.9
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$407.8	\$138	\$460.0
Greater KC Total	13,344		\$720.6	\$148	\$813.3
Greater Joplin Total	7,063		\$141.9	\$55	\$159.4
Greater Wichita Total	4,632		\$91.8	\$54	\$103.1

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**Exhibit C-3: Projection in Brief (\$mn / 2007\$)
Likely Future -- 4,000 Slots at KCK Middle**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.7	\$91	\$26.7
KCK Speedway					
KCK Stateline					
KCK Middle	4,000	100	\$292.0	\$200	\$335.7
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	4,800		\$318.7	\$182	\$362.4
KCK 7th Street	450	78	\$11.0	\$67	\$11.0
4 Northeast KS Natives	3,443	117	\$167.5	\$133	\$190.4
-----			-----		-----
Total Kansas	8,693		\$497.2	\$157	\$563.7
memo: Northeast Zone	4,800		\$318.7	\$182	\$362.4
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$96.5	\$134	\$107.0
IOC KC	1,330	80.1	\$46.6	\$96	\$50.5
Harrahs NKC	1,783	102.8	\$115.1	\$177	\$132.7
Ameristar KC	3,012	98.0	\$154.1	\$140	\$174.9
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$412.3	\$140	\$465.2
Greater KC Total	13,344		\$742.0	\$152	\$838.5
Greater Joplin Total	7,063		\$141.8	\$55	\$159.3
Greater Wichita Total	4,632		\$91.6	\$54	\$103.0

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**Exhibit C-4: Projection in Brief (\$mn / 2007\$)
Likely Future -- 1,200 Slots at Cherokee Corner**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.0	\$157	\$46.0
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,200	100	\$43.6	\$100	\$49.0
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	2,000		\$89.6	\$123	\$95.0
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.6	\$149	\$213.2
Total Kansas	5,893		\$295.9	\$138	\$326.8
memo: Northeast Zone	800		\$46.0	\$157	\$46.0
memo: Southeast Zone	1,200		\$43.6	\$100	\$49.0
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$149.7	\$208	\$166.0
IOC KC	1,330	80.1	\$69.7	\$144	\$75.5
Harrahs NKC	1,783	102.8	\$161.8	\$249	\$186.6
Ameristar KC	3,012	98.0	\$206.8	\$188	\$234.8
Sugar Creek					
Subtotal KCMO	8,094		\$588.0	\$199	\$662.9
Greater KC Total	9,344		\$652.7	\$191	\$727.6
Greater Joplin Total	8,263		\$166.6	\$55	\$187.2
Greater Wichita Total	4,632		\$92.1	\$54	\$103.5

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**Exhibit C-5: Projection in Brief (\$mn / 2007\$)
Likely Future -- 1,200 Slots at Cherokee Galena**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.0	\$157	\$46.0
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	100	\$48.5	\$111	\$54.5
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$94.5	\$129	\$100.5
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.5	\$149	\$213.1
-----			-----		-----
Total Kansas	5,893		\$300.7	\$140	\$332.2
memo: Northeast Zone	800		\$46.0	\$157	\$46.0
memo: Southeast Zone	1,200		\$48.5	\$111	\$54.5
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$149.7	\$208	\$166.0
IOC KC	1,330	80.1	\$69.7	\$143	\$75.5
Harrahs NKC	1,783	102.8	\$161.8	\$249	\$186.6
Ameristar KC	3,012	98.0	\$206.8	\$188	\$234.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$588.0	\$199	\$662.8
Greater KC Total	9,344		\$652.6	\$191	\$727.5
Greater Joplin Total	8,263		\$173.9	\$58	\$195.4
Greater Wichita Total	4,632		\$92.1	\$54	\$103.5

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**Exhibit C-6: Projection in Brief (\$mn / 2007\$)
Likely Future -- 3,000 Slots at Sumner Mulvane**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.8	\$157	\$45.8
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane	3,000	100	\$171.8	\$157	\$193.1
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	3,800		\$217.7	\$157	\$238.9
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$177.4	\$141	\$201.5
Total Kansas	7,693		\$413.7	\$147	\$459.1
memo: Northeast Zone	800		\$45.8	\$157	\$45.8
memo: Southeast Zone					
memo: South Central Zone	3,000		\$171.8	\$157	\$193.1
Argosy Riverside	1,969	96.6	\$149.1	\$208	\$165.3
IOC KC	1,330	80.1	\$69.5	\$143	\$75.4
Harrahs NKC	1,783	102.8	\$161.1	\$248	\$185.8
Ameristar KC	3,012	98.0	\$206.1	\$187	\$234.0
Sugar Creek					
Subtotal KCMO	8,094		\$585.9	\$198	\$660.5
Greater KC Total	9,344		\$650.4	\$191	\$725.0
Greater Joplin Total	7,063		\$141.2	\$55	\$158.6
Greater Wichita Total	7,632		\$236.8	\$85	\$266.1

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**Exhibit C-7: Projection in Brief (\$mn / 2007\$)
Likely Future -- 3,000 Slots at Sumner Wellington**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.8	\$157	\$45.8
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	3,000	107	\$132.6	\$121	\$149.0
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	3,800		\$178.4	\$129	\$194.8
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$177.3	\$141	\$201.5
-----			-----		-----
Total Kansas	7,693		\$374.4	\$133	\$414.9
memo: Northeast Zone	800		\$45.8	\$157	\$45.8
memo: Southeast Zone					
memo: South Central Zone	3,000		\$132.6	\$121	\$149.0
Argosy Riverside	1,969	96.6	\$149.1	\$207	\$165.3
IOC KC	1,330	80.1	\$69.5	\$143	\$75.4
Harrahs NKC	1,783	102.8	\$161.1	\$248	\$185.8
Ameristar KC	3,012	98.0	\$206.1	\$187	\$233.9
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$585.8	\$198	\$660.4
Greater KC Total	9,344		\$650.3	\$191	\$724.9
Greater Joplin Total	7,063		\$140.8	\$55	\$158.2
Greater Wichita Total	7,632		\$196.7	\$71	\$221.0

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**Exhibit C-8: Projection in Brief (\$mn / 2007\$)
Likely Future -- 800 Slots at Dodge City**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$46.1	\$158	\$46.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City	800	110	\$37.6	\$129	\$41.8
Subtotal Kansas Taxable	1,600		\$83.8	\$143	\$87.9
KCK 7th Street	450	78	\$18.7	\$114	\$18.7
4 Northeast KS Natives	3,443	117	\$187.0	\$149	\$212.5
Total Kansas	5,493		\$289.5	\$144	\$319.1
memo: Northeast Zone	800		\$46.1	\$158	\$46.1
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$150.1	\$209	\$166.4
IOC KC	1,330	80.1	\$69.8	\$144	\$75.7
Harrahs NKC	1,783	102.8	\$162.3	\$249	\$187.2
Ameristar KC	3,012	98.0	\$207.5	\$189	\$235.5
Sugar Creek					
Subtotal KCMO	8,094		\$589.8	\$200	\$664.9
Greater KC Total	9,344		\$654.6	\$192	\$729.7
Greater Joplin Total	7,063		\$145.0	\$56	\$162.9
Greater Wichita Total	4,632		\$90.7	\$54	\$101.9

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**Exhibit C-9: Projection in Brief (\$mn / 2007\$)
1,200 Slots at Cherokee Corner / More Intense OK Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.7	\$157	\$45.7
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,200	100	\$37.0	\$84	\$41.5
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$82.7	\$113	\$87.3
KCK 7th Street	450	78	\$18.6	\$113	\$18.6
4 Northeast KS Natives	3,443	117	\$183.0	\$146	\$207.9
-----			-----		-----
Total Kansas	5,893		\$284.3	\$132	\$313.8
memo: Northeast Zone	800		\$45.7	\$157	\$45.7
memo: Southeast Zone	1,200		\$37.0	\$84	\$41.5
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.9	\$207	\$165.1
IOC KC	1,330	80.1	\$69.4	\$143	\$75.3
Harrahs NKC	1,783	102.8	\$160.7	\$247	\$185.4
Ameristar KC	3,012	98.0	\$205.5	\$187	\$233.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$584.6	\$198	\$659.1
Greater KC Total	9,344		\$649.0	\$190	\$723.4
Greater Joplin Total	8,963		\$169.7	\$52	\$190.7
Greater Wichita Total	6,332		\$103.6	\$45	\$116.4

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**Exhibit C-10: Projection in Brief (\$mn / 2007\$)
1,200 Slots at Cherokee Galena / More Intense OK Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.7	\$157	\$45.7
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	100	\$41.4	\$94	\$46.5
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$87.1	\$119	\$92.2
KCK 7th Street	450	78	\$18.6	\$113	\$18.6
4 Northeast KS Natives	3,443	117	\$182.9	\$146	\$207.9
-----			-----		-----
Total Kansas	5,893		\$288.6	\$134	\$318.7
memo: Northeast Zone	800		\$45.7	\$157	\$45.7
memo: Southeast Zone	1,200		\$41.4	\$94	\$46.5
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.9	\$207	\$165.1
IOC KC	1,330	80.1	\$69.4	\$143	\$75.3
Harrahs NKC	1,783	102.8	\$160.7	\$247	\$185.3
Ameristar KC	3,012	98.0	\$205.5	\$187	\$233.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$584.6	\$198	\$659.0
Greater KC Total	9,344		\$648.9	\$190	\$723.3
Greater Joplin Total	8,963		\$177.0	\$54	\$198.8
Greater Wichita Total	6,332		\$103.6	\$45	\$116.4

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**Exhibit C-11: Projection in Brief (\$mn / 2007\$)
3,000 Slots at Mulvane / More Intense OK Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.6	\$156	\$45.6
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane	3,000	100	\$165.9	\$151	\$186.4
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	3,800		\$211.5	\$152	\$232.0
KCK 7th Street	450	78	\$18.6	\$113	\$18.6
4 Northeast KS Natives	3,443	117	\$175.4	\$140	\$199.4
-----			-----		-----
Total Kansas	7,693		\$405.5	\$144	\$449.9
memo: Northeast Zone	800		\$45.6	\$156	\$45.6
memo: Southeast Zone					
memo: South Central Zone	3,000		\$165.9	\$151	\$186.4
Argosy Riverside	1,969	96.6	\$148.5	\$207	\$164.6
IOC KC	1,330	80.1	\$69.3	\$143	\$75.2
Harrahs NKC	1,783	102.8	\$160.3	\$246	\$184.8
Ameristar KC	3,012	98.0	\$205.1	\$187	\$232.8
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$583.2	\$197	\$657.4
Greater KC Total	9,344		\$647.4	\$190	\$721.6
Greater Joplin Total	7,763		\$147.6	\$52	\$165.8
Greater Wichita Total	9,332		\$239.7	\$70	\$269.3

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**Exhibit C-12: Projection in Brief (\$mn / 2007\$)
3,000 Slots at Wellington / More Intense OK Competition**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$45.6	\$156	\$45.6
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	3,000	107	\$124.5	\$114	\$139.9
Dodge City					
-----	-----		-----		-----
Subtotal Kansas Taxable	3,800		\$170.1	\$123	\$185.5
KCK 7th Street	450	78	\$18.6	\$113	\$18.6
4 Northeast KS Natives	3,443	117	\$175.4	\$140	\$199.3
-----	-----		-----		-----
Total Kansas	7,693		\$364.1	\$130	\$403.4
memo: Northeast Zone	800		\$45.6	\$156	\$45.6
memo: Southeast Zone					
memo: South Central Zone	3,000		\$124.5	\$114	\$139.9
Argosy Riverside	1,969	96.6	\$148.5	\$207	\$164.6
IOC KC	1,330	80.1	\$69.3	\$143	\$75.2
Harrahs NKC	1,783	102.8	\$160.2	\$246	\$184.8
Ameristar KC	3,012	98.0	\$205.0	\$187	\$232.8
Sugar Creek					
-----	-----		-----		-----
Subtotal KCMO	8,094		\$583.1	\$197	\$657.3
Greater KC Total	9,344		\$647.3	\$190	\$721.5
Greater Joplin Total	7,763		\$147.3	\$52	\$165.6
Greater Wichita Total	9,332		\$198.4	\$58	\$222.9

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**Exhibit C-13: Projection in Brief (\$mn / 2007\$)
Likely Future -- Standard Size at "Least" of Each**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$24.6	\$84	\$24.6
KCK Speedway	4,000	100	\$214.0	\$147	\$246.0
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,200	100	\$41.0	\$94	\$46.1 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	3,000	107	\$126.8	\$116	\$142.4
Dodge City	800	110	\$32.6	\$112	\$36.2
	-----		-----		-----
Subtotal Kansas Taxable	9,800		\$439.1	\$123	\$495.4
KCK 7th Street	450	78	\$13.1	\$80	\$13.1
4 Northeast KS Natives	3,443	117	\$152.5	\$121	\$173.3
	-----		-----		-----
Total Kansas	13,693		\$604.7	\$121	\$681.9
memo: Northeast Zone	4,800		\$238.7	\$136	\$270.7
memo: Southeast Zone	1,200		\$41.0	\$94	\$46.1 *
memo: South Central Zone	3,000		\$126.8	\$116	\$142.4
Argosy Riverside	1,969	96.6	\$108.0	\$150	\$119.7
IOC KC	1,330	80.1	\$54.0	\$111	\$58.5
Harrahs NKC	1,783	102.8	\$125.7	\$193	\$144.9
Ameristar KC	3,012	98.0	\$166.0	\$151	\$188.5
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$453.6	\$154	\$511.6
Greater KC Total	13,344		\$705.4	\$145	\$795.4
Greater Joplin Total	8,263		\$157.5	\$52	\$176.9
Greater Wichita Total	7,632		\$189.6	\$68	\$213.0

* Likely not viable, reducing total Statewide taxable gaming revenues to \$449.3 million.

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**Exhibit C-14: Projection in Brief (\$mn / 2007\$)
Likely Future -- Standard Size at Best of Each**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.3	\$90	\$26.3
KCK Speedway					
KCK Stateline					
KCK Middle	4,000	100	\$288.2	\$197	\$331.3
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	100	\$45.7	\$104	\$51.3 *
Sumner Mulvane	3,000	100	\$166.9	\$152	\$187.5
Sumner Wellington					
Dodge City	800	110	\$32.9	\$113	\$36.5
	-----		-----		-----
Subtotal Kansas Taxable	9,800		\$560.0	\$157	\$633.0
KCK 7th Street	450	78	\$10.9	\$66	\$10.9
4 Northeast KS Natives	3,443	117	\$155.5	\$124	\$176.7
	-----		-----		-----
Total Kansas	13,693		\$726.4	\$145	\$820.6
memo: Northeast Zone	4,800		\$314.5	\$180	\$357.6
memo: Southeast Zone	1,200		\$45.7	\$104	\$51.3 *
memo: South Central Zone	3,000		\$166.9	\$152	\$187.5
Argosy Riverside	1,969	96.6	\$95.1	\$132	\$105.4
IOC KC	1,330	80.1	\$46.2	\$95	\$50.1
Harrahs NKC	1,783	102.8	\$113.3	\$174	\$130.6
Ameristar KC	3,012	98.0	\$152.0	\$138	\$172.6
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$406.6	\$138	\$458.8
Greater KC Total	13,344		\$732.1	\$150	\$827.3
Greater Joplin Total	8,263		\$164.5	\$55	\$184.9
Greater Wichita Total	7,632		\$230.5	\$83	\$259.0

* Likely not viable, reducing total Statewide taxable gaming revenues to \$581.7 million.

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**Exhibit C-14B: Detail for Sources of Consumer Spending (\$000)
Likely Future -- Standard Size at Best of Each**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		9,800	800			4,000			1,200	3,000		800
Power Rating			95			100			100	100		110
Win/Slot/Day			\$90			\$197			\$104	\$152		\$113
Kansas	Tourists	\$15,194	\$493			\$4,382			\$1,205	\$6,180		\$2,935
Kansas	Locals	430,680	\$16,929			\$203,696			\$7,406	\$172,042		\$30,608
Kansas	Total	\$445,874	\$17,422	\$0	\$0	\$208,077	\$0	\$0	\$8,610	\$178,222	\$0	\$33,543
Missouri	Tourists	\$13,899	\$1,018			\$9,181			\$2,283	\$1,360		\$58
Missouri	Locals	150,661	\$7,454			\$108,766			\$34,441	\$0		\$0
Missouri	Total	\$164,560	\$8,472	\$0	\$0	\$117,947	\$0	\$0	\$36,724	\$1,360	\$0	\$58
Okla + Ark	Tourists	\$7,378	\$58			\$1,034			\$2,005	\$2,873		\$1,409
Okla + Ark	Locals	5,430	\$0			\$0			\$3,715	\$1,274		\$441
Okla + Ark	Total	\$12,809	\$58	\$0	\$0	\$1,034	\$0	\$0	\$5,720	\$4,147	\$0	\$1,850
Iowa		\$1,978	\$152	\$0	\$0	\$1,740	\$0	\$0	\$41	\$39	\$0	\$7
Nebraska		\$3,212	\$151	\$0	\$0	\$1,544	\$0	\$0	\$42	\$673	\$0	\$802
Other Near		\$1,571	\$54	\$0	\$0	\$965	\$0	\$0	\$157	\$109	\$0	\$286
Frontage Traffic		\$2,994								\$2,994		
Total All Sources		\$632,986	\$26,308	\$0	\$0	\$331,298	\$0	\$0	\$51,294	\$187,540	\$0	\$36,545
total Tourists		\$46,215	\$1,925			\$18,837			\$5,732	\$14,225		\$5,496
total locals		\$586,771	\$24,383			\$312,461			\$45,562	\$173,315		\$31,049

Note: Totals may not add due to rounding.

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**Exhibit C-14C: Detail for Visitation by Source
Likely Future -- Standard Size at Best of Each**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		9,800	800			4,000			1,200	3,000		800
Power Rating			95			100			100	100		110
Win/Slot/Day			\$90			\$197			\$104	\$152		\$113
Kansas	Tourists	188,875	6,482			48,140			16,326	78,607		39,320
Kansas	Locals	5,805,247	253,281	0	0	2,385,823	0	0	128,033	2,541,697	0	496,412
Kansas	Total	5,994,122	259,763	0	0	2,433,963	0	0	144,359	2,620,305	0	535,732
Missouri	Tourists	166,002	13,642			102,440			31,526	17,608		786
Missouri	Locals	2,049,022	113,589	0	0	1,363,157	0	0	572,275	0	0	0
Missouri	Total	2,215,024	127,232	0	0	1,465,597	0	0	603,801	17,608	0	786
Okla + Ark	Tourists	100,217	809			11,921			28,829	38,637		20,021
Okla + Ark	Locals	83,177	0	0	0	0	0	0	57,859	18,474	0	6,844
Oklahoma	Total	183,395	809	0	0	11,921	0	0	86,689	57,111	0	26,864
Iowa		22,360	2,007	0	0	19,209	0	0	561	493	0	89
Nebraska		38,823	1,992	0	0	16,961	0	0	575	8,554	0	10,741
Other Near		17,327	661	0	0	9,905	0	0	1,952	1,276	0	3,533
Frontage Traffic		33,339	0			0			0	33,339		0
Total All Sources		8,504,389	392,464	0	0	3,957,556	0	0	837,936	2,738,687	0	577,746
total Tourists		566,943	25,594			208,575			79,768	178,515		74,489
total locals		7,937,446	366,870			3,748,981			758,168	2,560,172		503,256
Spending Per Visitor		\$74	\$67			\$84			\$61	\$68		\$63

Note: Totals may not add due to rounding.

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**Exhibit C-15: Projection in Brief (\$mn / 2007\$)
Standard Size / Best of Each / Casino at Sugar Creek, MO**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.2	\$86	\$25.2
KCK Speedway					
KCK Stateline					
KCK Middle	4,000	100	\$276.1	\$189	\$317.4
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	100	\$45.3	\$103	\$50.9 *
Sumner Mulvane	3,000	100	\$166.6	\$152	\$187.2
Sumner Wellington					
Dodge City	800	110	\$32.8	\$112	\$36.5
-----			-----		-----
Subtotal Kansas Taxable	9,800		\$546.0	\$153	\$617.1
KCK 7th Street	450	78	\$10.3	\$63	\$10.3
4 Northeast KS Natives	3,443	117	\$152.4	\$121	\$173.2
-----			-----		-----
Total Kansas	13,693		\$708.7	\$142	\$800.6
memo: Northeast Zone	4,800		\$301.3	\$172	\$342.6
memo: Southeast Zone	1,200		\$45.3	\$103	\$50.9 *
memo: South Central Zone	3,000		\$166.6	\$152	\$187.2
Argosy Riverside	1,969	96.6	\$90.3	\$126	\$100.1
IOC KC	1,330	80.1	\$43.2	\$89	\$46.8
Harrahs NKC	1,783	102.8	\$104.2	\$160	\$120.1
Ameristar KC	3,012	98.0	\$135.9	\$124	\$154.2
Sugar Creek	2,000	94.4	\$72.2	\$99	\$81.2
-----			-----		-----
Subtotal KCMO	10,094		\$445.7	\$121	\$502.4
Greater KC Total	15,344		\$757.3	\$135	\$855.3
Greater Joplin Total	8,263		\$163.4	\$54	\$183.6
Greater Wichita Total	7,632		\$230.1	\$83	\$258.5

* Likely not viable, reducing total Statewide taxable gaming revenues to \$566.2 million.

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**Exhibit C-16: Projection in Brief (\$mn / 2007\$)
Standard Size / Best of Each / No MO Loss Limit**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$24.5	\$84	\$24.5
KCK Speedway					
KCK Stateline					
KCK Middle	4,000	100	\$268.0	\$184	\$308.1
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	100	\$45.1	\$103	\$50.7 *
Sumner Mulvane	3,000	100	\$166.4	\$152	\$186.9
Sumner Wellington					
Dodge City	800	110	\$32.8	\$112	\$36.4
-----			-----		-----
Subtotal Kansas Taxable	9,800		\$536.8	\$150	\$606.6
KCK 7th Street	450	78	\$9.9	\$60	\$9.9
4 Northeast KS Natives	3,443	117	\$149.9	\$119	\$170.4
-----			-----		-----
Total Kansas	13,693		\$696.6	\$139	\$786.9
memo: Northeast Zone	4,800		\$292.5	\$167	\$332.5
memo: Southeast Zone	1,200		\$45.1	\$103	\$50.7 *
memo: South Central Zone	3,000		\$166.4	\$152	\$186.9
Argosy Riverside	1,969	101.6	\$108.9	\$151	\$120.7
IOC KC	1,330	85.1	\$52.7	\$109	\$57.1
Harrahs NKC	1,783	107.8	\$128.5	\$197	\$148.1
Ameristar KC	3,012	103.0	\$171.4	\$156	\$194.5
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$461.4	\$156	\$520.5
Greater KC Total	13,344		\$763.8	\$157	\$863.0
Greater Joplin Total	8,263		\$162.8	\$54	\$182.9
Greater Wichita Total	7,632		\$229.8	\$82	\$258.2

* Likely not viable, reducing total Statewide taxable gaming revenues to \$555.9 million.

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**Exhibit C-17: Projection in Brief (\$mn / 2007\$)
Standard Size / Best of Each / Downside**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$22.0	\$75	\$22.0
KCK Speedway					
KCK Stateline					
KCK Middle	4,000	95	\$245.5	\$168	\$282.1
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	95	\$29.1	\$66	\$32.7 *
Sumner Mulvane	3,000	95	\$144.8	\$132	\$162.7
Sumner Wellington					
Dodge City	800	105	\$29.2	\$100	\$32.5
-----			-----		-----
Subtotal Kansas Taxable	9,800		\$470.5	\$132	\$531.9
KCK 7th Street	450	90	\$20.7	\$126	\$20.7
4 Northeast KS Natives	3,443	117	\$156.8	\$125	\$178.2
-----			-----		-----
Total Kansas	13,693		\$648.0	\$130	\$730.8
memo: Northeast Zone	4,800		\$267.4	\$153	\$304.1
memo: Southeast Zone	1,200		\$29.1	\$66	\$32.7 *
memo: South Central Zone	3,000		\$144.8	\$132	\$162.7
Argosy Riverside	1,969	96.6	\$98.7	\$137	\$109.5
IOC KC	1,330	80.1	\$47.9	\$99	\$51.9
Harrahs NKC	1,783	102.8	\$116.6	\$179	\$134.4
Ameristar KC	3,012	98.0	\$156.0	\$142	\$177.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$419.2	\$142	\$473.0
Greater KC Total	13,344		\$707.3	\$145	\$797.7
Greater Joplin Total	8,963		\$177.4	\$54	\$199.3
Greater Wichita Total	9,332		\$228.2	\$67	\$256.4

* Likely not viable, reducing total Statewide taxable gaming revenues to \$499.2 million.

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**Exhibit C-18: Projection in Brief (\$mn / 2007\$)
Standard Size / Best of Each / Upside**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$30.8	\$105	\$30.8
KCK Speedway					
KCK Stateline					
KCK Middle	4,000	105	\$330.8	\$227	\$380.2
Camptown					
Cherokee Corner					
Cherokee Galena	1,200	105	\$54.2	\$124	\$60.9 *
Sumner Mulvane	3,000	105	\$180.1	\$164	\$202.4
Sumner Wellington					
Dodge City	800	115	\$35.8	\$123	\$39.8
-----			-----		-----
Subtotal Kansas Taxable	9,800		\$631.6	\$177	\$714.0
KCK 7th Street	450	78	\$10.2	\$62	\$10.2
4 Northeast KS Natives	3,443	117	\$150.4	\$120	\$170.9
-----			-----		-----
Total Kansas	13,693		\$792.2	\$158	\$895.0
memo: Northeast Zone	4,800		\$361.5	\$206	\$411.0
memo: Southeast Zone	1,200		\$54.2	\$124	\$60.9 *
memo: South Central Zone	3,000		\$180.1	\$164	\$202.4
Argosy Riverside	1,969	96.6	\$89.6	\$125	\$99.3
IOC KC	1,330	80.1	\$43.7	\$90	\$47.4
Harrahs NKC	1,783	102.8	\$107.5	\$165	\$123.9
Ameristar KC	3,012	98.0	\$144.9	\$132	\$164.5
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$385.6	\$131	\$435.1
Greater KC Total	13,344		\$757.3	\$155	\$856.2
Greater Joplin Total	8,263		\$169.1	\$56	\$190.0
Greater Wichita Total	7,632		\$242.0	\$87	\$272.0

* Likely not viable, reducing total Statewide taxable gaming revenues to \$653.1 million.

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**Exhibit C-18B: Detail for Sources of Consumer Spending (\$000)
Upside -- Standard Size at Best of Each**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		9,800	800			4,000			1,200	3,000		800
Power Rating			100			105			105	105		115
Win/Slot/Day			\$105			\$227			\$124	\$164		\$123
Kansas	Tourists	\$18,450	\$613			\$5,421			\$1,464	\$7,467		\$3,485
Kansas	Locals	469,626	\$19,174			\$225,721			\$8,636	\$183,585		\$32,511
Kansas	Total	\$488,076	\$19,787	\$0	\$0	\$231,142	\$0	\$0	\$10,099	\$191,051	\$0	\$35,996
Missouri	Tourists	\$18,147	\$1,328			\$11,992			\$2,975	\$1,775		\$77
Missouri	Locals	178,933	\$9,090			\$129,877			\$39,966	\$0		\$0
Missouri	Total	\$197,079	\$10,418	\$0	\$0	\$141,868	\$0	\$0	\$42,941	\$1,775	\$0	\$77
Okla + Ark	Tourists	\$9,723	\$80			\$1,413			\$2,698	\$3,794		\$1,738
Okla + Ark	Locals	6,926	\$0			\$0			\$4,802	\$1,633		\$491
Okla + Ark	Total	\$16,649	\$80	\$0	\$0	\$1,413	\$0	\$0	\$7,500	\$5,427	\$0	\$2,229
Iowa		\$2,689	\$205	\$0	\$0	\$2,363	\$0	\$0	\$57	\$54	\$0	\$9
Nebraska		\$4,317	\$204	\$0	\$0	\$2,086	\$0	\$0	\$58	\$909	\$0	\$1,059
Other Near		\$2,173	\$76	\$0	\$0	\$1,342	\$0	\$0	\$220	\$153	\$0	\$382
Frontage Traffic		\$2,994								\$2,994		
Total All Sources		\$713,961	\$30,770	\$0	\$0	\$380,202	\$0	\$0	\$60,875	\$202,361	\$0	\$39,753
total Tourists		\$58,476	\$2,506			\$24,605			\$7,472	\$17,143		\$6,750
total locals		\$655,485	\$28,264			\$355,598			\$53,403	\$185,218		\$33,002

Note: Totals may not add due to rounding.

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**Exhibit C-18C: Detail for Visitation by Source
Upside -- Standard Size at Best of Each**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		9,800	800			4,000			1,200	3,000		800
Power Rating			100			105			105	105		115
Win/Slot/Day			\$105			\$227			\$124	\$164		\$123
Kansas	Tourists	223,796	7,849			57,004			19,321	93,536		46,086
Kansas	Locals	6,126,941	277,475	0	0	2,522,331	0	0	144,281	2,664,454	0	518,399
Kansas	Total	6,350,737	285,324	0	0	2,579,336	0	0	163,603	2,757,990	0	564,484
Missouri	Tourists	208,957	17,308			127,972			40,010	22,630		1,036
Missouri	Locals	2,324,582	134,171	0	0	1,548,382	0	0	642,028	0	0	0
Missouri	Total	2,533,538	151,479	0	0	1,676,355	0	0	682,038	22,630	0	1,036
Okla + Ark	Tourists	128,956	1,077			15,560			37,748	50,215		24,355
Okla + Ark	Locals	103,319	0	0	0	0	0	0	72,536	23,272	0	7,512
Oklahoma	Total	232,275	1,077	0	0	15,560	0	0	110,284	73,487	0	31,867
Iowa		29,170	2,643	0	0	24,964	0	0	759	679	0	124
Nebraska		50,710	2,616	0	0	21,937	0	0	771	11,388	0	13,999
Other Near		23,226	899	0	0	13,219	0	0	2,676	1,773	0	4,660
Frontage Traffic		32,897	0			0			0	32,897		0
Total All Sources		9,252,554	444,038	0	0	4,331,370	0	0	960,131	2,900,844	0	616,170
total Tourists		697,711	32,391			260,657			101,286	213,118		90,260
total locals		8,554,842	411,647			4,070,714			858,846	2,687,726		525,911
Spending Per Visitor		\$77	\$69			\$88			\$63	\$70		\$65

Note: Totals may not add due to rounding.

Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

**Appendix D:
“Downside” Projections**

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May 26, 2008

List of Exhibits

(All "Projections in Brief")

Exhibit

- D-1 Projection in Brief: Baseline (Likely Future) -- New Facilities Elsewhere
- D-2 "Downside" -- Stronger KCK 7th Street Casino Added (Alone)
- D-3 "Downside" -- Woodlands Added (Solo, with 800 Slots)
- D-4 "Downside" -- Woodlands Added (Solo, at \$150/day)
- D-5 "Downside" -- Kansas Speedway Added (\$150/day)
- D-6 "Downside" -- KCK Stateline Added (\$150/day)
- D-7 "Downside" -- KCK Middle Added (\$150/day)
- D-8 "Downside" -- Camptown Added (Alone in S.E.)
- D-9 "Downside" -- Cherokee Corner Added (with Camptown)
- D-10 "Downside" -- Cherokee Corner Added (w/o Camptown)
- D-11 "Downside" -- Cherokee Corner "Stretched" to \$120/day
- D-12 "Downside" -- Cherokee Galena Added (with Camptown)
- D-13 "Downside" -- Cherokee Galena Added (w/o Camptown)
- D-14 "Downside" -- Cherokee Galena "Stretched" to \$120/day
- D-15 "Downside" -- Sumner Mulvane Added (\$150/day)
- D-16 "Downside" -- Kansas Wellington Added (\$150/day)
- D-17 "Downside" -- Dodge City Added (\$150/day)
- D-18 "Downside" -- All Facilities (at "least" sites)
- D-19 "Downside" -- All Facilities (at best sites)
- D-20 "Downside" -- All Facilities (at best sites, at \$200/day)

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Exhibit D-1: Projection in Brief (\$mn / 2007\$)
Downside -- New Facilities Elsewhere
 (inc. Powhattan)

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	----- 0		----- \$0.0		----- \$0.0
KCK 7th Street					
4 Northeast KS Natives	3,443	117	\$186.4	\$148	\$211.8
Total Kansas	3,443		\$186.4	\$148	\$211.8
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$160.6	\$224	\$178.1
IOC KC	1,330	80.1	\$74.6	\$154	\$80.9
Harrahs NKC	1,783	102.8	\$170.9	\$263	\$197.1
Ameristar KC	3,012	98.0	\$217.1	\$197	\$246.4
Sugar Creek					
Subtotal KCMO	8,094		\$623.2	\$211	\$702.4
Greater KC Total	8,094		\$623.2	\$211	\$702.4
Greater Joplin Total	7,763		\$151.8	\$54	\$170.5
Greater Wichita Total	6,332		\$104.9	\$45	\$117.8

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**Exhibit D-2: Projection in Brief (\$mn / 2007\$)
Downside -- Stronger KCK 7th Street Casino Added (Solo)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street	450	90	\$34.0	\$207	\$34.0
4 Northeast KS Natives	3,443	117	\$184.0	\$146	\$209.1
	-----		-----		-----
Total Kansas	3,893		\$217.9	\$153	\$243.0
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$151.0	\$210	\$167.4
IOC KC	1,330	80.1	\$69.9	\$144	\$75.8
Harrahs NKC	1,783	102.8	\$162.3	\$249	\$187.1
Ameristar KC	3,012	98.0	\$207.6	\$189	\$235.7
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$590.8	\$200	\$666.1
Greater KC Total	8,544		\$624.8	\$200	\$700.0
Greater Joplin Total	7,763		\$151.4	\$53	\$170.1
Greater Wichita Total	6,332		\$104.8	\$45	\$117.7

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**Exhibit D-3: Projection in Brief (\$mn / 2007\$)
Downside -- Woodlands Added (Solo, with 800 slots)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	800		\$36.5	\$125	\$36.5
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$184.0	\$146	\$209.1
	-----		-----		-----
Total Kansas	4,693		\$253.8	\$148	\$278.8
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.1	\$206	\$164.2
IOC KC	1,330	80.1	\$68.7	\$142	\$74.5
Harrahs NKC	1,783	102.8	\$160.0	\$246	\$184.5
Ameristar KC	3,012	98.0	\$204.7	\$186	\$232.4
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$581.5	\$197	\$655.6
Greater KC Total	9,344		\$651.3	\$191	\$725.3
Greater Joplin Total	7,763		\$151.2	\$53	\$169.9
Greater Wichita Total	6,332		\$104.7	\$45	\$117.6

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**Exhibit D-4: Projection in Brief (\$mn / 2007\$)
Downside -- Woodlands Added (Solo, \$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	370	90	\$20.2	\$150	\$20.2
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	370		\$20.2	\$150	\$20.2
KCK 7th Street	450	90	\$34.2	\$209	\$34.2
4 Northeast KS Natives	3,443	117	\$186.3	\$148	\$211.8
-----			-----		-----
Total Kansas	4,263		\$240.8	\$155	\$266.3
memo: Northeast Zone	370		\$20.2	\$150	\$20.2
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$152.6	\$212	\$169.2
IOC KC	1,330	80.1	\$70.2	\$145	\$76.1
Harrahs NKC	1,783	102.8	\$163.4	\$251	\$188.4
Ameristar KC	3,012	98.0	\$208.4	\$190	\$236.6
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$594.6	\$201	\$670.3
Greater KC Total	8,914		\$649.1	\$199	\$724.8
Greater Joplin Total	7,763		\$151.4	\$53	\$170.1
Greater Wichita Total	6,332		\$104.7	\$45	\$117.7

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**Exhibit D-5: Projection in Brief (\$mn / 2007\$)
Downside -- Kansas Speedway Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$23.3	\$80	\$23.3
KCK Speedway	2,530	95	\$138.5	\$150	\$159.2
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	3,330		\$161.8	\$133	\$182.5
KCK 7th Street	450	90	\$26.5	\$162	\$26.5
4 Northeast KS Natives	3,443	117	\$168.8	\$134	\$191.8
Total Kansas	7,223		\$357.1	\$135	\$400.8
memo: Northeast Zone	3,330		\$161.8	\$133	\$182.5
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$120.6	\$168	\$133.7
IOC KC	1,330	80.1	\$58.7	\$121	\$63.6
Harrahs NKC	1,783	102.8	\$137.1	\$211	\$158.1
Ameristar KC	3,012	98.0	\$179.4	\$163	\$203.7
Sugar Creek					
Subtotal KCMO	8,094		\$495.8	\$168	\$559.1
Greater KC Total	11,874		\$684.1	\$158	\$768.1
Greater Joplin Total	7,763		\$149.3	\$53	\$167.7
Greater Wichita Total	6,332		\$103.7	\$45	\$116.5

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**Exhibit D-6: Projection in Brief (\$mn / 2007\$)
Downside -- KCK Stateline Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$24.7	\$85	\$24.7
KCK Speedway					
KCK Stateline	4,340	95	\$237.7	\$150	\$273.2
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	5,140		\$262.4	\$140	\$297.9
KCK 7th Street	450	90	\$21.0	\$128	\$21.0
4 Northeast KS Natives	3,443	117	\$167.4	\$133	\$190.3
	-----		-----		-----
Total Kansas	9,033		\$450.8	\$137	\$509.2
memo: Northeast Zone	5,140		\$262.4	\$140	\$297.9
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$102.4	\$143	\$113.6
IOC KC	1,330	80.1	\$45.4	\$94	\$49.3
Harrahs NKC	1,783	102.8	\$114.6	\$176	\$132.1
Ameristar KC	3,012	98.0	\$151.8	\$138	\$172.3
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$414.2	\$140	\$467.2
Greater KC Total	13,684		\$697.6	\$140	\$786.1
Greater Joplin Total	7,763		\$148.2	\$52	\$166.5
Greater Wichita Total	6,332		\$103.5	\$45	\$116.2

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Exhibit D-7: Projection in Brief (\$mn / 2007\$)
Downside -- KCK Middle Added (\$150/day)

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$20.5	\$70	\$20.5
KCK Speedway					
KCK Stateline					
KCK Middle	5,120	95	\$280.4	\$150	\$322.3
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	5,920		\$300.9	\$139	\$342.8
KCK 7th Street	450	90	\$19.3	\$118	\$19.3
4 Northeast KS Natives	3,443	117	\$163.1	\$130	\$185.3
-----			-----		-----
Total Kansas	9,813		\$483.2	\$135	\$547.4
memo: Northeast Zone	5,920		\$300.9	\$139	\$342.8
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$93.8	\$131	\$104.0
IOC KC	1,330	80.1	\$45.3	\$93	\$49.2
Harrahs NKC	1,783	102.8	\$112.2	\$172	\$129.4
Ameristar KC	3,012	98.0	\$150.7	\$137	\$171.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$402.0	\$136	\$453.6
Greater KC Total	14,464		\$722.2	\$137	\$815.7
Greater Joplin Total	7,763		\$147.7	\$52	\$165.9
Greater Wichita Total	6,332		\$103.1	\$45	\$115.9

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**Exhibit D-8: Projection in Brief (\$mn / 2007\$)
Downside -- Camptown Added (Alone in S.E.)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	90	\$19.4	\$89	\$19.4 *
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$55.9	\$109	\$55.9
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$183.8	\$146	\$208.9
-----			-----		-----
Total Kansas	5,293		\$272.9	\$141	\$298.0
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	600		\$19.4	\$89	\$19.4
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.0	\$206	\$164.1
IOC KC	1,330	80.1	\$68.7	\$141	\$74.5
Harrahs NKC	1,783	102.8	\$159.8	\$246	\$184.3
Ameristar KC	3,012	98.0	\$204.5	\$186	\$232.2
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$581.1	\$197	\$655.1
Greater KC Total	9,344		\$650.7	\$191	\$724.7
Greater Joplin Total	8,363		\$167.4	\$55	\$188.1
Greater Wichita Total	6,332		\$104.3	\$45	\$117.2

* If the numbers were all that mattered, the model indicates that a facility with 250 slots would achieve \$150/day, for total win of \$13.8 million. Realistically, the competition is just too intense to reach \$150/day at anything below "Midwest Standard" (or perhaps even at it).

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**Exhibit D-9: Projection in Brief (\$mn / 2007\$)
Downside -- Cherokee Corner Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	90	\$18.9	\$86	\$18.9
Cherokee Corner	600	95	\$18.4	\$84	\$20.7 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$73.7	\$101	\$76.0
KCK 7th Street	450	90	\$33.1	\$202	\$33.1
4 Northeast KS Natives	3,443	117	\$183.5	\$146	\$208.5
-----			-----		-----
Total Kansas	5,893		\$290.3	\$135	\$317.6
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	1,200		\$37.3	\$85	\$39.5
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.8	\$206	\$163.9
IOC KC	1,330	80.1	\$68.6	\$141	\$74.4
Harrahs NKC	1,783	102.8	\$159.6	\$245	\$184.0
Ameristar KC	3,012	98.0	\$204.2	\$186	\$231.8
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$580.3	\$196	\$654.2
Greater KC Total	9,344		\$649.9	\$191	\$723.8
Greater Joplin Total	8,963		\$176.8	\$54	\$198.7
Greater Wichita Total	6,332		\$103.9	\$45	\$116.8

* If the numbers were all that mattered, the model indicates that a casino with 130 slots would achieve \$150/day, for total win of \$8 million. Realistically, the competition is just too intense to reach \$150/day at anything below "Midwest Standard" (or perhaps even at it).

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**Exhibit D-10: Projection in Brief (\$mn / 2007\$)
Downside -- Cherokee Corner Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	600	95	\$18.8	\$86	\$21.1 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$55.3	\$108	\$57.6
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$183.6	\$146	\$208.6
-----			-----		-----
Total Kansas	5,293		\$272.0	\$141	\$299.4
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	600		\$18.8	\$86	\$21.1
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.9	\$206	\$164.0
IOC KC	1,330	80.1	\$68.7	\$141	\$74.5
Harrahs NKC	1,783	102.8	\$159.7	\$245	\$184.2
Ameristar KC	3,012	98.0	\$204.4	\$186	\$232.0
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$580.7	\$197	\$654.7
Greater KC Total	9,344		\$650.4	\$191	\$724.3
Greater Joplin Total	8,363		\$160.9	\$53	\$180.8
Greater Wichita Total	6,332		\$104.2	\$45	\$117.1

* If the numbers were all that mattered, the model indicates that a casino with 135 slots would achieve \$150/day, for total win of \$8.3 million. Realistically, the competition is just too intense to reach \$150/day at anything below "Midwest Standard" (or perhaps even at it).

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**Exhibit D-11: Projection in Brief (\$mn / 2007\$)
Downside -- Cherokee Corner Shrunk to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	230	95	\$10.0	\$120	\$11.3 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	1,030		\$46.6	\$124	\$47.8
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$183.8	\$146	\$208.9
Total Kansas	4,923		\$263.6	\$147	\$289.9
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	230		\$10.0	\$120	\$11.3
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.0	\$206	\$164.1
IOC KC	1,330	80.1	\$68.7	\$142	\$74.5
Harrahs NKC	1,783	102.8	\$159.9	\$246	\$184.4
Ameristar KC	3,012	98.0	\$204.6	\$186	\$232.2
Sugar Creek					
Subtotal KCMO	8,094		\$581.2	\$197	\$655.2
Greater KC Total	9,344		\$650.9	\$191	\$724.9
Greater Joplin Total	7,993		\$157.6	\$54	\$177.1
Greater Wichita Total	6,332		\$104.5	\$45	\$117.4

* No more than a truck stop, at best.

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**Exhibit D-12: Projection in Brief (\$mn / 2007\$)
Downside -- Cherokee Galena Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	90	\$18.7	\$86	\$18.7
Cherokee Corner					
Cherokee Galena	600	95	\$20.4	\$93	\$22.9 *
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$75.6	\$104	\$78.1
KCK 7th Street	450	90	\$33.1	\$202	\$33.1
4 Northeast KS Natives	3,443	117	\$183.4	\$146	\$208.5
-----			-----		-----
Total Kansas	5,893		\$292.2	\$136	\$319.7
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	1,200		\$39.1	\$89	\$41.6
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.8	\$206	\$163.9
IOC KC	1,330	80.1	\$68.6	\$141	\$74.4
Harrahs NKC	1,783	102.8	\$159.6	\$245	\$184.0
Ameristar KC	3,012	98.0	\$204.2	\$186	\$231.8
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$580.3	\$196	\$654.2
Greater KC Total	9,344		\$649.9	\$191	\$723.8
Greater Joplin Total	8,963		\$182.3	\$56	\$204.9
Greater Wichita Total	6,332		\$103.9	\$45	\$116.8

* Cannot achieve \$150/slot/day at any number of slot machines.

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**Exhibit D-13: Projection in Brief (\$mn / 2007\$)
Downside -- Cherokee Galena Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	600	95	\$21.1	\$97	\$23.8 *
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$57.6	\$113	\$60.3
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$183.6	\$146	\$208.7
-----			-----		-----
Total Kansas	5,293		\$274.4	\$142	\$302.1
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	600		\$21.1	\$97	\$23.8
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.0	\$206	\$164.0
IOC KC	1,330	80.1	\$68.7	\$141	\$74.5
Harrahs NKC	1,783	102.8	\$159.8	\$245	\$184.2
Ameristar KC	3,012	98.0	\$204.4	\$186	\$232.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$580.8	\$197	\$654.8
Greater KC Total	9,344		\$650.5	\$191	\$724.4
Greater Joplin Total	8,363		\$167.5	\$55	\$188.2
Greater Wichita Total	6,332		\$104.2	\$45	\$117.1

* Cannot achieve \$150/slot/day at any realistic number of slot machines.

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**Exhibit D-14: Projection in Brief (\$mn / 2007\$)
Downside -- Cherokee Galena Shrunk to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	250	95	\$11.0	\$120	\$12.3 *
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,050		\$47.5	\$124	\$48.9
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$183.9	\$146	\$209.0
-----			-----		-----
Total Kansas	4,943		\$264.6	\$147	\$291.0
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone	250		\$11.0	\$120	\$12.3
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.1	\$206	\$164.2
IOC KC	1,330	80.1	\$68.7	\$142	\$74.5
Harrahs NKC	1,783	102.8	\$159.9	\$246	\$184.4
Ameristar KC	3,012	98.0	\$204.6	\$186	\$232.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$581.3	\$197	\$655.4
Greater KC Total	9,344		\$651.1	\$191	\$725.1
Greater Joplin Total	8,013		\$164.1	\$56	\$184.4
Greater Wichita Total	6,332		\$104.5	\$45	\$117.4

* No more than a truck stop, at best.

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**Exhibit D-15: Projection in Brief (\$mn / 2007\$)
Downside -- Sumner Mulvane Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.4	\$125	\$36.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane	2,740	95	\$149.8	\$150	\$168.3
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	3,540		\$186.2	\$144	\$204.7
KCK 7th Street	450	90	\$33.1	\$202	\$33.1
4 Northeast KS Natives	3,443	117	\$177.0	\$141	\$201.1
Total Kansas	7,433		\$396.3	\$146	\$439.0
memo: Northeast Zone	800		\$36.4	\$125	\$36.4
memo: Southeast Zone					
memo: South Central Zone	2,740		\$149.8	\$150	\$168.3
Argosy Riverside	1,969	96.6	\$147.4	\$205	\$163.4
IOC KC	1,330	80.1	\$68.5	\$141	\$74.3
Harrahs NKC	1,783	102.8	\$159.1	\$244	\$183.5
Ameristar KC	3,012	98.0	\$203.7	\$185	\$231.3
Sugar Creek					
Subtotal KCMO	8,094		\$578.8	\$196	\$652.5
Greater KC Total	9,344		\$648.3	\$190	\$722.0
Greater Joplin Total	7,763		\$148.1	\$52	\$166.4
Greater Wichita Total	9,072		\$226.6	\$68	\$254.6

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**Exhibit D-16: Projection in Brief (\$mn / 2007\$)
Downside -- Sumner Wellington Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.4	\$125	\$36.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	1,720	102	\$94.1	\$150	\$105.7
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,520		\$130.5	\$142	\$142.2
KCK 7th Street	450	90	\$33.1	\$202	\$33.1
4 Northeast KS Natives	3,443	117	\$179.0	\$142	\$203.4
-----			-----		-----
Total Kansas	6,413		\$342.7	\$146	\$378.7
memo: Northeast Zone	800		\$36.4	\$125	\$36.4
memo: Southeast Zone					
memo: South Central Zone	1,720		\$94.1	\$150	\$105.7
Argosy Riverside	1,969	96.6	\$147.6	\$205	\$163.7
IOC KC	1,330	80.1	\$68.6	\$141	\$74.4
Harrahs NKC	1,783	102.8	\$159.3	\$245	\$183.8
Ameristar KC	3,012	98.0	\$204.0	\$186	\$231.6
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$579.6	\$196	\$653.4
Greater KC Total	9,344		\$649.1	\$190	\$722.9
Greater Joplin Total	7,763		\$148.8	\$53	\$167.2
Greater Wichita Total	8,052		\$177.6	\$60	\$199.5

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**Exhibit D-17: Projection in Brief (\$mn / 2007\$)
Downside -- Dodge City Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$36.5	\$125	\$36.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City	540	105	\$29.6	\$150	\$32.9
Subtotal Kansas Taxable	1,340		\$66.2	\$135	\$69.5
KCK 7th Street	450	90	\$33.2	\$202	\$33.2
4 Northeast KS Natives	3,443	117	\$183.5	\$146	\$208.6
Total Kansas	5,233		\$282.9	\$148	\$311.2
memo: Northeast Zone	800		\$36.5	\$125	\$36.5
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.1	\$206	\$164.2
IOC KC	1,330	80.1	\$68.7	\$142	\$74.5
Harrahs NKC	1,783	102.8	\$159.9	\$246	\$184.4
Ameristar KC	3,012	98.0	\$204.6	\$186	\$232.3
Sugar Creek					
Subtotal KCMO	8,094		\$581.3	\$197	\$655.4
Greater KC Total	9,344		\$651.1	\$191	\$725.1
Greater Joplin Total	7,763		\$151.0	\$53	\$169.7
Greater Wichita Total	6,332		\$103.1	\$45	\$115.9

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**Exhibit D-18: Projection in Brief (\$mn / 2007\$)
Downside -- All Facilities (at "least" sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$23.2	\$80	\$23.2
KCK Speedway	2,530	95	\$137.6	\$149	\$158.1
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	600	95	\$18.3	\$83	\$20.5 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	1,720	102	\$91.8	\$146	\$103.2
Dodge City	540	105	\$27.9	\$142	\$31.0
Subtotal Kansas Taxable	6,190		\$298.8	\$132	\$336.1
KCK 7th Street	450	90	\$26.5	\$161	\$26.5
4 Northeast KS Natives	3,443	117	\$163.4	\$130	\$185.7
Total Kansas	10,083		\$488.7	\$133	\$548.2
memo: Northeast Zone	3,330		\$160.8	\$132	\$181.3
memo: Southeast Zone	600		\$18.3	\$83	\$20.5 *
memo: South Central Zone	1,720		\$91.8	\$146	\$103.2
Argosy Riverside	1,969	96.6	\$119.9	\$167	\$133.0
IOC KC	1,330	80.1	\$58.5	\$120	\$63.4
Harrahs NKC	1,783	102.8	\$136.3	\$209	\$157.2
Ameristar KC	3,012	98.0	\$178.5	\$162	\$202.6
Sugar Creek					
Subtotal KCMO	8,094		\$493.3	\$167	\$556.2
Greater KC Total	11,874		\$680.5	\$157	\$764.0
Greater Joplin Total	8,363		\$156.3	\$51	\$175.6
Greater Wichita Total	8,052		\$173.8	\$59	\$195.3

* Likely not viable, reducing total Statewide taxable gaming revenues to \$315.5 million.

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**Exhibit D-19: Projection in Brief (\$mn / 2007\$)
Downside -- All Facilities (at best sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$20.3	\$70	\$20.3
KCK Speedway					
KCK Stateline					
KCK Middle	5,120	95	\$278.5	\$149	\$320.1
Camptown					
Cherokee Corner					
Cherokee Galena	600	95	\$20.3	\$93	\$22.8 *
Sumner Mulvane	2,740	95	\$147.2	\$147	\$165.4
Sumner Wellington					
Dodge City	540	105	\$27.4	\$139	\$30.5
Subtotal Kansas Taxable	9,800		\$493.8	\$138	\$559.1
KCK 7th Street	450	90	\$19.2	\$117	\$19.2
4 Northeast KS Natives	3,443	117	\$156.1	\$124	\$177.4
Total Kansas	13,693		\$669.1	\$134	\$755.7
memo: Northeast Zone	5,920		\$298.9	\$138	\$340.5
memo: Southeast Zone	600		\$20.3	\$93	\$22.8 *
memo: South Central Zone	2,740		\$147.2	\$147	\$165.4
Argosy Riverside	1,969	96.6	\$93.1	\$129	\$103.2
IOC KC	1,330	80.1	\$45.2	\$93	\$49.0
Harrahs NKC	1,783	102.8	\$111.2	\$171	\$128.3
Ameristar KC	3,012	98.0	\$149.7	\$136	\$169.9
Sugar Creek					
Subtotal KCMO	8,094		\$399.1	\$135	\$450.3
Greater KC Total	14,464		\$717.2	\$136	\$810.0
Greater Joplin Total	8,363		\$160.3	\$53	\$180.1
Greater Wichita Total	9,072		\$222.5	\$67	\$250.0

* Likely not viable, reducing total Statewide taxable gaming revenues to \$536.4 million.

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**Exhibit D-20: Projection in Brief (\$mn / 2007\$)
Downside -- All Facilities (at best sites, at \$200/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	90	\$24.6	\$84	\$24.6
KCK Speedway					
KCK Stateline					
KCK Middle	2,820	95	\$205.7	\$200	\$236.4
Camptown					*
Cherokee Corner					*
Cherokee Galena					*
Sumner Mulvane	1,920	95	\$139.7	\$199	\$157.0
Sumner Wellington					
Dodge City	350	105	\$25.5	\$200	\$28.4
Subtotal Kansas Taxable	5,890		\$395.5	\$184	\$446.3
KCK 7th Street	450	90	\$22.9	\$140	\$22.9
4 Northeast KS Natives	3,443	117	\$164.8	\$131	\$187.2
Total Kansas	9,783		\$583.2	\$163	\$656.5
memo: Northeast Zone	3,620		\$230.3	\$174	\$261.0
memo: Southeast Zone					*
memo: South Central Zone	1,920		\$139.7	\$199	\$157.0
Argosy Riverside	1,969	96.6	\$108.1	\$150	\$119.8
IOC KC	1,330	80.1	\$52.0	\$107	\$56.4
Harrahs NKC	1,783	102.8	\$125.8	\$193	\$145.1
Ameristar KC	3,012	98.0	\$166.8	\$152	\$189.4
Sugar Creek					
Subtotal KCMO	8,094		\$452.8	\$153	\$510.7
Greater KC Total	12,164		\$706.0	\$159	\$794.7
Greater Joplin Total	7,763		\$146.4	\$52	\$164.5
Greater Wichita Total	8,252		\$219.2	\$73	\$246.3

* Under downside assumptions, no scenario yields \$200/day at any facility in the Southeast.

Cummings Associates

**Projections for the
Market Potential of the
Four Gaming Zones in Kansas**

**Appendix E:
“Upside” Projections**

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May 26, 2008

List of Exhibits

(All "Projections in Brief")

Exhibit

- E-1 Projection in Brief: Baseline (Likely Future) -- New Facilities Elsewhere
- E-2 Baseline -- KCK 7th Street Casino Added (Alone)
- E-3 "Upside" -- Woodlands Added (Solo, with 800 Slots)
- E-4 "Upside" -- Woodlands Added (Solo, at \$150/day)
- E-5 "Upside" -- Kansas Speedway Added (\$150/day)
- E-6 "Upside" -- KCK Stateline Added (\$150/day)
- E-7 "Upside" -- KCK Middle Added (\$150/day)
- E-8 "Upside" -- Camptown Added (Alone in S.E.)
- E-9 "Upside" -- Cherokee Corner Added (with Camptown)
- E-10 "Upside" -- Cherokee Corner Added (w/o Camptown)
- E-11 "Upside" -- Cherokee Corner "Stretched" to \$120/day
- E-12 "Upside" -- Cherokee Galena Added (with Camptown)
- E-13 "Upside" -- Cherokee Galena Added (w/o Camptown)
- E-14 "Upside" -- Cherokee Galena "Stretched" to \$120/day
- E-15 "Upside" -- Sumner Mulvane Added (\$150/day)
- E-16 "Upside" -- Kansas Wellington Added (\$150/day)
- E-17 "Upside" -- Dodge City Added (\$150/day)
- E-18 "Upside" -- All Facilities (at "least" sites)
- E-18B "Upside" / All Facilities / Least Sites / Detail for Spending by Source
- E-18C "Upside" / All Facilities / Least Sites / Detail for Visitation by Source
- E-19 "Upside" -- All Facilities (at best sites)
- E-19B "Upside" / All Facilities / Best Sites / Detail for Spending by Source
- E-19C "Upside" / All Facilities / Best Sites / Detail for Visitation by Source
- E-20 "Upside" -- All Facilities (at best sites, at \$200/day)
- E-20B "Upside" / All Facilities / Best Sites / \$200/day / Detail for Spending
- E-20C "Upside" / All Facilities / Best Sites / \$200/day / Detail for Visitation

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Exhibit E-1: Projection in Brief (\$mn / 2007\$)
Baseline / Likely Future -- New Facilities Elsewhere
 (inc. Powhattan)

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street					
4 Northeast KS Natives	3,443	117	\$191.4	\$152	\$217.6
	-----		-----		-----
Total Kansas	3,443		\$191.4	\$152	\$217.6
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$161.6	\$225	\$179.2
IOC KC	1,330	80.1	\$74.9	\$154	\$81.2
Harrahs NKC	1,783	102.8	\$172.2	\$265	\$198.5
Ameristar KC	3,012	98.0	\$218.6	\$199	\$248.1
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$627.2	\$212	\$707.0
Greater KC Total	8,094		\$627.2	\$212	\$707.0
Greater Joplin Total	7,063		\$145.8	\$57	\$163.9
Greater Wichita Total	4,632		\$93.4	\$55	\$104.9

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**Exhibit E-2: Projection in Brief (\$mn / 2007\$)
Baseline -- KCK 7th Street Casino Added (Solo)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands					
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
	-----		-----		-----
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street	450	78	\$19.4	\$118	\$19.4
4 Northeast KS Natives	3,443	117	\$189.9	\$151	\$215.8
	-----		-----		-----
Total Kansas	3,893		\$209.3	\$147	\$235.2
memo: Northeast Zone					
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$155.1	\$216	\$171.9
IOC KC	1,330	80.1	\$71.7	\$148	\$77.8
Harrahs NKC	1,783	102.8	\$166.4	\$256	\$191.9
Ameristar KC	3,012	98.0	\$212.3	\$193	\$241.0
Sugar Creek					
	-----		-----		-----
Subtotal KCMO	8,094		\$605.6	\$205	\$682.7
Greater KC Total	8,544		\$625.0	\$200	\$702.1
Greater Joplin Total	7,063		\$145.6	\$56	\$163.7
Greater Wichita Total	4,632		\$93.3	\$55	\$104.8

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**Exhibit E-3: Projection in Brief (\$mn / 2007\$)
Upside -- Woodlands Added (Solo, with 800 slots)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.6	\$194	\$56.6
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	800		\$56.6	\$194	\$56.6
KCK 7th Street	450	78	\$18.5	\$112	\$18.5
4 Northeast KS Natives	3,443	117	\$187.6	\$149	\$213.2
-----			-----		-----
Total Kansas	4,693		\$262.7	\$153	\$288.3
memo: Northeast Zone	800		\$56.6	\$194	\$56.6
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.5	\$207	\$164.6
IOC KC	1,330	80.1	\$69.2	\$143	\$75.0
Harrahs NKC	1,783	102.8	\$161.0	\$247	\$185.7
Ameristar KC	3,012	98.0	\$206.0	\$187	\$233.8
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$584.7	\$198	\$659.1
Greater KC Total	9,344		\$659.8	\$193	\$734.2
Greater Joplin Total	7,063		\$145.2	\$56	\$163.1
Greater Wichita Total	4,632		\$93.1	\$55	\$104.6

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**Exhibit E-4: Projection in Brief (\$mn / 2007\$)
Upside -- Woodlands Added (Solo, \$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	1,880	100	\$102.9	\$150	\$102.9
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,880		\$102.9	\$150	\$102.9
KCK 7th Street	450	78	\$17.1	\$104	\$17.1
4 Northeast KS Natives	3,443	117	\$181.1	\$144	\$205.8
-----			-----		-----
Total Kansas	5,773		\$301.1	\$143	\$325.8
memo: Northeast Zone	1,880		\$102.9	\$150	\$102.9
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$137.8	\$192	\$152.8
IOC KC	1,330	80.1	\$65.4	\$135	\$71.0
Harrahs NKC	1,783	102.8	\$152.2	\$234	\$175.5
Ameristar KC	3,012	98.0	\$196.1	\$178	\$222.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$551.6	\$187	\$621.9
Greater KC Total	10,424		\$671.6	\$177	\$741.9
Greater Joplin Total	7,063		\$144.5	\$56	\$162.3
Greater Wichita Total	4,632		\$92.9	\$55	\$104.4

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**Exhibit E-5: Projection in Brief (\$mn / 2007\$)
Upside -- Kansas Speedway Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$26.6	\$91	\$26.6
KCK Speedway	5,540	105	\$303.4	\$150	\$348.8
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	6,340		\$330.0	\$143	\$375.4
KCK 7th Street	450	78	\$11.5	\$70	\$11.5
4 Northeast KS Natives	3,443	117	\$153.9	\$122	\$174.8
-----			-----		-----
Total Kansas	10,233		\$495.4	\$133	\$561.8
memo: Northeast Zone	6,340		\$330.0	\$143	\$375.4
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$96.7	\$135	\$107.3
IOC KC	1,330	80.1	\$49.0	\$101	\$53.1
Harrahs NKC	1,783	102.8	\$115.3	\$177	\$132.9
Ameristar KC	3,012	98.0	\$153.3	\$139	\$174.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$414.4	\$140	\$467.4
Greater KC Total	14,884		\$755.9	\$139	\$854.3
Greater Joplin Total	7,063		\$140.1	\$54	\$157.5
Greater Wichita Total	4,632		\$90.3	\$53	\$101.5

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**Exhibit E-6: Projection in Brief (\$mn / 2007\$)
Upside -- KCK Stateline Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$27.3	\$93	\$27.3
KCK Speedway					
KCK Stateline	8,240	105	\$451.0	\$150	\$518.4
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	9,040		\$478.3	\$145	\$545.7
KCK 7th Street	450	78	\$7.7	\$47	\$7.7
4 Northeast KS Natives	3,443	117	\$153.1	\$122	\$173.9
-----			-----		-----
Total Kansas	12,933		\$639.1	\$135	\$727.4
memo: Northeast Zone	9,040		\$478.3	\$145	\$545.7
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$73.8	\$103	\$81.8
IOC KC	1,330	80.1	\$31.7	\$65	\$34.3
Harrahs NKC	1,783	102.8	\$84.3	\$130	\$97.2
Ameristar KC	3,012	98.0	\$113.7	\$103	\$129.1
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$303.4	\$103	\$342.4
Greater KC Total	17,584		\$789.5	\$123	\$895.8
Greater Joplin Total	7,063		\$138.1	\$54	\$155.1
Greater Wichita Total	4,632		\$90.0	\$53	\$101.1

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**Exhibit E-7: Projection in Brief (\$mn / 2007\$)
Upside -- KCK Middle Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$23.1	\$79	\$23.1
KCK Speedway					
KCK Stateline					
KCK Middle	8,600	105	\$470.9	\$150	\$541.3
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	9,400		\$494.0	\$144	\$564.4
KCK 7th Street	450	78	\$7.6	\$46	\$7.6
4 Northeast KS Natives	3,443	117	\$149.3	\$119	\$169.6
-----			-----		-----
Total Kansas	13,293		\$650.8	\$134	\$741.6
memo: Northeast Zone	9,400		\$494.0	\$144	\$564.4
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$70.6	\$98	\$78.3
IOC KC	1,330	80.1	\$34.2	\$70	\$37.1
Harrahs NKC	1,783	102.8	\$87.7	\$135	\$101.1
Ameristar KC	3,012	98.0	\$120.0	\$109	\$136.2
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$312.4	\$106	\$352.6
Greater KC Total	17,944		\$814.0	\$124	\$924.6
Greater Joplin Total	7,063		\$137.8	\$53	\$154.8
Greater Wichita Total	4,632		\$89.5	\$53	\$100.6

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**Exhibit E-8: Projection in Brief (\$mn / 2007\$)
Upside -- Camptown Added (Alone in S.E.)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.5	\$193	\$56.5
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	100	\$28.2	\$129	\$28.2 *
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	1,400		\$84.7	\$166	\$84.7
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$187.0	\$149	\$212.5
-----			-----		-----
Total Kansas	5,293		\$290.1	\$150	\$315.6
memo: Northeast Zone	800		\$56.5	\$193	\$56.5
memo: Southeast Zone	600		\$28.2	\$129	\$28.2
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.1	\$206	\$164.2
IOC KC	1,330	80.1	\$69.1	\$142	\$74.9
Harrahs NKC	1,783	102.8	\$160.6	\$247	\$185.2
Ameristar KC	3,012	98.0	\$205.5	\$187	\$233.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$583.3	\$197	\$657.6
Greater KC Total	9,344		\$658.2	\$193	\$732.5
Greater Joplin Total	7,663		\$167.5	\$60	\$188.2
Greater Wichita Total	4,632		\$92.5	\$55	\$103.9

* Not quite \$150/day/slot, but potentially viable.

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**Exhibit E-9: Projection in Brief (\$mn / 2007\$)
Upside -- Cherokee Corner Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.3	\$193	\$56.3
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	100	\$26.9	\$123	\$26.9
Cherokee Corner	600	105	\$32.0	\$146	\$35.9
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,000		\$115.2	\$158	\$119.2
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$186.2	\$148	\$211.6
-----			-----		-----
Total Kansas	5,893		\$319.9	\$149	\$349.2
memo: Northeast Zone	800		\$56.3	\$193	\$56.3
memo: Southeast Zone	1,200		\$58.9	\$135	\$62.9
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.8	\$206	\$163.9
IOC KC	1,330	80.1	\$69.0	\$142	\$74.8
Harrahs NKC	1,783	102.8	\$160.2	\$246	\$184.7
Ameristar KC	3,012	98.0	\$205.0	\$186	\$232.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$581.9	\$197	\$656.0
Greater KC Total	9,344		\$656.7	\$193	\$730.8
Greater Joplin Total	8,263		\$184.0	\$61	\$206.7
Greater Wichita Total	4,632		\$91.8	\$54	\$103.2

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**Exhibit E-10: Projection in Brief (\$mn / 2007\$)
Upside -- Cherokee Corner Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.4	\$193	\$56.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	630	105	\$34.4	\$150	\$38.7
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	1,430		\$90.9	\$174	\$95.1
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$186.8	\$149	\$212.2
Total Kansas	5,323		\$296.1	\$152	\$325.8
memo: Northeast Zone	800		\$56.4	\$193	\$56.4
memo: Southeast Zone	630		\$34.4	\$150	\$38.7
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.1	\$206	\$164.2
IOC KC	1,330	80.1	\$69.1	\$142	\$74.9
Harrahs NKC	1,783	102.8	\$160.5	\$247	\$185.1
Ameristar KC	3,012	98.0	\$205.4	\$187	\$233.1
Sugar Creek					
Subtotal KCMO	8,094		\$583.0	\$197	\$657.3
Greater KC Total	9,344		\$657.9	\$193	\$732.2
Greater Joplin Total	7,693		\$163.2	\$58	\$183.4
Greater Wichita Total	4,632		\$92.4	\$55	\$103.8

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**Exhibit E-11: Projection in Brief (\$mn / 2007\$)
Upside -- Cherokee Corner "Stretched" to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.3	\$193	\$56.3
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	1,230	105	\$53.7	\$120	\$60.4
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,030		\$110.1	\$149	\$116.7
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$186.1	\$148	\$211.5
-----			-----		-----
Total Kansas	5,923		\$314.6	\$146	\$346.6
memo: Northeast Zone	800		\$56.3	\$193	\$56.3
memo: Southeast Zone	1,230		\$53.7	\$120	\$60.4
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.8	\$206	\$163.9
IOC KC	1,330	80.1	\$69.0	\$142	\$74.8
Harrahs NKC	1,783	102.8	\$160.1	\$246	\$184.7
Ameristar KC	3,012	98.0	\$204.9	\$186	\$232.6
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$581.8	\$197	\$655.9
Greater KC Total	9,344		\$656.6	\$193	\$730.7
Greater Joplin Total	8,293		\$173.1	\$57	\$194.5
Greater Wichita Total	4,632		\$91.8	\$54	\$103.1

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**Exhibit E-12: Projection in Brief (\$mn / 2007\$)
Upside -- Cherokee Galena Added (with Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.3	\$193	\$56.3
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown	600	100	\$26.3	\$120	\$26.3
Cherokee Corner					
Cherokee Galena	760	105	\$41.7	\$150	\$46.8
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,160		\$124.2	\$158	\$129.4
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$186.0	\$148	\$211.3
-----			-----		-----
Total Kansas	6,053		\$328.6	\$149	\$359.1
memo: Northeast Zone	800		\$56.3	\$193	\$56.3
memo: Southeast Zone	1,360		\$68.0	\$137	\$73.1
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.7	\$206	\$163.8
IOC KC	1,330	80.1	\$69.0	\$142	\$74.8
Harrahs NKC	1,783	102.8	\$160.0	\$246	\$184.5
Ameristar KC	3,012	98.0	\$204.8	\$186	\$232.5
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$581.5	\$197	\$655.6
Greater KC Total	9,344		\$656.2	\$192	\$730.3
Greater Joplin Total	8,423		\$193.0	\$63	\$216.8
Greater Wichita Total	4,632		\$91.6	\$54	\$102.9

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**Exhibit E-13: Projection in Brief (\$mn / 2007\$)
Upside -- Cherokee Galena Added (w/o Camptown)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.4	\$193	\$56.4
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	880	105	\$48.3	\$150	\$54.2
Sumner Mulvane					
Sumner Wellington					
Dodge City					
Subtotal Kansas Taxable	1,680		\$104.6	\$171	\$110.6
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$186.4	\$148	\$211.8
Total Kansas	5,573		\$309.5	\$152	\$340.9
memo: Northeast Zone	800		\$56.4	\$193	\$56.4
memo: Southeast Zone	880		\$48.3	\$150	\$54.2
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.9	\$206	\$164.0
IOC KC	1,330	80.1	\$69.0	\$142	\$74.9
Harrahs NKC	1,783	102.8	\$160.3	\$246	\$184.9
Ameristar KC	3,012	98.0	\$205.2	\$187	\$232.9
Sugar Creek					
Subtotal KCMO	8,094		\$582.5	\$197	\$656.6
Greater KC Total	9,344		\$657.3	\$193	\$731.5
Greater Joplin Total	7,943		\$175.2	\$60	\$196.9
Greater Wichita Total	4,632		\$92.1	\$54	\$103.4

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**Exhibit E-14: Projection in Brief (\$mn / 2007\$)
Upside -- Cherokee Galena "Stretched" to \$120/day**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.2	\$193	\$56.2
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena	1,550	105	\$67.9	\$120	\$76.3
Sumner Mulvane					
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	2,350		\$124.1	\$145	\$132.5
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$185.7	\$148	\$211.0
-----			-----		-----
Total Kansas	6,243		\$328.2	\$144	\$361.9
memo: Northeast Zone	800		\$56.2	\$193	\$56.2
memo: Southeast Zone	1,550		\$67.9	\$120	\$76.3
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$147.6	\$205	\$163.7
IOC KC	1,330	80.1	\$68.9	\$142	\$74.8
Harrahs NKC	1,783	102.8	\$159.9	\$246	\$184.4
Ameristar KC	3,012	98.0	\$204.6	\$186	\$232.3
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$581.1	\$197	\$655.1
Greater KC Total	9,344		\$655.7	\$192	\$729.7
Greater Joplin Total	8,613		\$185.6	\$59	\$208.5
Greater Wichita Total	4,632		\$91.4	\$54	\$102.7

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**Exhibit E-15: Projection in Brief (\$mn / 2007\$)
Upside -- Sumner Mulvane Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.1	\$192	\$56.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane	3,480	105	\$190.6	\$150	\$214.2
Sumner Wellington					
Dodge City					
-----			-----		-----
Subtotal Kansas Taxable	4,280		\$246.7	\$158	\$270.3
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$174.2	\$139	\$197.9
-----			-----		-----
Total Kansas	8,173		\$439.3	\$147	\$486.6
memo: Northeast Zone	800		\$56.1	\$192	\$56.1
memo: Southeast Zone					
memo: South Central Zone	3,480		\$190.6	\$150	\$214.2
Argosy Riverside	1,969	96.6	\$147.1	\$205	\$163.1
IOC KC	1,330	80.1	\$68.9	\$142	\$74.7
Harrahs NKC	1,783	102.8	\$159.3	\$245	\$183.7
Ameristar KC	3,012	98.0	\$204.1	\$186	\$231.7
Sugar Creek					
-----			-----		-----
Subtotal KCMO	8,094		\$579.4	\$196	\$653.2
Greater KC Total	9,344		\$653.9	\$192	\$727.7
Greater Joplin Total	7,063		\$140.3	\$54	\$157.7
Greater Wichita Total	8,112		\$253.1	\$85	\$284.4

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**Exhibit E-16: Projection in Brief (\$mn / 2007\$)
Upside -- Sumner Wellington Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.1	\$192	\$56.1
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	2,600	112	\$142.1	\$150	\$159.7
Dodge City					
-----	-----		-----		-----
Subtotal Kansas Taxable	3,400		\$198.3	\$160	\$215.8
KCK 7th Street	450	78	\$18.4	\$112	\$18.4
4 Northeast KS Natives	3,443	117	\$175.6	\$140	\$199.5
-----	-----		-----		-----
Total Kansas	7,293		\$392.2	\$147	\$433.7
memo: Northeast Zone	800		\$56.1	\$192	\$56.1
memo: Southeast Zone					
memo: South Central Zone	2,600		\$142.1	\$150	\$159.7
Argosy Riverside	1,969	96.6	\$147.2	\$205	\$163.2
IOC KC	1,330	80.1	\$68.9	\$142	\$74.7
Harrahs NKC	1,783	102.8	\$159.5	\$245	\$183.9
Ameristar KC	3,012	98.0	\$204.3	\$186	\$231.9
Sugar Creek					
-----	-----		-----		-----
Subtotal KCMO	8,094		\$579.9	\$196	\$653.8
Greater KC Total	9,344		\$654.5	\$192	\$728.3
Greater Joplin Total	7,063		\$140.4	\$54	\$157.8
Greater Wichita Total	7,232		\$205.5	\$78	\$230.9

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**Exhibit E-17: Projection in Brief (\$mn / 2007\$)
Upside -- Dodge City Added (\$150/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$56.6	\$194	\$56.6
KCK Speedway					
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner					
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington					
Dodge City	760	115	\$41.6	\$150	\$46.2
Subtotal Kansas Taxable	1,560		\$98.1	\$172	\$102.8
KCK 7th Street	450	78	\$18.5	\$112	\$18.5
4 Northeast KS Natives	3,443	117	\$185.4	\$148	\$210.7
Total Kansas	5,453		\$302.0	\$152	\$331.9
memo: Northeast Zone	800		\$56.6	\$194	\$56.6
memo: Southeast Zone					
memo: South Central Zone					
Argosy Riverside	1,969	96.6	\$148.3	\$206	\$164.4
IOC KC	1,330	80.1	\$69.2	\$142	\$75.0
Harrahs NKC	1,783	102.8	\$160.8	\$247	\$185.4
Ameristar KC	3,012	98.0	\$205.8	\$187	\$233.6
Sugar Creek					
Subtotal KCMO	8,094		\$584.0	\$198	\$658.4
Greater KC Total	9,344		\$659.0	\$193	\$733.4
Greater Joplin Total	7,063		\$144.8	\$56	\$162.7
Greater Wichita Total	4,632		\$90.3	\$53	\$101.4

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**Exhibit E-18: Projection in Brief (\$mn / 2007\$)
Upside -- All Facilities (at "least" sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$26.2	\$90	\$26.2
KCK Speedway	5,540	105	\$296.9	\$147	\$341.3
KCK Stateline					
KCK Middle					
Camptown					
Cherokee Corner	630	105	\$32.0	\$139	\$35.9 *
Cherokee Galena					
Sumner Mulvane					
Sumner Wellington	2,600	112	\$134.5	\$142	\$151.1
Dodge City	760	115	\$35.3	\$127	\$39.2
Subtotal Kansas Taxable	10,330		\$524.8	\$139	\$593.7
KCK 7th Street	450	78	\$11.5	\$70	\$11.5
4 Northeast KS Natives	3,443	117	\$142.6	\$113	\$162.0
Total Kansas	14,223		\$678.9	\$131	\$767.2
memo: Northeast Zone	6,340		\$323.1	\$140	\$367.4
memo: Southeast Zone	630		\$32.0	\$139	\$35.9 *
memo: South Central Zone	2,600		\$134.5	\$142	\$151.1
Argosy Riverside	1,969	96.6	\$95.5	\$133	\$105.9
IOC KC	1,330	80.1	\$48.7	\$100	\$52.8
Harrahs NKC	1,783	102.8	\$113.7	\$175	\$131.1
Ameristar KC	3,012	98.0	\$151.5	\$138	\$172.0
Sugar Creek					
Subtotal KCMO	8,094		\$409.4	\$139	\$461.8
Greater KC Total	14,884		\$743.9	\$137	\$840.7
Greater Joplin Total	7,693		\$152.4	\$54	\$171.3
Greater Wichita Total	7,232		\$196.4	\$74	\$220.7

* Likely not viable, reducing total Statewide taxable gaming revenues to \$557.8 million.

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**Exhibit E-18B: Detail for Sources of Consumer Spending (\$000)
Upside -- All Facilities (at "least" sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		10,330	800	5,540				630			2,600	760
Power Rating			100	105				105			112	115
Win/Slot/Day			\$90	\$147				\$139			\$142	\$127
Kansas	Tourists	\$20,911	\$620	\$7,436				\$813			\$8,453	\$3,589
Kansas	Locals	378,895	\$14,256	\$204,482				\$4,724			\$123,315	\$32,119
Kansas	Total	\$399,806	\$14,876	\$211,918	\$0	\$0	\$0	\$5,537	\$0	\$0	\$131,768	\$35,708
Missouri	Tourists	\$21,730	\$1,340	\$15,968				\$1,789			\$2,556	\$76
Missouri	Locals	133,263	\$9,385	\$103,848				\$20,030			\$0	\$0
Missouri	Total	\$154,992	\$10,725	\$119,816	\$0	\$0	\$0	\$21,819	\$0	\$0	\$2,556	\$76
Okla + Ark	Tourists	\$9,769	\$80	\$1,755				\$1,613			\$4,725	\$1,596
Okla + Ark	Locals	8,824	\$0	\$0				\$3,500			\$4,869	\$454
Okla + Ark	Total	\$18,593	\$80	\$1,755	\$0	\$0	\$0	\$5,113	\$0	\$0	\$9,595	\$2,050
Iowa		\$3,358	\$204	\$3,053	\$0	\$0	\$0	\$29	\$0	\$0	\$63	\$9
Nebraska		\$5,328	\$202	\$3,160	\$0	\$0	\$0	\$30	\$0	\$0	\$932	\$1,004
Other Near		\$2,371	\$76	\$1,605	\$0	\$0	\$0	\$119	\$0	\$0	\$205	\$366
Frontage Traffic		\$9,285						\$3,298			\$5,988	
Total All Sources		\$593,711	\$26,162	\$341,288	\$0	\$0	\$0	\$35,944	\$0	\$0	\$151,105	\$39,212
total Tourists		\$72,730	\$2,521	\$32,959				\$7,690			\$22,921	\$6,639
total locals		\$520,981	\$23,641	\$308,329				\$28,254			\$128,184	\$32,573

Note: Totals may not add due to rounding.

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**Exhibit B-18C: Detail for Visitation by Source
Upside -- All Facilities (at "least" sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		10,330	800	5,540				630			2,600	760
Power Rating			100	105				105			112	115
Win/Slot/Day			\$90	\$147				\$139			\$142	\$127
Kansas	Tourists	263,441	8,165	88,592				10,515			109,002	47,167
Kansas	Locals	5,275,255	207,669	2,653,260	0	0	0	77,435	0	0	1,828,137	508,755
Kansas	Total	5,538,696	215,835	2,741,852	0	0	0	87,949	0	0	1,937,139	555,921
Missouri	Tourists	269,587	17,985	193,451				23,575			33,563	1,013
Missouri	Locals	1,869,532	143,365	1,413,767	0	0	0	312,399	0	0	0	0
Missouri	Total	2,139,119	161,351	1,607,218	0	0	0	335,974	0	0	33,563	1,013
Okla + Ark	Tourists	131,931	1,114	22,032				22,084			64,480	22,222
Okla + Ark	Locals	130,908	0	0	0	0	0	52,337	0	0	71,683	6,888
Oklahoma	Total	262,839	1,114	22,032	0	0	0	74,421	0	0	136,163	29,110
Iowa		40,584	2,699	36,565	0	0	0	379	0	0	823	117
Nebraska		65,912	2,661	37,648	0	0	0	386	0	0	12,024	13,193
Other Near		26,982	922	17,766	0	0	0	1,419	0	0	2,444	4,430
Frontage Traffic		104,760	0	0				37,277			67,483	0
Total All Sources		8,178,892	384,581	4,463,081	0	0	0	537,805	0	0	2,189,639	603,785
total Tourists		903,197	33,546	396,054				95,634			289,820	88,143
total locals		7,275,695	351,035	4,067,027				442,171			1,899,820	515,643
Spending Per Visitor		\$73	\$68	\$76				\$67			\$69	\$65

Note: Totals may not add due to rounding.

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**Exhibit E-19: Projection in Brief (\$mn / 2007\$)
Upside -- All Facilities (at best sites)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$22.6	\$78	\$22.6
KCK Speedway					
KCK Stateline					
KCK Middle	8,600	105	\$461.5	\$147	\$530.4
Camptown					
Cherokee Corner					
Cherokee Galena	880	105	\$43.9	\$137	\$49.3 *
Sumner Mulvane	3,480	105	\$182.8	\$144	\$205.4
Sumner Wellington					
Dodge City	760	115	\$34.8	\$125	\$38.6
Subtotal Kansas Taxable	14,520		\$745.6	\$141	\$846.5
KCK 7th Street	450	78	\$7.5	\$46	\$7.5
4 Northeast KS Natives	3,443	117	\$137.2	\$109	\$155.9
Total Kansas	18,413		\$890.3	\$132	\$1,009.9
memo: Northeast Zone	9,400		\$484.1	\$141	\$553.1
memo: Southeast Zone	880		\$43.9	\$137	\$49.3 *
memo: South Central Zone	3,480		\$182.8	\$144	\$205.4
Argosy Riverside	1,969	96.6	\$69.3	\$96	\$76.8
IOC KC	1,330	80.1	\$33.9	\$70	\$36.7
Harrahs NKC	1,783	102.8	\$86.0	\$132	\$99.2
Ameristar KC	3,012	98.0	\$118.1	\$107	\$134.0
Sugar Creek					
Subtotal KCMO	8,094		\$307.2	\$104	\$346.8
Greater KC Total	17,944		\$798.9	\$122	\$907.3
Greater Joplin Total	7,943		\$161.0	\$56	\$180.9
Greater Wichita Total	8,112		\$243.7	\$82	\$273.9

* Likely not viable, reducing total Statewide taxable gaming revenues to \$797.1 million.

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**Exhibit E-19B: Detail for Sources of Consumer Spending (\$000)
Upside -- All Facilities (at best sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		14,520	800			8,600			880	3,480		760
Power Rating			100			105			105	105		115
Win/Slot/Day			\$78			\$147			\$137	\$144		\$125
Kansas	Tourists	\$22,284	\$559			\$9,856			\$924	\$7,859		\$3,086
Kansas	Locals	516,481	\$12,980			\$279,272			\$6,998	\$185,233		\$31,996
Kansas	Total	\$538,765	\$13,540	\$0	\$0	\$289,128	\$0	\$0	\$7,923	\$193,092	\$0	\$35,082
Missouri	Tourists	\$28,012	\$1,244			\$22,713			\$2,054	\$1,932		\$69
Missouri	Locals	245,166	\$7,301			\$204,429			\$33,435	\$0		\$0
Missouri	Total	\$273,178	\$8,545	\$0	\$0	\$227,142	\$0	\$0	\$35,489	\$1,932	\$0	\$69
Okla + Ark	Tourists	\$10,915	\$80			\$2,817			\$2,040	\$4,323		\$1,655
Okla + Ark	Locals	5,954	\$0			\$0			\$3,643	\$1,840		\$471
Okla + Ark	Total	\$16,869	\$80	\$0	\$0	\$2,817	\$0	\$0	\$5,683	\$6,163	\$0	\$2,126
Iowa		\$4,944	\$201	\$0	\$0	\$4,631	\$0	\$0	\$43	\$61	\$0	\$9
Nebraska		\$6,306	\$199	\$0	\$0	\$4,061	\$0	\$0	\$43	\$1,011	\$0	\$992
Other Near		\$3,445	\$76	\$0	\$0	\$2,663	\$0	\$0	\$166	\$175	\$0	\$366
Frontage Traffic		\$2,994								\$2,994		
Total All Sources		\$846,473	\$22,640	\$0	\$0	\$530,418	\$0	\$0	\$49,346	\$205,426	\$0	\$38,643
total Tourists		\$78,872	\$2,358			\$46,717			\$5,270	\$18,353		\$6,175
total locals		\$767,600	\$20,282			\$483,702			\$44,076	\$187,073		\$32,468

Note: Totals may not add due to rounding.

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**Exhibit B-19C: Detail for Visitation by Source
Upside -- All Facilities (at best sites)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		14,520	800			8,600			880	3,480		760
Power Rating			100			105			105	105		115
Win/Slot/Day			\$78			\$147			\$137	\$144		\$125
Kansas	Tourists	278,616	7,535			117,386			11,997	101,052		40,646
Kansas	Locals	7,170,838	200,169	0	0	3,576,663	0	0	114,634	2,770,970	0	508,402
Kansas	Total	7,449,454	207,704	0	0	3,694,049	0	0	126,630	2,872,022	0	549,048
Missouri	Tourists	345,533	17,077			275,081			27,149	25,300		926
Missouri	Locals	3,451,175	114,385	0	0	2,809,254	0	0	527,536	0	0	0
Missouri	Total	3,796,708	131,462	0	0	3,084,335	0	0	554,685	25,300	0	926
Okla + Ark	Tourists	146,433	1,138			35,349			28,032	58,820		23,094
Okla + Ark	Locals	88,146	0	0	0	0	0	0	53,968	27,003	0	7,175
Oklahoma	Total	234,579	1,138	0	0	35,349	0	0	81,999	85,823	0	30,270
Iowa		59,631	2,723	0	0	55,447	0	0	557	787	0	117
Nebraska		77,676	2,687	0	0	48,371	0	0	560	12,995	0	13,062
Other Near		38,910	939	0	0	29,467	0	0	1,989	2,074	0	4,441
Frontage Traffic		33,657	0			0			0	33,657		0
Total All Sources		#####	346,653	0	0	6,947,018	0	0	766,422	3,032,658	0	597,863
total Tourists		980,455	32,099			561,102			70,284	234,685		82,286
total locals		#####	314,554			6,385,916			696,138	2,797,974		515,578
Spending Per Visitor		\$72	\$65			\$76			\$64	\$68		\$65

Note: Totals may not add due to rounding.

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**Exhibit E-20: Projection in Brief (\$mn / 2007\$)
Upside -- All Facilities (at best sites, at \$200/day)**

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	100	\$28.3	\$97	\$28.3
KCK Speedway					
KCK Stateline					
KCK Middle	5,100	105	\$371.7	\$200	\$427.3
Camptown					
Cherokee Corner					
Cherokee Galena	310	105	\$22.6	\$200	\$25.4 *
Sumner Mulvane	2,400	105	\$175.8	\$201	\$197.6
Sumner Wellington					
Dodge City	440	115	\$31.8	\$198	\$35.3
Subtotal Kansas Taxable	9,050		\$630.3	\$191	\$713.9
KCK 7th Street	450	78	\$9.3	\$57	\$9.3
4 Northeast KS Natives	3,443	117	\$148.7	\$118	\$169.0
Total Kansas	12,943		\$788.3	\$167	\$892.2
memo: Northeast Zone	5,900		\$400.0	\$186	\$455.6
memo: Southeast Zone	310		\$22.6	\$200	\$25.4 *
memo: South Central Zone	2,400		\$175.8	\$201	\$197.6
Argosy Riverside	1,969	96.6	\$83.6	\$116	\$92.7
IOC KC	1,330	80.1	\$40.8	\$84	\$44.2
Harrahs NKC	1,783	102.8	\$101.4	\$156	\$116.9
Ameristar KC	3,012	98.0	\$137.4	\$125	\$156.0
Sugar Creek					
Subtotal KCMO	8,094		\$363.2	\$123	\$409.8
Greater KC Total	14,444		\$772.6	\$147	\$874.7
Greater Joplin Total	7,373		\$154.1	\$57	\$173.2
Greater Wichita Total	7,032		\$239.7	\$93	\$269.3

* Likely not viable, reducing total Statewide taxable gaming revenues to \$688.4 million.

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**Exhibit E-20B: Detail for Sources of Consumer Spending (\$000)
Upside -- All Facilities (at best sites, at \$200/day)**

	Total	Woodlnd	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots	9,050	800			5,100			310	2,400		440
Power Rating		100			105			105	105		115
Win/Slot/Day		\$97			\$200			\$200	\$201		\$198
Kansas Tourists	\$17,703	\$657			\$7,294			\$454	\$6,973		\$2,326
Kansas Locals	475,355	\$17,128			\$243,778			\$3,467	\$180,492		\$30,490
Kansas Total	\$493,059	\$17,785	\$0	\$0	\$251,072	\$0	\$0	\$3,921	\$187,465	\$0	\$32,816
Missouri Tourists	\$19,401	\$1,367			\$15,517			\$881	\$1,589		\$48
Missouri Locals	178,565	\$8,574			\$151,714			\$18,277	\$0		\$0
Missouri Total	\$197,966	\$9,941	\$0	\$0	\$167,231	\$0	\$0	\$19,158	\$1,589	\$0	\$48
Okla + Ark Tourists	\$7,085	\$81			\$1,796			\$811	\$3,227		\$1,170
Okla + Ark Locals	3,219	\$0			\$0			\$1,456	\$1,372		\$392
Okla + Ark Total	\$10,304	\$81	\$0	\$0	\$1,796	\$0	\$0	\$2,267	\$4,599	\$0	\$1,561
Iowa	\$3,200	\$204	\$0	\$0	\$2,930	\$0	\$0	\$17	\$44	\$0	\$5
Nebraska	\$4,216	\$204	\$0	\$0	\$2,600	\$0	\$0	\$17	\$752	\$0	\$643
Other Near	\$2,167	\$76	\$0	\$0	\$1,669	\$0	\$0	\$65	\$126	\$0	\$231
Frontage Traffic	\$2,994								\$2,994		
Total All Sources	\$713,888	\$28,290	\$0	\$0	\$427,281	\$0	\$0	\$25,445	\$197,567	\$0	\$35,304
total Tourists	\$56,749	\$2,588			\$31,789			\$2,245	\$15,703		\$4,422
total locals	\$657,139	\$25,702			\$395,492			\$23,200	\$181,864		\$30,882

Note: Totals may not add due to rounding.

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**Exhibit B-20C: Detail for Visitation by Source
Upside -- All Facilities (at best sites, at \$200/day)**

		Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	SE Corner	Galena	Mulvane	Well'n	Dodge
Number of Slots		9,050	800			5,100			310	2,400		440
Power Rating			100			105			105	105		115
Win/Slot/Day			\$97			\$200			\$200	\$201		\$198
Kansas	Tourists	205,362	8,536			79,856			5,442	83,562		27,966
Kansas	Locals	6,074,855	252,644	0	0	2,846,370	0	0	51,513	2,488,834	0	435,493
Kansas	Total	6,280,217	261,181	0	0	2,926,226	0	0	56,955	2,572,396	0	463,460
Missouri	Tourists	221,295	18,089			172,520			10,744	19,360		582
Missouri	Locals	2,285,427	128,825	0	0	1,893,421	0	0	263,181	0	0	0
Missouri	Total	2,506,722	146,914	0	0	2,065,940	0	0	273,925	19,360	0	582
Okla + Ark	Tourists	87,578	1,118			20,625			10,250	40,759		14,827
Okla + Ark	Locals	43,664	0	0	0	0	0	0	19,710	18,589	0	5,365
Oklahoma	Total	131,242	1,118	0	0	20,625	0	0	29,960	59,348	0	20,192
Iowa		35,699	2,671	0	0	32,230	0	0	203	530	0	66
Nebraska		48,065	2,656	0	0	28,462	0	0	208	9,008	0	7,731
Other Near		22,694	911	0	0	17,073	0	0	724	1,404	0	2,581
Frontage Traffic		31,637	0			0			0	31,637		0
Total All Sources		9,056,276	415,449	0	0	5,090,556	0	0	361,977	2,693,683	0	494,611
total Tourists		652,330	33,980			350,765			27,572	186,260		53,752
total locals		8,403,946	381,469			4,739,791			334,405	2,507,423		440,859
Spending Per Visitor		\$79	\$68			\$84			\$70	\$73		\$71

Note: Totals may not add due to rounding.